

Company Registration No. 4351294 (England and Wales)

THE OMBUDSMAN SERVICE LIMITED

COMPANY LIMITED BY GUARANTEE

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2019



 **mha**
MOORE & SMALLEY

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
COMPANY INFORMATION

Directors Mrs M M Amos
Lord T F Clement Jones CBE
Mrs M L Ibbs
Mr B J Landers
Sir L W Lewis
Miss L Tennant
Mr M J Vickers

Company number 4351294

Registered office 3300 Daresbury Park
Daresbury
Warrington
WA4 4HS

Auditor MHA Moore and Smalley
Richard House
9 Winckley Square
Preston
PR1 3HP

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
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**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STRATEGIC REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019**

The directors present the strategic report and financial statements for the period 1 January 2019 to 31 December 2019.

Review of the Business

2019 has been a year of stabilisation for The Ombudsman Service Limited following the significant changes of 2018. The new case management system introduced in the previous year has resulted in increased rates of resolved cases and a significant increase in customers utilising this digital channel. We have also continued to invest in refining the scope of the new platform to address the needs of all our customers.

A new strategic leadership team was appointed and embedded in 2019, with a clear focus on operational delivery design and improvement, relationship strategy, and developing the strategic agenda. A system of monthly board meetings has also been introduced to maximise board awareness and input.

One of the main challenges in 2019 has continued to be the financial risks posed by supplier failures in the energy sector. This has resulted in c.£1.4m of bad debt owed by energy companies who have ceased trading in 2019, up from c.£1.3m in the previous year. Continuing to absorb such default levels is unsustainable for our business and prompted a full review of our pricing strategy in the energy sector for 2020 and beyond. Our new funding model includes the introduction of subscription fees, which include the mutualisation of bad debt across the energy industry to ensure the Energy Ombudsman remains sustainable. This new pricing and funding structure will be in place from the beginning of 2020.

In 2019 The Ombudsman Service Limited took a strategic decision to focus on our core sectors of energy, communications and parking, resulting in our withdrawal from other dispute resolution sectors including copyright licensing, the BBC and the Solicitors Regulation Authority. This approach has been bolstered by the stabilisation of our existing commercial contracts and investment in a new relationship team to build upon this success. In 2019, we have also started a strategic planning process to develop our framework to assess new possibilities and develop our strategic options for the future.

Principal activities and business review

The Ombudsman Service Limited is a not-for-distributable-profit company which provides independent dispute resolution nationally for the energy and communications sectors.

In addition, The Ombudsman Service Limited also administers the Parking on Private Land Appeals (POPLA) service on behalf of the British Parking Association.

Between January and December 2019, The Ombudsman Service Limited handled just over 235,500 initial queries from consumers enquiring about our service. Of these cases which came within our terms of reference, we investigated and resolved 74,987 cases. This is an increase of 7% from 2018.

The number of energy cases we received increased by 22% in 2019, while communications cases decreased by 19% from the previous year. We have also seen an increase in settled cases from 8% in 2018 to 21% in 2019 following the introduction of our new case management system which promotes quicker, facilitated complaints resolution through digital channels.

Almost 63,000 decisions were issued by POPLA in 2019, a 33% increase on 2018 following the expansion of the scheme to cover Scotland and Northern Ireland in 2019.

The Board is pleased to report that the Company has made good progress against its key performance indicators.

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019**

Results

2019 was a challenging year with a deficit, after taxation, of £73,455. This was mitigated by our continued focus on operating costs and the Board believes that this was a creditable outcome in the circumstances. A surplus would have been achieved were it not for the impact of bad debts.

The operating deficit of £374,006 was after incurring the bad debts relating to energy companies who ceased trading in the year of c.£1.4m. This demonstrates the sensitivity of the Company's results to the level of bad debts experienced in the energy sector.

The Company has been able to maintain a level of reserves in line with the reserves policy set by the Board. The policy aims to cover a range of three to six months total costs in order to give the Company the ability to deal with sudden increases or decreases in case volumes, and to invest to sustain a quality service to all sectors.

Impact of Covid-19 on the business

Like many businesses, the Covid-19 pandemic has had an impact, after the balance sheet date, on the Company's performance and colleagues. In the early weeks of lockdown we have seen a significant reduction in case volumes across all sectors.

From a colleague perspective the well-being of colleagues has been a priority for the Company and measures have been put in place to support colleagues' physical and mental health. The Company has been able to facilitate full remote working from the outset of the pandemic.

The Company's operating model has also been revised to ensure the most appropriate service is being provided to consumers and Participating Companies in the current circumstances. This includes the prioritisation of the more vulnerable consumers who need to access the Company's services.

The Directors anticipate that volumes will recover as the lockdown restrictions ease and the country returns to some degree of normality. In the meantime, based on prudent financial and operating planning, and taking into consideration the level of reserves available, the Directors have a reasonable expectation that the Company will continue in operational existence for the foreseeable future.

