

# INVESTOR RELATIONS

## Earning Release for 4Q 2020 [Audited]

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## Summary(Yearly Basis)



(Unit : KRW bn)

	19Y	20Y	Ratio (YoY)
New Orders	10,073	12,411	23.2%
Sales Revenue	10,417	10,123	-2.8%
Gross Profit (%)	1,398 (13.4%)	1,535 (15.2%)	9.8%
Operating Profit (%)	767 (7.4%)	750 (7.4%)	-2.2%
Profit before income tax (%)	674 (6.5%)	518 (5.1%)	-23.1%

## Summary(Quarterly Basis)



(Unit : KRW bn)

	4Q19	3Q20	4Q20	4Q19:4Q20	3Q20:4Q20
New Orders	3,444	2,827	4,898	42.2%	73.3%
Sales Revenue	2,798	2,317	2,817	0.7%	21.6%
Gross Profit (%)	374 (13.3%)	352 (15.2%)	587 (20.8%)	57.0%	66.8%
Operating Profit (%)	182 (6.5%)	209 (9.0%)	205 (7.3%)	12.6%	-1.9%
Profit before income tax (%)	45 (1.6%)	142 (6.1%)	65 (2.3%)	44.4%	-54.2%



## New Orders

(Unit : KRW bn)

Division	4Q20	20Y YTD	21Y(P)
<b>Domestic</b>	<b>3,720</b>	<b>10,003</b>	<b>8,600</b>
<b>Overseas</b>	<b>1,178</b>	<b>2,408</b>	<b>5,100</b>
<b>Building</b>	<b>195</b> <b>(*44)</b>	<b>1,165</b> <b>(*357)</b>	
<b>Housing</b>	<b>2,582</b>	<b>7,716</b>	
<b>New Business</b>	<b>1,137</b> <b>(*1,137)</b>	<b>1,408</b> <b>(*1,408)</b>	
<b>Plant</b>	<b>211</b> <b>(*6)</b>	<b>670</b> <b>(*99)</b>	
<b>Infra</b>	<b>786</b> <b>(* -)</b>	<b>1,414</b> <b>(*543)</b>	
<b>Distribution Energy</b>	<b>-13</b> <b>(* -9)</b>	<b>38</b> <b>(*1)</b>	
<b>Total</b>	<b>4,898</b>	<b>12,411</b>	<b>13,700</b>

\*Overseas



(Unit : KRW bn)

Division	Major New Projects
Building & Housing	Anayang Data Center (268)
	LG Chemical Battery Plant 4 <sup>th</sup> Stage(Poland) (180)
	Songdo Crystal Ocean Xi (1,354)
	Ulsan Seobu-dong (533)
	Gwacheon 4 Reconstruction (407)
	Gwangmyung 12R Redevelopment (393)
New Business	Hannam heights Reconstruction (329)
	AI Ghubrah3 IWP (654), Barka5 IWP (279)
Plant	Danwood (154)
	MFC Project (295)
	Boryeong LNG Terminal(2-3) (50)
Infra	Busan Wastewater treatment plant modernization (29)
	Integrated Train Testing Centre (551)
	Wirye-Sinsa Line Project (385)
	Seoul-Munsan Highway Operation & Maintenance (196)
Distribution Energy	Gwacheon Knowledge and Information Town Piping Work (10)

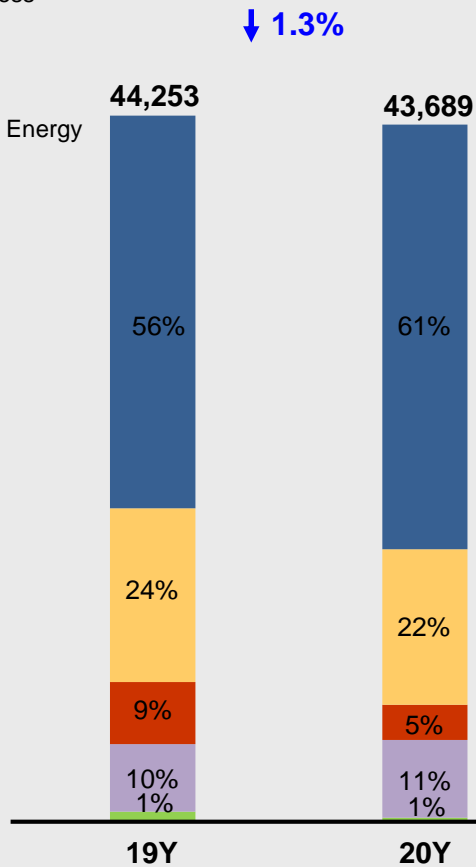
# Order Backlogs



## Order Backlogs

(Unit : KRW bn)

