



AU Optronics Corp. First Quarter 2021 Results Investor Conference

Apr. 29, 2021

Safe Harbor Notice



- The statements included in this presentation that are not historical in nature are “forward-looking statements” within the meaning of Section 27A of the United States Securities Act of 1933 and Section 21E of the United States Securities Exchange Act of 1934. These forward-looking statements, which may include statements regarding AU Optronics’ future results of operations, financial condition or business prospects, are subject to significant risks and uncertainties and are based on AU Optronics’ current expectations.
- Actual results may differ materially from those expressed or implied in these forward-looking statements for a variety of reasons, including, among other things: the cyclical nature of our industry; our dependence on introducing new products on a timely basis; our dependence on growth in the demand for our products; our ability to compete effectively; our ability to successfully expand our capacity; our dependence on key personnel; general economic and political conditions, including those related to the TFT-LCD industry; possible disruptions in commercial activities caused by natural and human-induced disasters, including terrorist activity and armed conflict; and fluctuations in foreign currency exchange rates.
- Beginning on January 1, 2013, we have adopted the International Financial Reporting Standards as issued by the International Accounting Standards Board (“IFRS”) to the extent endorsed by the ROC Financial Supervisory Commission (“FSC”) (“Taiwan IFRS”) for reporting our annual and interim consolidated financial statements in the ROC in accordance with the requirements of the FSC. All financial information contained herewithin is presented in conformity with Taiwan IFRS. Readers should be cautioned that Taiwan IFRS differs in many material respects from IFRS including to the extent that any new or amended standards or interpretations applicable under IFRS may not be timely endorsed by the FSC.
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Statement of Comprehensive Income



Selected Items from Statement of Comprehensive Income

Amount : NT\$ Million

	1Q21		4Q20		QoQ %	1Q20	
Net Sales	82,941	100.0%	80,535	100.0%	3.0%	53,690	100.0%
Cost of Goods Sold	(64,678)	(78.0%)	(66,887)	(83.1%)	(3.3%)	(54,045)	(100.7%)
Gross Profit(Loss)	18,263	22.0%	13,648	16.9%	33.8%	(355)	(0.7%)
Operating Expenses	(6,245)	(7.5%)	(5,366)	(6.7%)	16.4%	(5,092)	(9.5%)
Operating Profit(Loss)	12,018	14.5%	8,281	10.3%	45.1%	(5,447)	(10.1%)
Net Non-operating Income(Expenses)	613	0.7%	78	0.1%	688.4%	(208)	(0.4%)
Profit(Loss) before Tax	12,631	15.2%	8,359	10.4%	51.1%	(5,654)	(10.5%)
Net Profit(Loss)	11,842	14.3%	8,878	11.0%	33.4%	(5,778)	(10.8%)
Net Profit Attributable to Owners of Company	11,834	14.3%	8,435	10.5%	40.3%	(4,991)	(9.3%)
Basic EPS (NT\$)^(a)	1.25		0.89		40.4%	(0.53)	
Operating Profit + D&A	20,605	24.8%	17,000	21.1%	21.2%	3,612	6.7%
Area Shipments (K m²)	6,354		6,778		(6.3%)	5,516	

- a) Basic EPS was calculated based on the weighted average outstanding shares of the reporting quarter. The weighted average outstanding shares were 9,500m shares, 9,499m shares and 9,499m shares for 21Q1, 20Q4 and 20Q1, respectively.

Consolidated Balance Sheet Highlights



Amount : NT\$ Million

	1Q21	4Q20	QoQ %	1Q20
Cash and Cash Equivalents^(a)	103,784	90,275	15.0%	76,789
Inventory	29,070	26,753	8.7%	27,882
Short Term Debt^(b)	23,458	16,971	38.2%	12,284
Long Term Debt	92,134	99,824	(7.7%)	109,230
Equity	202,916	193,790	4.7%	179,520
Total Assets	429,949	407,270	5.6%	388,242

Inventory Turnover (Days)^(c)	39	36	43
Net Debt to Equity^(d)	5.8%	13.7%	24.9%

- a) Excluding time deposit with maturity longer than 3 months (NT\$262m in 1Q21, NT\$0 in 4Q20 and 1Q20).
- b) Short term debt refers to all interest bearing debt maturing within one year.
- c) Calculated by dividing the average inventory into the annualized cost of goods sold during such period, then multiplying by 365 days.
- d) Net Debt to Equity = (Short Term Debt + Long Term Debt - Cash and Cash Equivalents) / Equity.