Customer satisfaction

The Board recognises the importance of delivering a positive customer experience for all parties that interact with The Ombudsman Service Limited and its complaint handling processes.

To ensure that we are capturing the voice of our consumers in the best way, our customer engagement programme was reviewed in 2019, with the business investing in a new platform, which will become fully functional in 2020.

The Board regularly seeks assurance that the business uses the feedback from the independent assessor, customer complaints and satisfaction surveying to continually assess the quality of the Company's processes and take remedial action wherever it is necessary.

Risk

Risk Management forms part of the Board's system of governance contributing to and protecting the performance of the business. The Ombudsman Service Limited recognises risk management is an important tool and therefore has a robust framework in place to facilitate controlled risk taking.

The Ombudsman Service Limited has continued to build on the risk management foundations put in place during 2018 and continues with early risk identification and regular monitoring of the mitigating controls in place. The Executive are responsible for ensuring that risks are recorded and managed in line with the framework and for risk owners taking accountability for their areas.

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019

Risk (Continued)

Robust routines have been set up to facilitate regular risk reviews by senior management, with the most significant risks escalated to the Audit and Risk Committee or Board as appropriate.

A key risk to the Company is the variability in case volumes driven by factors which are outside the Company's control, such as Participating Companies' customer service performance. After the balance sheet date, this risk has been heightened by the Covid-19 pandemic and the increased uncertainty in the volume and profile of case volumes for the foreseeable future. As described above and in Note 1.2 to the Financial Statements, this risk is mitigated by on-going forecasting and planning to ensure the Company remains financially sound and is able to provide an effective service to all its stakeholders.

Internal audit

The Board recognises the need for independent assurance as part of the third line of defence, ensuring that first line management controls and the second line Risk and Compliance functions are operating effectively.

The Audit and Risk Committee has prioritised areas of focus and The Ombudsman Service Limited is taking appropriate steps to work towards ISO 9001 Quality Management System and ISO 27001 Information Security Management System accreditation. This programme of work will be supported by experts in these fields.

The Board, through the Audit and Risk Committee, will continue to monitor assurance needs and identify areas of focus.

Our people

The Ombudsman Service Limited is committed to growing the skills of its people through investment in their training and development. 2019 saw the launch of LinkedIn Learning and the 'Learning at Work week' to help support individual learning programmes through a world class platform. The Board recognises that it is the Company's ongoing commitment to the development of our colleagues, their wellbeing and the way we work that will ensure that The Ombudsman Service Limited continues to meet its goal of delivering a world class service to our customers and stakeholders.

2019 saw a continued drive to a high performance culture whereby our colleagues' contribution is recognised. This is through competitive reward packages and a range of flexible benefits. Our colleagues' wellbeing became an ever increasing priority during 2019 with the continued implementation of our Employee Assistance Programme and the running of our annual employee survey - the survey being a real focus for our colleagues to work on action plans to ensure high engagement levels.

The Board was also pleased to attend one of the four Town Hall meetings which took place in 2019 and met winners from our second annual People Awards.

Through the work of its Nominations Committee and Remuneration Committee, the Board has also continued to review its own effectiveness and make-up as well as inputting into the new executive team structure and remuneration arrangements.

Equality and Diversity

The Ombudsman Service Limited is committed to equality of opportunity and respect for diversity, and the Board takes a very close interest in Equality and Diversity issues. As an equal opportunities employer, we are passionate about creating and ensuring that we have a diverse and inclusive place to work, with equality and fairness at the core of our values, our policies and our everyday work.

The Company has continued to focus on embedding diversity and inclusion across business activity, bringing to life our commitment that "Together we are an Ombudsman".

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019**

Equality and Diversity (Continued)

The Board takes a close interest in ensuring that the Company has the right talent in the right roles, regardless of gender and The Ombudsman Service Limited continues to meet gender pay reporting requirements. We are pleased that our continued efforts to close the gap have resulted in a 7.8% mean pay gap in 2019, which is a 3.2% improvement from 2018.

The Ombudsman Service Limited remains committed to ensuring that there is fairness and transparency in its recruitment processes, career opportunities and salaries of employees. The Company benchmarks against the external market meaning that salaries and benefits are consistent with those engaged in similar roles in comparable organisations.

The Company remains committed to monitoring and understanding the gender pay gap and will continue to take pro-active steps to close any gap. The commitment to equality and diversity is endorsed and supported by the Board. We continue our proactive commitment to attract, retain and develop our diverse talent by supporting our colleagues, providing flexible working practices, focussing on our culture and putting our values at the heart of everything we do.

Health and safety

The Board recognises its obligation to safeguard health and safety. This includes employees working onsite or at home, our outsourced flexible resources, contractors working onsite and visitors. Legal obligations are met with the implementation of a health and safety policy, setting safety objectives and suitable safeguards.