- Building&Housing
- New Business
- Plant
- Infra
- Distribution Energy



## 부문별 수주잔고

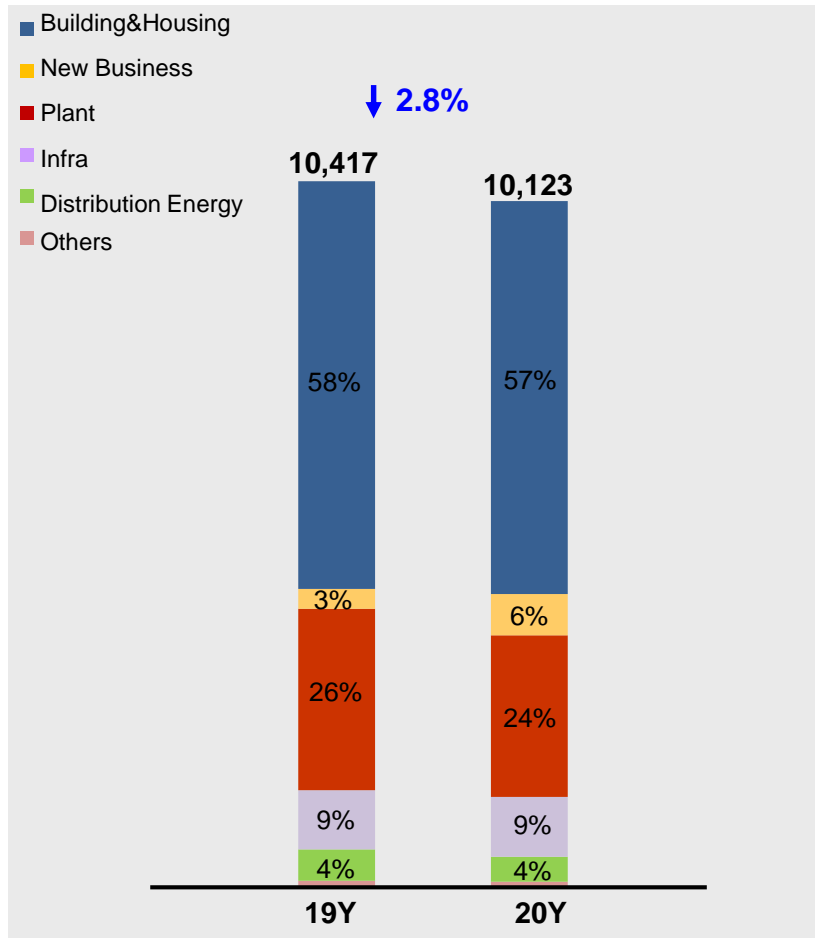
(Unit : KRW bn)

구분	19Y	20Y	YoY
Building & Housing	24,644	26,660	8.2%
New Business	10,904	9,745*	-10.6%
Plant	3,898	2,221	-43.0%
Infra	4,239	4,881	15.1%
Distribution Energy	568	182	-68.0%
Domestic	30,010	31,211	4.0%
Overseas	14,243	12,478*	-12.4%
<b>Total</b>	<b>44,253</b>	<b>43,689</b>	<b>-1.3%</b>

\* GS Inima Environment S.A's backlog is included (Approx. 9.0tn as 20Y)

**Sales**

(Unit : KRW bn)

**Sales by Division**

(Unit : KRW bn)

Division	19Y YTD	4Q19	20Y YTD	4Q20	4Q:4Q YTD
Building & Housing	6,024	1,541	5,804	1,622	-3.7%
New Business	293	95	611	191	108.5%
Plant	2,682	809	2,389	602	-10.9%
Infra	871	218	884	291	1.5%
Distribution Energy	467	116	366	93	-21.6%
Others	80	19	69	18	-13.8%
Domestic	7,341	2,071	8,046	2,243	9.6%
Overseas	3,076	727	2,077	574	-32.5%
Total	10,417	2,798	10,123	2,817	-2.8%