Consolidated Cash Flow Highlights

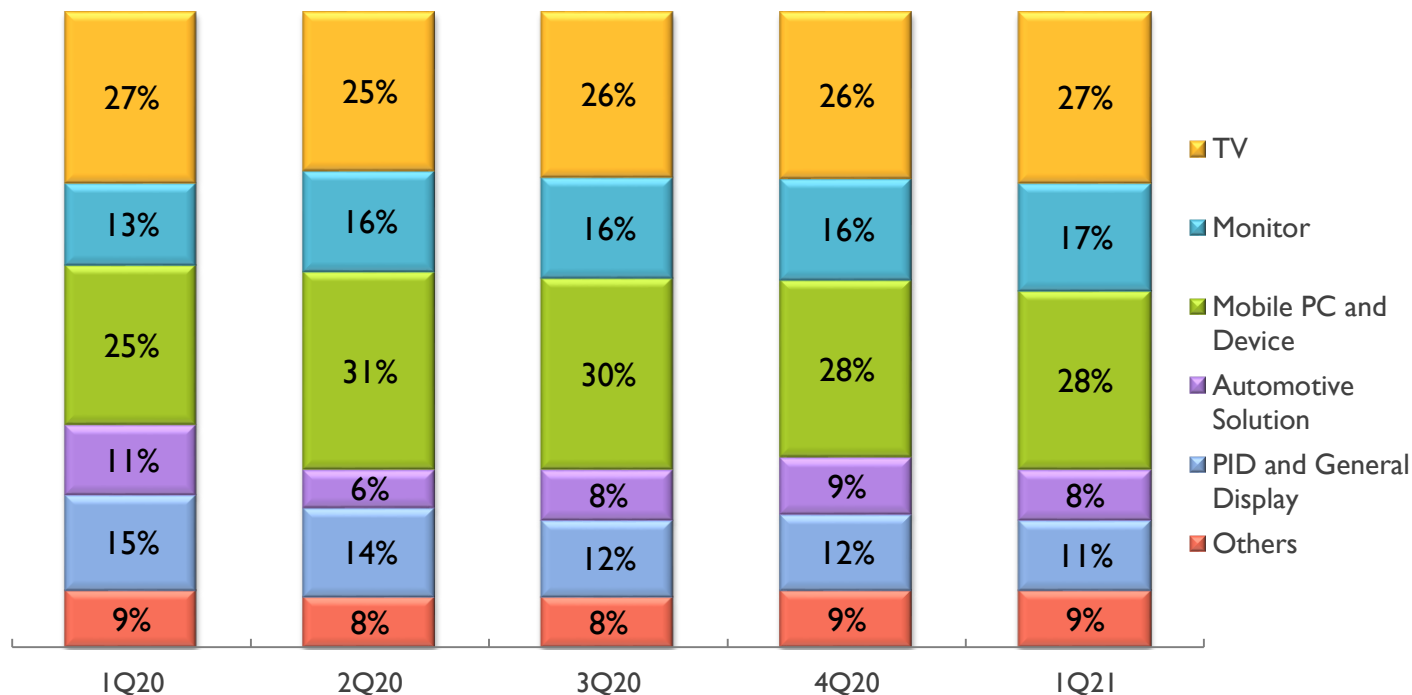


Amount : NT\$ Million

	1Q21	4Q20	QoQ
From Operating Activities	20,994	18,768	2,227
Profit before Tax	12,631	8,359	4,272
Depreciation & Amortization	8,586	8,719	(133)
Net Change in Working Capital	1,254	1,501	(247)
From Investing Activities	(4,933)	(3,895)	(1,038)
Capital Expenditure	(3,300)	(3,324)	24
From Financing Activities	(2,380)	(2,953)	573
Net Change in Debt	(2,282)	(2,861)	579
Net Change in Cash^(a)	13,509	11,974	1,535