At its Daresbury Park site, The Ombudsman Service Limited has 22 trained first aiders, 19 fire marshals, 6 DSE assessors and 22 colleagues trained to use Evacuation Chairs. The estates team are responsible for coordinating all associated activity and training.

The Company has an external health and safety partner to provide specialist advice and support, as well as an in-house estates team who promote best practice and ensure all relevant policies and procedures are adhered to.

Environmental responsibility

The Board takes environmental responsibilities seriously and is committed to reducing the impact the Company has on the environment.

With new recycling initiatives in place and a change of waste streams in 2018, the Board is pleased to report that The Ombudsman Service Limited continues to recycle 100% of its waste through our current waste removal service incumbents. The Company also supported car lift-sharing and participated in cycle-to-work schemes in 2019 in order to reduce the environmental impact of commuting. The Company also encourages the use of teleconferencing facilities and public transport for business meetings as much as is practically possible.

The Ombudsman Service Limited is voluntarily working alongside a third party contractor, Envantage, throughout 2020 and 2021, in order to complete a Greenhouse Gas (GHG) assessment to identify our carbon footprint and to look to different solutions for offsetting.

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019**

Corporate social responsibility

The Board encourages all members of the business to actively support our local community. Not only is this the right thing to do, it also helps to make us a great place to work.

The Ombudsman Service Limited was again proud to support Warrington Foodbank as its local charity of the year during 2019. We want to build relationships with our local community and the Foodbank is one that our colleagues feel passionately about. Colleagues held cake sales, dress-down days and food collections to support the Foodbank in their efforts to help people who find themselves in food poverty and hardship. In total, over £5,000 was raised for the Foodbank, which covered the running costs of its delivery van.

Colleagues also donated more than a tonne of food, which was donated to vulnerable people throughout the local community. Additional Easter and Christmas collections were also made to ensure local children received gifts at these times. In 2020, each colleague will have a say in choosing charities for the Company to support for the next two years in addition to our work with the Foodbank.

Future developments

The most significant challenge any business will face at this time is the impact of the Covid-19 pandemic. As explained above and in Note 1.2 to the Financial Statements, the Company is well-placed to manage the impacts of the pandemic and to continue its operations for the foreseeable future.

In the longer-term the Company's strategic planning process and framework has identified some new possibilities and strategic options for the future. Central to these will be the core values of the Company and the role the Ombudsman plays in society - and ensuring this remains relevant in an ever-changing world.

On behalf of the board



Lord T F Clement Jones CBE
Director

Date: 21st July 2020

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
DIRECTORS' REPORT
FOR THE YEAR ENDED 31 DECEMBER 2019**

The directors present their annual report and financial statements for the year ended 31 December 2019.

Principal activities

The principal activity of the company continued to be that of independent dispute resolution.

Directors

The directors who held office during the year and up to the date of signature of the financial statements were as follows:

Mrs M M Amos

Lord T F Clement Jones CBE

Mrs M L Ibbs

Baroness M Jones

(Resigned 31 July 2019)

Mr B J Landers

Sir L W Lewis

Mr J J McCracken

(Resigned 31 July 2019)

Miss L Tennant

Mr M J Vickers

Results

The results for the year are set out on page 12.

Disabled persons

Applications for employment by disabled persons are always fully considered, bearing in mind the aptitudes of the applicant concerned. In the event of members of staff becoming disabled, every effort is made to ensure that their employment within the Company continues and that the appropriate training is arranged. It is the policy of the Company that the training, career development and promotion of disabled persons should, as far as possible, be identical to that of other employees.

Employee involvement

The Company's policy is to consult and discuss with employees, through staff councils and at meetings, matters likely to affect employees' interests.

Information about matters of concern to employees is given through information bulletins and reports which seek to achieve a common awareness on the part of all employees of the financial and economic factors affecting the Company's performance.

Auditor

The auditor, MHA Moore and Smalley, is deemed to be reappointed under section 487(2) of the Companies Act 2006.

Statement of disclosure to auditor

So far as each person who was a director at the date of approving this report is aware, there is no relevant audit information of which the company's auditor is unaware. Additionally, the directors individually have taken all the necessary steps that they ought to have taken as directors in order to make themselves aware of all relevant audit information and to establish that the company's auditor is aware of that information.