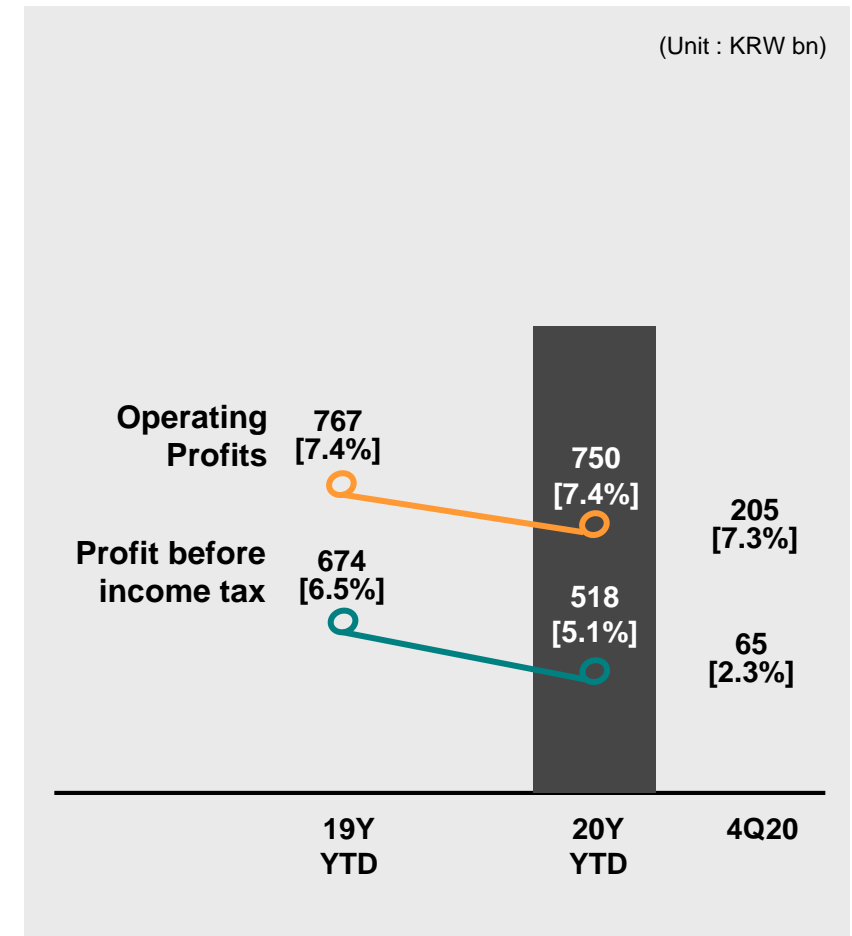
# Profits



## Gross Profit Margin

Division	19Y YTD	20Y YTD	4Q20
Building & Housing	16.3%	23.1%	30.5%
New Business	27.7%	21.2%	18.7%
Plant	10.4%	-1.9%	6.0%
Infra	6.9%	6.3%	1.7%
Distribution Energy	-1.5%	14.0%	15.7%
Others	6.8%	0.7%	6.4%
Domestic	14.3%	18.7%	24.3%
Overseas	11.4%	1.6%	7.2%
Total	13.4%	15.2%	20.8%

## Profits [Margin rate]





# Financial Status – Statements of Financial Position (Summary)



(Unit : KRW bn, %)

Account	17Y	18Y	19Y	20Y
<b>Total Assets</b>	<b>13,697</b>	<b>12,033</b>	<b>13,171</b>	<b>13,771</b>
Cash, cash equivalents & Short-Term financial instrument	2,738	1,888	2,077	2,377
Trade and other receivable & Contract liability	4,763	4,297	3,505	2,981
Inventories	1,091	1,034	875	1,430
Other current assets	990	609	871	464
Tangible Assets	897	841	1,176	1,427
<b>Total Liabilities</b>	<b>10,457</b>	<b>8,409</b>	<b>9,028</b>	<b>9,459</b>
Trade and other payables	2,474	2,023	1,630	1,403
Borrowings	3,905	2,103	2,707	3,239
<b>Total Equity</b>	<b>3,240</b>	<b>3,625</b>	<b>4,143</b>	<b>4,312</b>
Capital Stock	358	397	400	404
Liability/Equity	322.8	232.0	217.9	219.3

# Financial Status – Statements of Income (Summary)



(Unit : KRW bn)

Account		17Y	18Y	19Y	20Y	
Sales Revenue	Building & Housing	6,646	7,138	6,029	Building & Housing	5,804
					New Business	611
	Plant	3,654	4,804	3,437	Plant	2,389
	Infra	1,298	1,116	871	Infra	884
					Distribution Energy	366
	Others	81	81	80	Others	69
Total		11,679	13,139	10,417	Total	10,123
Gross Profit		803	1,628	1,398	Gross Profit	1,535
Selling & Administrative Expenses		485	563	631	Selling & Administrative Expenses	785
Operating Profit		318	1,065	767	Operating Profit	750
Profit before income tax		(161)	835	674	Profit before income tax	518
Net Profit		(164)	587	447	Net Profit	330



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