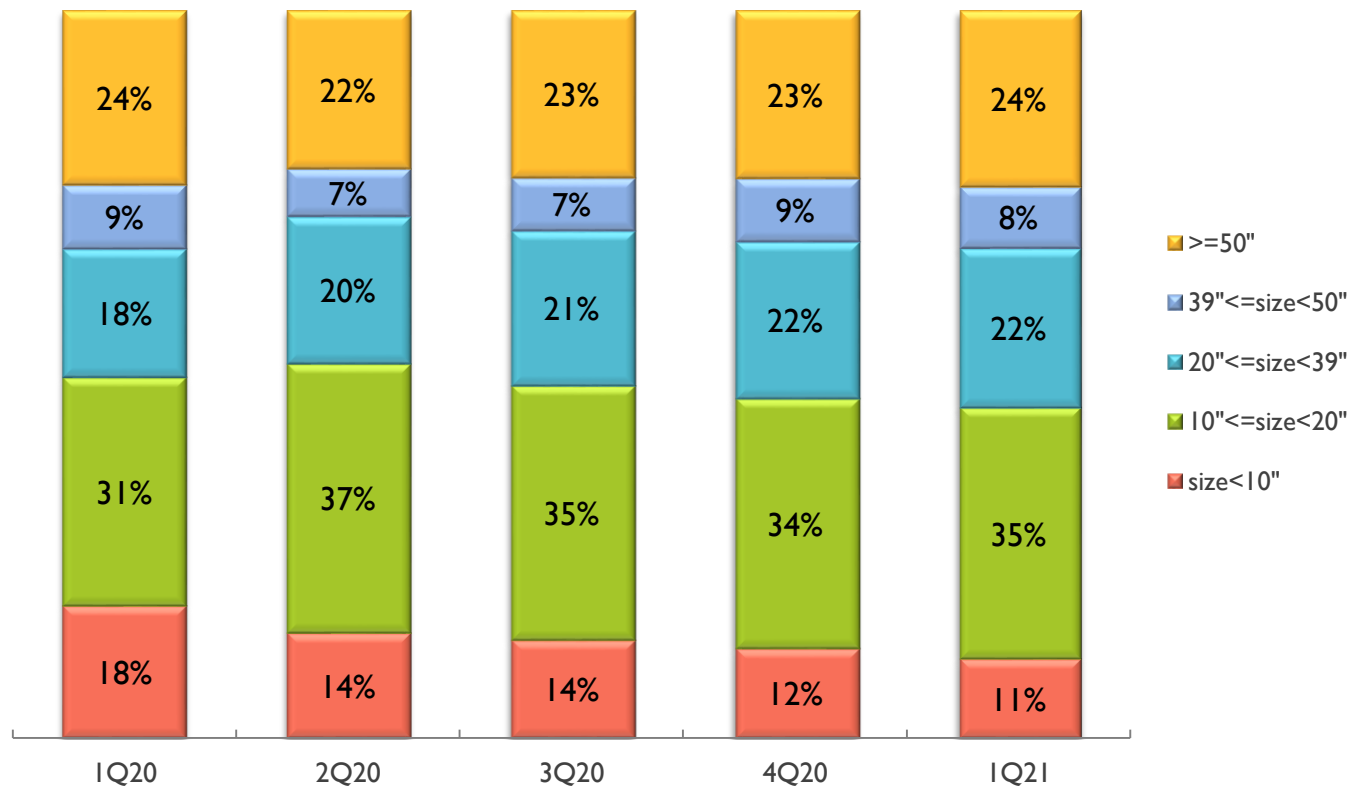
- a) In addition to cash generated from operating, investing and financing activities, net change in cash also include effect on currency exchange of foreign subsidiaries.