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019**

On behalf of the board



**Lord T F Clement Jones CBE
Director**

21st July 2020

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
DIRECTORS' RESPONSIBILITIES STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2019**

The directors are responsible for preparing the Strategic Report, Directors' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have elected to prepare the financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the company and of the surplus or deficit of the company for that period. In preparing these financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and accounting estimates that are reasonable and prudent;
- state whether applicable UK Accounting Standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the company will continue in business.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the company's transactions and disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
INDEPENDENT AUDITOR'S REPORT**

TO THE MEMBERS OF THE OMBUDSMAN SERVICE LIMITED

Opinion

We have audited the financial statements of The Ombudsman Service Limited (the 'company') for the year ended 31 December 2019 which comprise the statement of comprehensive income, the statement of financial position, the statement of changes in equity, the statement of cash flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including FRS 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the company's affairs as at 31 December 2019 and of its deficit for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which the ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

Other information

The directors are responsible for the other information. The other information comprises the information included in the annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
INDEPENDENT AUDITOR'S REPORT (CONTINUED)
TO THE MEMBERS OF THE OMBUDSMAN SERVICE LIMITED**

Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of our audit:

- the information given in the strategic report and the directors' report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the strategic report and the directors' report have been prepared in accordance with applicable legal requirements.

Matters on which we are required to report by exception

In the light of the knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the strategic report and the directors' report.

We have nothing to report in respect of the following matters where the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept, or returns adequate for our audit have not been received from branches not visited by us; or
- the financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of directors' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

Responsibilities of directors

As explained more fully in the directors' responsibilities statement, the directors are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

Auditor's responsibilities for the audit of the financial statements

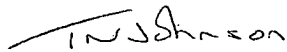
Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the Financial Reporting Council's website at: <http://www.frc.org.uk/auditorsresponsibilities>. This description forms part of our auditor's report.

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
INDEPENDENT AUDITOR'S REPORT (CONTINUED)
TO THE MEMBERS OF THE OMBUDSMAN SERVICE LIMITED**

Use of our report

The use of our report is made solely to the company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the company and the company's members, as a body, for our audit work, for this report, or for the opinions we have formed.



**Tracey Johnson (Senior Statutory Auditor)
for and on behalf of MHA Moore and Smalley
Chartered Accountants
Statutory Auditor**

Richard House
9 Winckley Square
Preston
PR1 3HP

Date: 04/08/2020

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2019

		Year ended 31 December 2019 £	Year ended 31 December 2018 £
	Notes		
Income	3	25,712,799	27,892,658
Administrative expenses		(26,086,805)	(30,630,058)
Operating deficit	4	(374,006)	(2,737,400)
Interest receivable and similar income	7	44,307	51,862
Change in value of investments	8	337,015	(93,936)
Surplus/(deficit) before taxation		7,316	(2,779,474)
Tax on surplus/(deficit)	9	(80,771)	(2,346)
Deficit for the financial year		(73,455)	(2,781,820)

The Income and Expenditure Account has been prepared on the basis that all operations are continuing operations.

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STATEMENT OF FINANCIAL POSITION
AS AT 31 DECEMBER 2019

	Notes	2019 £	£	2018 £	£
Fixed assets					
Intangible assets	10	1,045,203		1,596,860	
Tangible assets	11	1,230,360		1,686,581	
Investments	12	3,409,347		3,080,211	
		<u>5,684,910</u>		<u>6,363,652</u>	
Current assets					
Debtors	14	6,222,661	3,788,511		
Cash at bank and in hand		4,078,135	7,356,885		
		<u>10,300,796</u>	<u>11,145,396</u>		
Creditors: amounts falling due within one year	15	(3,242,420)	(4,164,514)		
Net current assets		<u>7,058,376</u>		<u>6,980,882</u>	
Total assets less current liabilities		<u>12,743,286</u>		<u>13,344,534</u>	
Creditors: amounts falling due after more than one year	16	(1,478,823)	(1,725,051)		
Provisions for liabilities	17	(919,074)	(1,200,639)		
Net assets		<u>10,345,389</u>		<u>10,418,844</u>	
Reserves					
Income and expenditure account		<u>10,345,389</u>		<u>10,418,844</u>	

The financial statements were approved by the board of directors and authorised for issue on 21st July 2020 and are signed on its behalf by:



Lord T F Clement Jones CBE
Director

Company Registration No. 4351294

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2019

	Income and expenditure £
Balance at 1 January 2018	13,200,664
Period ended 31 December 2018:	
Loss and total comprehensive income for the period	(2,781,820)
Balance at 31 December 2018	10,418,844
Year ended 31 December 2019:	
Loss and total comprehensive income for the year	(73,455)
Balance at 31 December 2019	<u><u>10,345,389</u></u>

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2019

	Notes	2019 £	£	2018 £	£
Cash flows from operating activities					
Cash absorbed by operations	23	(2,788,761)		(890,388)	
Income taxes paid		(25,625)		(18,871)	
Net cash outflow from operating activities		<u>(2,814,386)</u>		<u>(909,259)</u>	
Investing activities					
Purchase of intangible assets		(346,459)	(1,084,847)		
Purchase of tangible fixed assets		(320,091)	(510,868)		
Proceeds on disposal of tangible fixed assets		150,000	-		
Proceeds from other investments and loans		7,879	-		
Interest received		44,307	51,862		
Net cash used in investing activities		<u>(464,364)</u>		<u>(1,543,853)</u>	
Net decrease in cash and cash equivalents		<u>(3,278,750)</u>		<u>(2,453,112)</u>	
Cash and cash equivalents at beginning of year		7,356,885		9,809,997	
Cash and cash equivalents at end of year		<u><u>4,078,135</u></u>		<u><u>7,356,885</u></u>	

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019

1 Accounting policies

Company information

The Ombudsman Service Limited is a private company limited by guarantee incorporated in England and Wales. The registered office is 3300 Daresbury Park, Daresbury, Warrington, WA4 4HS.

