

QUARTERLY REPORT JUNE 30, 2018 UNAUDITED

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OTC Pink Basic Disclosure Guidelines

1) Name of the issuer and its predecessors (if any)

Orbit International Corp.

Company Headquarters

2) Address of the issuer's principal executive offices

Address 1: 80 Cabot Court
Address 2: Hauppauge, NY 11788
Address 3:
Phone: 631-435-8300
Email: info@orbitintl.com
Website(s): www.orbitintl.com

IR Contact
Address 1: 80 Cabot Court
Address 2: Hauppauge, NY 11788
Address 3:
Phone: 631-435-8300
Email: dgoldman@orbitintl.com

Website(s): www.orbitintl.com

3) Security Information

Trading Symbol: ORBT

Exact title and class of securities outstanding: Common Stock

CUSIP: 685559304

Par or Stated Value: \$0.10

Total shares authorized: 10,000,000 as of: 6/30/2018

Total shares outstanding: 3,619,504 as of: 6/30/2018

Additional class of securities (if necessary):

Trading Symbol:

Exact title and class of securities outstanding:

CUSIP:

Par or Stated Value:

Total shares authorized: as of:

Total shares outstanding: as of:

Transfer Agent

Name: American Stock Transfer and Trust Company, LLC Address 1: 6201 15th Avenue

Address 2: Brooklyn, NY 11219

Address 3:

Phone: 718-921-8200

Is the Transfer Agent registered under the Exchange Act?* Yes: No: □

*To be included in the OTC Pink Current Information tier, the transfer agent must be registered under the Exchange Act.

List any restrictions on the transfer of security:

None.

Describe any trading suspension orders issued by the SEC in the past 12 months.

None.

List any stock split, stock dividend, recapitalization, merger, acquisition, spin-off, or reorganization either currently anticipated or that occurred within the past 12 months:

None.

4) Issuance History

List below any events, in chronological order, that resulted in changes in total shares outstanding by the issuer in the past two fiscal years and any interim period. The list shall include all offerings of equity securities, including debt convertible into equity securities, whether private or public, and all shares or any other securities or options to acquire such securities issued for services, describing (1) the securities, (2) the persons or entities to whom such securities were issued and (3) the services provided by such persons or entities. The list shall indicate:

A. The nature of each offering (e.g., Securities Act Rule 504, intrastate, etc.);

The Company had no offerings in the past two fiscal years or in the current interim period.

The following is a reconciliation of the Company's outstanding shares from 1/1/16-6/30/18:

Outstanding shares at 1/1/16 Purchase of treasury shares (1/1/16-12/31/16) Outstanding shares at 12/31/16	4,383,358 (196,201) 4,187,157
Forfeiture of restricted shares (1/1/17-12/31/17):	4,107,107
Kenneth Ice-Former President, Orbit Electronics Group	(4,400)
Purchase of treasury shares (1/1/17-12/31/17)	(563, 253)
Shares outstanding at 12/31/17	3,619,504
Purchase of treasury shares (1/1/18-6/30/18)	-
Shares outstanding at 6/30/18	3,619,504

B. Any jurisdictions where the offering was registered or qualified;

N/A

C. The number of shares offered;

N/A

D. The number of shares sold;

N/A

E. The price at which the shares were offered, and the amount actually paid to the issuer;

N/A

F. The trading status of the shares; and

N/A

G. Whether the certificates or other documents that evidence the shares contain a legend (1) stating that the shares have not been registered under the Securities Act and (2) setting forth or referring to the restrictions on transferability and sale of the shares under the Securities Act.

N/A

5) Financial Statements

Provide the financial statements described below for the most recent fiscal year end or quarter end to maintain qualification for the OTC Pink Current Information tier. For the initial disclosure statement (qualifying for Current Information for the first time) please provide reports for the two previous fiscal years and any interim periods.

- A. Balance sheet;
- B. Statement of income;
- C. Statement of cash flows;
- D. Financial notes; and
- E. Audit letter, if audited

The financial statements requested pursuant to this item shall be prepared in accordance with US GAAP by persons with sufficient financial skills.