Revenue Breakdown

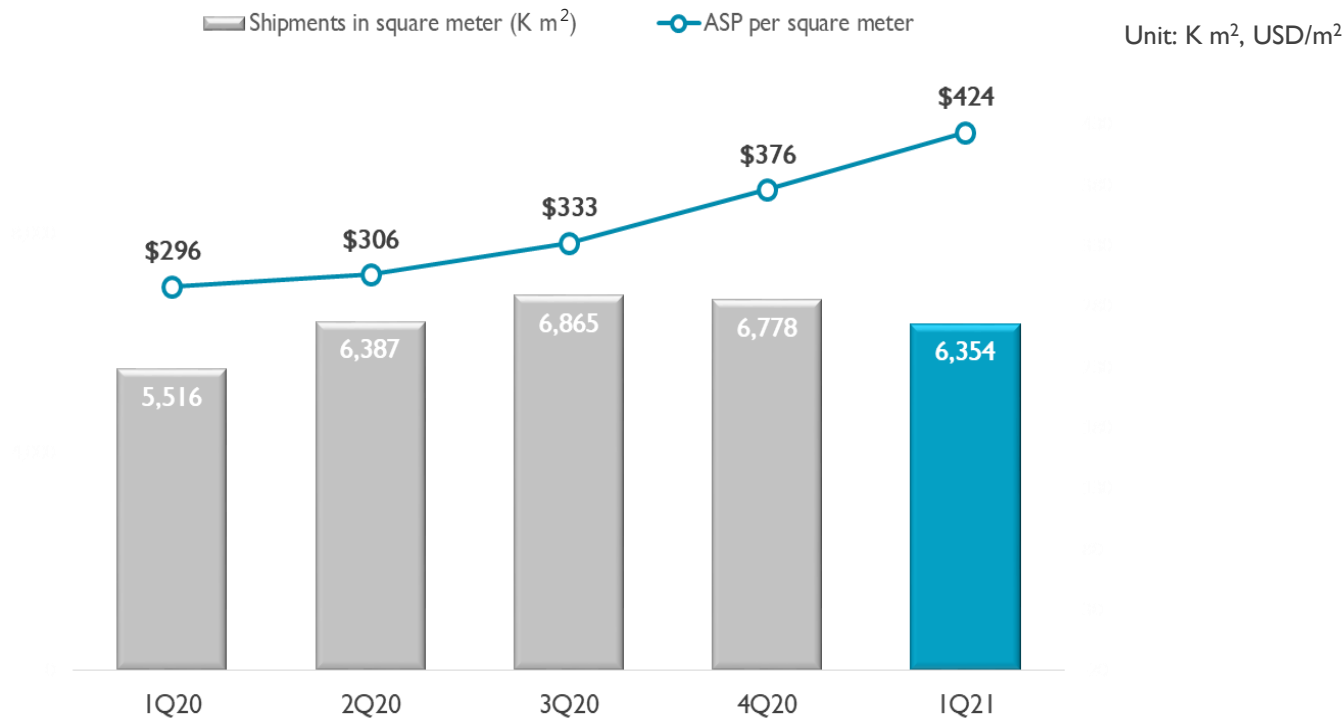


- Mobile PC and Device: including displays for notebook, tablet and mobile phones.
- PID and General Display: including displays for public information(PID), industrial PC, ATM, POS, pachinko and medical equipment.
- Others: including System & Solution, New Business, Energy and etc.

Display Revenue Breakdown by Size



Consolidated Shipments & ASP by Area



- ASP per square meter in US\$ was translated from NT\$ based on exchange rates announced by one of AUO's main banks.

2Q2021 Business Outlook



Based on our current business outlook, the Company expects:

- Area shipment to be up by low single digit % QoQ, as we dynamically adjust our product mix to alleviate the impact of component supply tightness
- Blended ASP (USD/square meter) to be up by low teens % QoQ, with solid demand for various applications
- Loading rates to be maintained at high levels

– The above is our current best forecast based on current business outlook and may vary depending on the actual market supply, demand and economic conditions.

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AU OPTRONICS CORP. AND SUBSIDIARIES
Consolidated Condensed Statements of Comprehensive Income

For the Three Months Ended March 31, 2021 and 2020 and December 31, 2020

(Expressed in Millions of New Taiwan Dollars (NTD) and US Dollars (USD) except for per share amounts and shares outstanding)