1.1 Accounting convention

These financial statements have been prepared in accordance with FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland" ("FRS 102") and the requirements of the Companies Act 2006.

The financial statements are prepared in sterling, which is the functional currency of the company. Monetary amounts in these financial statements are rounded to the nearest £.

The financial statements have been prepared under the historical cost convention. The principal accounting policies adopted are set out below.

1.2 Going concern

The financial statements have been prepared on the going concern basis of accounting.

Whilst the impact of the Covid-19 pandemic has been assessed by the Directors so far as reasonably possible, due to its unprecedented impact on the wider economy and society, it is difficult to evaluate with any certainty the possible outcomes on the Company's activities, Participating Companies and suppliers.

The Directors are continuously assessing the impact of the pandemic on all aspects of the business and measures have been taken to ensure the Company remains financially sound, whilst also providing the most appropriate service to consumers and Participating Companies in the current circumstances. Specifically, the Company has been able to support full remote working and focus on the well-being of colleagues, together with revising the operating model to prioritise the more vulnerable consumers who need to access the Company's services.

Having considered the UK Government's response, the Company's financial and operational planning and the available reserves, the Directors have a reasonable expectation that the Company will continue in operational existence for the foreseeable future.

1.3 Income and expenditure

Turnover represents subscription and case fee income of the service and any costs recovered in setting up new ombudsman services.

Case fee income is recognised dependent on the progress of the case and the stage of completion at the period end.

Expenses are included in the financial statements as they become receivable or due.

1.4 Intangible fixed assets other than goodwill

Intangible assets acquired separately from a business are recognised at cost and are subsequently measured at cost less accumulated amortisation and accumulated impairment losses.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually, and whenever there is an indication that the asset may be impaired.

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019

1 Accounting policies

(Continued)

Amortisation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Software	33% - 50% straight line
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Amortisation has not been charged on intangible assets that are still in the development stage.

1.5 Tangible fixed assets

Tangible fixed assets are initially measured at cost and subsequently measured at cost net of depreciation.

Depreciation is recognised so as to write off the cost or valuation of assets less their residual values over their useful lives on the following bases:

Leasehold improvements	Over the period of the lease
Fixtures, fittings and office equipment	20 - 50% straight line
Computer equipment	33% straight line or over life of lease

The gain or loss arising on the disposal of an asset is determined as the difference between the sale proceeds and the carrying value of the asset, and is credited or charged to surplus or deficit.

1.6 Fixed asset investments

Fixed asset investments are measured at market value.

1.7 Impairment of fixed assets

At each reporting period end date, the company reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any).

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset is estimated to be less than its carrying amount, the carrying amount of the asset is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

Recognised impairment losses are reversed if, and only if, the reasons for the impairment loss have ceased to apply. Where an impairment loss subsequently reverses, the carrying amount of the asset is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognised for the asset in prior years. A reversal of an impairment loss is recognised immediately in surplus or deficit, unless the relevant asset is carried at a revalued amount, in which case the reversal of the impairment loss is treated as a revaluation increase.

1.8 Cash at bank and in hand

Cash and cash equivalents are basic financial assets and include cash in hand and deposits held at call with banks,

**THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019**

1 Accounting policies

(Continued)

1.9 Financial instruments

The company has elected to apply the provisions of Section 11 'Basic Financial Instruments' and Section 12 'Other Financial Instruments Issues' of FRS 102 to all of its financial instruments.

Financial instruments are recognised in the company's statement of financial position when the company becomes party to the contractual provisions of the instrument.

Financial assets and liabilities are offset, with the net amounts presented in the financial statements, when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Basic financial assets

Basic financial assets, which include debtors and cash and bank balances, are initially measured at transaction price including transaction costs and are subsequently carried at amortised cost using the effective interest method unless the arrangement constitutes a financing transaction, where the transaction is measured at the present value of the future receipts discounted at a market rate of interest. Financial assets classified as receivable within one year are not amortised.

Other financial assets

Other financial assets, including investments in equity instruments which are not subsidiaries, associates or joint ventures, are initially measured at fair value, which is normally the transaction price. Such assets are subsequently carried at fair value and the changes in fair value are recognised in surplus or deficit, except that investments in equity instruments that are not publicly traded and whose fair values cannot be measured reliably are measured at cost less impairment.