You may either (i) attach/append the financial statements to this disclosure statement or (ii) post such financial statements through the OTC Disclosure & News Service as a separate report using the appropriate report name for the applicable period end. ("Annual Report," "Quarterly Report" or "Interim Report").

If you choose to publish the financial reports separately as described in part (ii) above, you must state in the accompanying disclosure statement that such financial statements are incorporated by reference. You may reference the document(s) containing the required financial statements by indicating the document name, period end date, and the date that it was posted to otciq.com in the field below.

Information contained in a Financial Report is considered current until the due date for the subsequent Financial Report. To remain in the OTC Pink Current Information tier, a company must post its Annual Report within 90 days from its fiscal year-end date and Quarterly Reports within 45 days of its fiscal guarter-end date.

The Company's consolidated financial statements are included herein beginning on page 11.

6) Describe the Issuer's Business, Products and Services

Describe the issuer's business so a potential investor can clearly understand the company. In answering this item, please include the following:

A. a description of the issuer's business operations;

Orbit International Corp. conducts its operations through its Electronics and Power Groups. The Company's Electronics Group ("OEG") is comprised of its Orbit Instrument, Tulip Development Laboratory ("TDL") and Integrated Combat Systems ("ICS") Divisions. Through its Orbit Instrument and TDL Divisions, the Company is engaged in the design, manufacture and sale of customized electronic components and subsystems. ICS, based in Louisville, Kentucky, performs systems integration for gun weapons systems and fire control interface and cable and harness assembly. The Power Group ("OPG") is comprised of the Company's wholly owned subsidiary, Behlman Electronics Inc. ("Behlman"), and is engaged in the design and manufacture of high quality commercial power units, AC power, frequency converters, uninterruptible power supplies and commercial-off-the-shelf ("COTS") power solutions.

B. Date and State (or Jurisdiction) of Incorporation:

Orbit International Corp. was incorporated under the laws of the State of New York on April 4, 1957 as Orbit Instrument Corp. In December 1986, the state of incorporation was changed from New York to Delaware and in July 1991, the Company's name was changed to Orbit International Corp.

C. the issuer's primary and secondary SIC Codes;

3679 (Electronic Components, not elsewhere classified)

D. the issuer's fiscal year end date;

December 31

E. principal products or services, and their markets;

The OEG's principal products include remote control units ("RCU"), intercommunication panels, displays, keyboards, keypads and pointing devices, operator control trays, command display units ("CDU'S"), gun weapon system products and cable and harness assemblies. These products are used primarily in support of military programs. The OPG's principal products include power supplies, frequency converters, uninterruptible power supply products, armament systems and inverters. These products are primarily used in commercial applications and in support of military programs.

7) Describe the Issuer's Facilities

The goal of this section is to provide a potential investor with a clear understanding of all assets, properties or facilities owned, used or leased by the issuer.

In responding to this item, please clearly describe the assets, properties or facilities of the issuer, give the location of the principal plants and other property of the issuer and describe the condition of the properties. If the issuer does not have complete ownership or control of

the property (for example, if others also own the property or if there is a mortgage on the property), describe the limitations on the ownership.

If the issuer leases any assets, properties or facilities, clearly describe them as above and the terms of their leases.

Our plant and executive offices are located at 80 Cabot Court, Hauppauge, New York. This facility, which consists of approximately 60,000 square feet (of which approximately 50,000 square feet are available for manufacturing operations) in a two-story, brick building, was completed in October 1982 and expanded in 1985. We are currently operating this facility at approximately 70% of capacity. In March 2001, we completed a sale-leaseback transaction whereby we sold our land and building for \$3,000,000 and entered into a twelve-year net lease with the buyer of the property. Effective January 1, 2011, we entered into an amendment to the lease. The amendment extended the lease expiration date to December 31, 2021 and modified the lease payments as follows: approximately \$32,500 per month for January 2011 through December 2013, approximately \$35,400 per month for January 2014 through December 2016, and approximately \$38,600 per month for January 2017 through December 2021. In connection with the lease amendment, our landlord agreed, at its sole expense, to make certain improvements to the facility.