	Year over Year Comparison					Sequential Comparison				
	USD	1Q21		1Q20		USD	1Q21		4Q20	
		NTD	%	NTD	YoY%		NTD	%	NTD	QoQ%
Net Sales	2,912	82,941	100.0	53,690	54.5	2,912	82,941	100.0	80,535	3.0
Cost of Goods Sold	2,271	64,678	78.0	54,045	19.7	2,271	64,678	78.0	66,887	(3.3)
Gross Profit(Loss)	641	18,263	22.0	(355)	-	641	18,263	22.0	13,648	33.8
Operating Expenses	219	6,245	7.5	5,092	22.6	219	6,245	7.5	5,366	16.4
Operating Profit(Loss)	422	12,018	14.5	(5,447)	-	422	12,018	14.5	8,281	45.1
Net Non-operating Income(Expenses)	22	613	0.7	(208)	-	22	613	0.7	78	688.4
Profit(Loss) before Income Tax	443	12,631	15.2	(5,654)	-	443	12,631	15.2	8,359	51.1
Income Tax Benefit(Expense)	(28)	(789)	(1.0)	(124)	537.2	(28)	(789)	(1.0)	519	-
Net Profit(Loss)	416	11,842	14.3	(5,778)	-	416	11,842	14.3	8,878	33.4
Other Comprehensive Income(Loss)	(3)	(99)	(0.1)	(2,695)	96.3	(3)	(99)	(0.1)	4,667	-
Total Comprehensive Income(Loss)	412	11,743	14.2	(8,473)	-	412	11,743	14.2	13,544	(13.3)
Net Profit(Loss) Attributable to:										
Owners of Company	416	11,834	14.3	(4,991)	-	416	11,834	14.3	8,435	40.3
Non-Controlling Interests	0	7	0.0	(787)	-	0	7	0.0	443	(98.3)
Net Profit(Loss)	416	11,842	14.3	(5,778)	-	416	11,842	14.3	8,878	33.4
Total Comprehensive Income(Loss) Attributable to:										
Owners of Company	415	11,815	14.2	(7,580)	-	415	11,815	14.2	12,862	(8.1)
Non-Controlling Interests	(3)	(72)	(0.1)	(893)	91.9	(3)	(72)	(0.1)	682	-
Total Comprehensive Income(Loss)	412	11,743	14.2	(8,473)	-	412	11,743	14.2	13,544	(13.3)
Basic Earnings Per Share	0.044	1.25		(0.53)		0.044	1.25		0.89	
Basic Earnings Per ADS ⁽²⁾	0.437	12.46		(5.25)		0.437	12.46		8.88	
Weighted-Average Shares Outstanding ('M)		9,500		9,499			9,500		9,499	

Note: (1) Amounts in New Taiwan dollars were translated into US dollars at the exchange rate of NTD 28.48 per USD as of March 31, 2021

(2) 1 ADS equals 10 common shares

AU OPTRONICS CORP. AND SUBSIDIARIES

Consolidated Condensed Balance Sheets

March 31, 2021 and 2020

(Expressed in Millions of New Taiwan Dollars (NTD) and US Dollars (USD))



ASSETS	March 31, 2021			March 31, 2020		YoY	
	USD	NTD	%	NTD	%	NTD	%
Cash and Cash Equivalents	3,644	103,784	24.1	76,789	19.8	26,995	35.2
Notes & Accounts Receivables	1,874	53,383	12.4	27,884	7.2	25,499	91.4
Other Current Financial Assets	29	833	0.2	3,628	0.9	(2,795)	(77.0)
Inventories	1,021	29,070	6.8	27,882	7.2	1,188	4.3
Other Current Assets	148	4,206	1.0	3,335	0.9	872	26.1
Total Current Assets	6,716	191,276	44.5	139,518	35.9	51,758	37.1
Long-term Investments	798	22,722	5.3	13,768	3.5	8,953	65.0
Net Fixed Assets	6,368	181,360	42.2	200,951	51.8	(19,591)	(9.7)
Right-of-use Assets	391	11,147	2.6	11,955	3.1	(808)	(6.8)
Other Non-Current Assets	823	23,444	5.5	22,049	5.7	1,395	6.3
Total Non-Current Assets	8,380	238,674	55.5	248,724	64.1	(10,050)	(4.0)
Total Assets	15,097	429,949	100.0	388,242	100.0	41,708	10.7
LIABILITIES							
Short-term Borrowings	9	257	0.1	1,475	0.4	(1,218)	(82.6)
Notes & Accounts Payable	1,960	55,810	13.0	47,443	12.2	8,367	17.6
Current Installments of Long-term Borrowings	815	23,201	5.4	10,808	2.8	12,392	114.7
Current Financial Liabilities	5	138	0.0	24	0.0	114	476.7
Accrued Expense & Other Current Liabilities	927	26,389	6.1	18,923	4.9	7,466	39.5
Machinery and Equipment Payable	107	3,044	0.7	4,600	1.2	(1,556)	(33.8)
Total Current Liabilities	3,822	108,838	25.3	83,273	21.4	25,565	30.7
Long-term Borrowings	3,235	92,134	21.4	109,230	28.1	(17,096)	(15.7)
Other Non-Current Liabilities	915	26,061	6.1	16,219	4.2	9,843	60.7
Total Non-Current Liabilities	4,150	118,196	27.5	125,449	32.3	(7,253)	(5.8)
Total Liabilities	7,972	227,034	52.8	208,722	53.8	18,312	8.8
EQUITY							
Common Stock	3,379	96,242	22.4	96,242	24.8	0	0.0
Capital Surplus	2,117	60,303	14.0	60,561	15.6	(258)	(0.4)
Retained Earnings	1,363	38,824	9.0	17,912	4.6	20,912	116.7
Other Equity	(115)	(3,274)	(0.8)	(4,594)	(1.2)	1,320	28.7
Treasury Shares	(34)	(981)	(0.2)	(1,013)	(0.3)	32	3.2
Non-Controlling Interests	414	11,801	2.7	10,412	2.7	1,389	13.3
Total Equity	7,125	202,916	47.2	179,520	46.2	23,396	13.0
Total Liabilities & Equity	15,097	429,949	100.0	388,242	100.0	41,708	10.7