Trade debtors, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as 'loans and receivables'. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment.

Interest is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial. The effective interest method is a method of calculating the amortised cost of a debt instrument and of allocating the interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts through the expected life of the debt instrument to the net carrying amount on initial recognition.

Impairment of financial assets

Financial assets, other than those held at fair value through profit and loss, are assessed for indicators of impairment at each reporting end date.

Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows have been affected. The impairment loss is recognised in profit or loss.

Derecognition of financial assets

Financial assets are derecognised only when the contractual rights to the cash flows from the asset expire or are settled, or when the company transfers the financial asset and substantially all the risks and rewards of ownership to another entity, or if some significant risks and rewards of ownership are retained but control of the asset has transferred to another party that is able to sell the asset in its entirety to an unrelated third party.

THE OMBUDSMAN SERVICE LIMITED
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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019

1 Accounting policies

(Continued)

Basic financial liabilities

Basic financial liabilities, including creditors are initially recognised at transaction price unless the arrangement constitutes a financing transaction, where the debt instrument is measured at the present value of the future payments discounted at a market rate of interest. Financial liabilities classified as payable within one year are not amortised.

Debt instruments are subsequently carried at amortised cost, using the effective interest rate method.

Trade creditors are obligations to pay for goods or services that have been acquired in the ordinary course of business from suppliers. Amounts payable are classified as current liabilities if payment is due within one year or less. If not, they are presented as non-current liabilities. Trade creditors are recognised initially at transaction price and subsequently measured at amortised cost using the effective interest method.

Other financial liabilities

There are no other financial liabilities held by the company.

Derecognition of financial liabilities

Financial liabilities are derecognised when the company's contractual obligations expire or are discharged or cancelled.

1.10 Taxation

The tax expense represents the sum of the tax currently payable.

Current tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net profit as reported in the income statement because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the reporting end date.

Deferred tax

The company is only liable to taxation on its investment activities. Deferred tax is provided for on unrealised gains on the valuation of investments.

1.11 Provisions

Provisions are recognised when the company has a legal or constructive present obligation as a result of a past event, it is probable that the company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the reporting end date, taking into account the risks and uncertainties surrounding the obligation.

Where the effect of the time value of money is material, the amount expected to be required to settle the obligation is recognised at present value. When a provision is measured at present value the unwinding of the discount is recognised as a finance cost in profit or loss in the period it arises.

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019

1 Accounting policies

(Continued)

1.12 Employee benefits

The costs of short-term employee benefits are recognised as a liability and an expense, unless those costs are required to be recognised as part of the cost of stock or fixed assets.

The cost of any unused holiday entitlement is recognised in the period in which the employee's services are received.

Termination benefits are recognised immediately as an expense when the company is demonstrably committed to terminate the employment of an employee or to provide termination benefits.

1.13 Retirement benefits

The company operates a defined contribution pension scheme for employees. The assets of the scheme are held separately from those of the company. The annual contributions payable are charged to the income and expenditure account.

1.14 Leases

Rentals payable under operating leases, including any lease incentives received, are charged to profit or loss on a straight line basis over the term of the relevant lease except where another more systematic basis is more representative of the time pattern in which economic benefits from the leases asset are consumed.

2 Judgements and key sources of estimation uncertainty

In the application of the company's accounting policies, the directors are required to make judgements, estimates and assumptions about the carrying amount of assets and liabilities that are not readily apparent from other sources. The estimates and associated assumptions are based on historical experience and other factors that are considered to be relevant. Actual results may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised where the revision affects only that period, or in the period of the revision and future periods where the revision affects both current and future periods.

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019

2 Judgements and key sources of estimation uncertainty

(Continued)

Key sources of estimation uncertainty

The estimates and assumptions which have a significant risk of causing a material adjustment to the carrying amount of assets and liabilities are as follows.

Fixed asset valuation

Fixed assets are initially recorded at cost and depreciated over their useful economic life. See accounting policy 1.5.

Useful economic life is based on the anticipated time that the asset will be in use by the company. This is based on historic experience and asset replacement policies.

Dilapidations provision

See accounting policy 1.11.

The dilapidations provision is based on an average cost per square metre for each of the properties leased to provide an estimate of likely costs. This is based on historic experience of likely costs but the eventual cost may differ.

Onerous contract

There is a detailed plan in place to switch contract providers in relation to the case management system. The current contract is an onerous contract and as this will not be fully utilised in the future periods, a provision has been created that is based on the cost of the subscription, the minimum users tied into the contract and the length of the contract.

Bad debt provision

The bad debt provision is based on an estimate of how much is ultimately recoverable from debtors.

3 Income

The total turnover of the company for the year has been derived from its principal activity wholly undertaken in the UK.

4 Operating deficit

	2019	2018
	£	£
Operating deficit for the year is stated after charging/(crediting):		
Fees payable to the company's auditor for the audit of the company's financial statements	13,960	13,800
Depreciation of owned tangible fixed assets	671,312	795,342
Profit on disposal of tangible fixed assets	(45,000)	-
Amortisation of intangible assets	898,116	192,375
Movement on onerous contract provision	(380,595)	789,840
Operating lease charges	1,110,293	1,117,112
	<u> </u>	<u> </u>

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019

5 Employees

The average monthly number of persons (including directors) employed by the company during the year was: 449 (December 2018: 568)

	2019	2018
	Number	Number
Management and administration	449	568

Their aggregate remuneration comprised:

	2019	2018
	£	£
Wages and salaries	12,806,170	15,845,545
Social security costs	1,275,477	1,473,707
Pension costs	512,357	679,035
	<u>14,594,004</u>	<u>17,998,287</u>

Redundancy payments made or committed in the year totalled £510,833 (2018: £696,106).

6 Directors' remuneration

	2019	2018
	£	£
Remuneration for qualifying services	300,083	409,269
Company pension contributions to defined contribution schemes	21,027	32,438
	<u>321,110</u>	<u>441,707</u>

The number of directors for whom retirement benefits are accruing under defined contribution schemes amounted to 6 (2018 - 7).

Remuneration disclosed above include the following amounts paid to the highest paid director:

	2019	2018
	£	£
Remuneration for qualifying services	184,250	208,500
Company pension contributions to defined contribution schemes	17,875	25,313

THE OMBUDSMAN SERVICE LIMITED
COMPANY LIMITED BY GUARANTEE
NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019

7 Interest receivable and similar income

	2019	2018
	£	£
Interest income		
Interest on bank deposits	44,307	51,862
	<u>44,307</u>	<u>51,862</u>

8 Change in value of investments

	2019	2018
	£	£
Fair value gains/(losses) on financial instruments		
Change in value of investments	337,015	(93,936)
	<u>337,015</u>	<u>(93,936)</u>

9 Taxation

	2019	2018
	£	£
Current tax		
UK corporation tax on profits for the current period	17,151	9,853
Adjustments in respect of prior periods	15,771	-
	<u>32,922</u>	<u>9,853</u>
Total current tax	<u>32,922</u>	<u>9,853</u>
Deferred tax		
Origination and reversal of timing differences	47,849	(7,507)
	<u>47,849</u>	<u>(7,507)</u>
Total tax charge	<u>80,771</u>	<u>2,346</u>

The charge for the year can be reconciled to the profit/(loss) per the income statement as follows:

	2019	2018
	£	£
Profit/(loss) before taxation	7,316	(2,779,474)
	<u>7,316</u>	<u>(2,779,474)</u>
Expected tax credit based on the standard rate of corporation tax in the UK of 19% (2018: 19%)	(2,015)	(528,100)
Adjustments in respect of prior years	15,771	-
Deferred tax charge on investment gain	47,849	(7,507)
Exempt activity	19,166	537,953
	<u>80,771</u>	<u>2,346</u>
Taxation charge for the year	<u>80,771</u>	<u>2,346</u>

The company is liable to corporation tax on its investment income but is exempt from corporation tax on its Alternative Dispute Resolution activities, which are not considered to be trading activities for the purposes of taxation.

THE OMBUDSMAN SERVICE LIMITED
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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
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10 Intangible fixed assets

	Software £
Cost	
At 1 January 2019	2,822,322
Additions	346,459
	<u>3,168,781</u>
At 31 December 2019	<u>3,168,781</u>
Amortisation and impairment	
At 1 January 2019	1,225,462
Amortisation charged for the year	898,116
	<u>2,123,578</u>
At 31 December 2019	<u>2,123,578</u>
Carrying amount	
At 31 December 2019	<u>1,045,203</u>
At 31 December 2018	<u>1,596,860</u>

11 Tangible fixed assets

	Leasehold improvements	Assets under construction	Fixtures, fittings and office equipment	Computer equipment	Total
	£	£	£	£	£
Cost					
At 1 January 2019	264,120	83,863	3,323,134	2,176,972	5,848,089
Additions	90,627	214,709	9,683	5,072	320,091
Disposals	-	-	(150,000)	-	(150,000)
Transfers	83,863	(83,863)	-	-	-
	<u>438,610</u>	<u>214,709</u>	<u>3,182,817</u>	<u>2,182,044</u>	<u>6,018,180</u>
At 31 December 2019	<u>438,610</u>	<u>214,709</u>	<u>3,182,817</u>	<u>2,182,044</u>	<u>6,018,180</u>
Depreciation and impairment					
At 1 January 2019	26,857	-	2,185,471	1,949,180	4,161,508
Depreciation charged in the year	17,081	-	509,158	145,073	671,312
Eliminated in respect of disposals	-	-	(45,000)	-	(45,000)
	<u>43,938</u>	<u>-</u>	<u>2,649,629</u>	<u>2,094,253</u>	<u>4,787,820</u>
At 31 December 2019	<u>43,938</u>	<u>-</u>	<u>2,649,629</u>	<u>2,094,253</u>	<u>4,787,820</u>
Carrying amount					
At 31 December 2019	<u>394,672</u>	<u>214,709</u>	<u>533,188</u>	<u>87,791</u>	<u>1,230,360</u>
At 31 December 2018	<u>237,263</u>	<u>83,863</u>	<u>1,137,663</u>	<u>227,792</u>	<u>1,686,581</u>