Note: (1) Amounts in New Taiwan dollars were translated into US dollars at the exchange rate of NTD 28.48 per USD as of March 31, 2021

(2) Cash and Cash Equivalents excluding time deposit with maturity longer than 3 months

AU OPTRONICS CORP. AND SUBSIDIARIES
Consolidated Condensed Cash Flow Statements
For the Period Ended March 31, 2021 and 2020

(Expressed in Millions of New Taiwan Dollars (NTD) and US Dollars (USD))



	Three Months 2021		Three Months 2020
	USD	NTD	NTD
Cash Flow from Operating Activities:			
Profit(Loss) before Income Taxes	443	12,631	(5,654)
Depreciation & Amortization	301	8,586	9,059
Share of Profit of Equity-Accounted Investees	(11)	(303)	(44)
Changes in Working Capital	44	1,254	(6,907)
Changes in Others	(41)	(1,173)	(180)
Net Cash Provided(Used) by Operating Activities	737	20,994	(3,727)
Cash Flow from Investing Activities:			
Acquisitions of Financial Assets Measured at Fair Value	(10)	(298)	(434)
Disposals of Financial Assets Measured at Fair Value	20	556	462
Acquisitions of Financial Assets Measured at Amortized Cost	(9)	(261)	0
Acquisitions of Equity-Accounted Investees	(68)	(1,947)	(2,413)
Disposals of Equity-Accounted Investees	2	62	84
Acquisitions of Property, Plant and Equipment	(116)	(3,300)	(5,276)
Disposals of Property, Plant and Equipment	0	4	63
Decrease(Increase) in Other Financial Assets	(0)	(11)	22
Decrease(Increase) in Other Assets	1	35	56
Net Cash Inflow Arising from Acquisition of Subsidiaries	8	228	0
Net Cash Outflow Arising from Acquisition of Business	0	0	(193)
Net Cash Provided(Used) in Investing Activities	(173)	(4,933)	(7,628)
Cash Flow from Financing Activities:			
Increase(Decrease) in Short-term Borrowings	2	57	(236)
Increase(Decrease) in Long-term Borrowings	(82)	(2,339)	8,176
Payment of Lease Liabilities	(5)	(147)	(172)
Increase(Decrease) in Guarantee Deposits	1	17	0
Treasury Shares Sold to Employees	1	32	0
Changes in Non-Controlling Interests and Others	(0)	(0)	(0)
Net Cash Provided(Used) by Financing Activities	(84)	(2,380)	7,768
Effect of Exchange Rate Changes on Cash and Cash Equivalents	(6)	(172)	(74)
Net Increase(Decrease) in Cash and Cash Equivalents	474	13,509	(3,661)
Cash and Cash Equivalents at Beginning of Period	3,170	90,275	80,450
Cash and Cash Equivalents at End of Period	3,644	103,784	76,789



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