THE OMBUDSMAN SERVICE LIMITED
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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
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12 Fixed asset investments

	2019 £	2018 £
Listed investments	3,409,347	3,080,211
Listed investments included above:		
Listed investments carrying amount	3,409,347	3,080,211

The company has not designated any financial assets that are not classified as financial assets at fair value through surplus or deficit.

Movements in fixed asset investments

	Investments other than loans £
Cost or valuation	
At 1 January 2019	3,080,211
Valuation changes	329,136
At 31 December 2019	3,409,347
Carrying amount	
At 31 December 2019	3,409,347
At 31 December 2018	3,080,211

13 Financial instruments

	2019 £	2018 £
Carrying amount of financial assets		
Debt instruments measured at amortised cost	5,352,636	2,704,520
Equity instruments measured at cost less impairment	3,409,347	3,080,211
Carrying amount of financial liabilities		
Measured at amortised cost	4,091,680	4,994,466

14 Debtors

	2019 £	2018 £
Amounts falling due within one year:		
Trade debtors	5,352,636	2,704,520
Prepayments and accrued income	870,025	1,083,991
	6,222,661	3,788,511

THE OMBUDSMAN SERVICE LIMITED
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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019

15 Creditors: amounts falling due within one year

	2019 £	2018 £
Trade creditors	243,680	824,336
Corporation tax	17,151	9,854
Other taxation and social security	612,412	885,245
Other creditors	110,938	136,392
Accruals and deferred income	2,258,239	2,308,687
	<u>3,242,420</u>	<u>4,164,514</u>

16 Creditors: amounts falling due after more than one year

	2019 £	2018 £
Accruals and deferred income	1,478,823	1,725,051
	<u>1,478,823</u>	<u>1,725,051</u>

Accruals and deferred income due after more than one year relates to the receipt of a lease premium which is being spread over the life of the lease.

17 Provisions for liabilities

	Notes	2019 £	2018 £
Onerous contract		409,245	789,840
Dilapidations provision		436,980	410,799
Other provisions		25,000	-
		<u>871,225</u>	<u>1,200,639</u>
Deferred tax liabilities	18	47,849	-
		<u>919,074</u>	<u>1,200,639</u>

Movements on provisions apart from deferred tax liabilities:

	Onerous contract £	Dilapidations provision £	Other provisions £	Total £
At 1 January 2019	789,840	410,799	-	1,200,639
Movement in provisions	(380,595)	26,181	25,000	(329,414)
At 31 December 2019	<u>409,245</u>	<u>436,980</u>	<u>25,000</u>	<u>871,225</u>

THE OMBUDSMAN SERVICE LIMITED
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NOTES TO THE FINANCIAL STATEMENTS (CONTINUED)
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22 Related party transactions

Remuneration of key management personnel

The remuneration of key management personnel, comprising the Non-Executive Directors and the Senior Executive team, is as follows.

	2019 £	2018 £
Aggregate compensation	1,068,666	1,480,727

The remuneration of key management personnel is set by the Remuneration Committee and is benchmarked against remuneration of similar sized companies according to data provided by Towers Watson.

23 Cash generated from operations

	2019 £	2018 £
Deficit for the year after tax	(73,455)	(2,781,820)
Adjustments for:		
Taxation charged	80,771	2,346
Investment income	(44,307)	(51,862)
Gain on disposal of tangible fixed assets	(45,000)	-
Amortisation and impairment of intangible assets	898,116	192,375
Depreciation and impairment of tangible fixed assets	671,312	795,342
Change in value of investments	(337,015)	93,936
(Decrease)/increase in provisions	(329,414)	43,440
Movements in working capital:		
(Increase)/decrease in debtors	(2,434,150)	1,354,013
(Decrease) in creditors	(1,175,619)	(538,158)
Cash absorbed by operations	<u>(2,788,761)</u>	<u>(890,388)</u>

24 Analysis of changes in net funds

	1 January 2019 £	Cash flows £	31 December 2019 £
Cash at bank and in hand	7,356,885	(3,278,750)	4,078,135