In December 2007, our Behlman subsidiary entered into a lease for a 2,000 square foot facility at 2363 Teller Road, Unit 108, Newbury Park, California, which was used as a selling office for all of the Company's operating units. In December 2012, the lease was amended whereby the expiration date was extended to December 31, 2017 at a lease payment of approximately \$2,300 per month for the term of the lease. In November 2016, we requested from the landlord an early termination of the lease and in February 2017, this lease was terminated effective March 31, 2017. In March 2017, we entered into a one-year lease for a 503 square foot facility located at 199 W. Hillcrest Drive, Thousand Oaks, California which is used as a selling office for the Electronics Group. The monthly lease payment was \$2,300 through March 31, 2018 and was renewed for another year at a monthly lease payment of \$2,530. The lease expires March 31, 2019 but is subject to an automatic one-year renewal, at prevailing market rates, assuming no prior notification of termination from the tenant.

Our ICS division operates out of a 2,500 square foot facility in Louisville, Kentucky. In March 2014, ICS entered into a lease for a three-year period, with a three-year renewal option, for approximately 4,700 square feet. The lease payments were as follows: approximately \$4,100 per month for April 2014 through March 2015, approximately \$4,300 per month for April 2015 through March 2016, and approximately \$4,500 per month for April 2016 through March 2017. Our lease at this location expired March 31, 2017. In December 2016, ICS entered into a new two-year sub-lease agreement for a different facility which is also located in Louisville, Kentucky. The lease payments at the new facility are \$1,685 per month for January 2017 through December 2018.

8) Officers, Directors, and Control Persons

The goal of this section is to provide an investor with a clear understanding of the identity of all the persons or entities that are involved in managing, controlling or advising the operations, business

development and disclosure of the issuer, as well as the identity of any significant shareholders.

A. Names of Officers, Directors, and Control Persons. In responding to this item, please provide the names of each of the issuer's executive officers, directors, general partners and control persons (control persons are beneficial owners of more than five percent (5%) of any class of the issuer's equity securities), as of the date of this information statement.

Officers and Directors

Mitchell Binder-President, CEO and Director David Goldman-CFO, Treasurer, Secretary and Director Karl Schmidt-COO Donna Holzeis-Assistant Secretary Wayne Cadwallader-Director William Collins-Director Bernard Karcinell-Director

Control Persons:

	Shares	Percentage
Name and Address	Beneficially Owned	of Class
Elkhorn Partners Limited		
Partnership		
2222 Skyline Drive		
Elkhorn, NE 68022	1,809,700 (1)	50.00%

- (1) Based on information provided to the Company in June 2018.

 Includes shares owned individually by the partnership's general partner.
- B. <u>Legal/Disciplinary History</u>. Please identify whether any of the foregoing persons have, in the last five years, been the subject of:
- 1. A conviction in a criminal proceeding or named as a defendant in a pending criminal proceeding (excluding traffic violations and other minor offenses);

None.

2. The entry of an order, judgment, or decree, not subsequently reversed, suspended or vacated, by a court of competent jurisdiction that permanently or temporarily enjoined, barred, suspended or otherwise limited such person's involvement in any type of business, securities, commodities, or banking activities;

None.

3. A finding or judgment by a court of competent jurisdiction (in a civil action), the Securities and Exchange Commission, the Commodity Futures Trading Commission, or a state securities regulator of a violation of federal or state securities or commodities law, which finding or judgment has not been reversed, suspended, or vacated; or

None.

4. The entry of an order by a self-regulatory organization that permanently or temporarily barred suspended or otherwise limited such person's involvement in any type of business or securities activities.

None.

C. <u>Beneficial Shareholders</u>. Provide a list of the name, address and shareholdings or the percentage of shares owned by all persons beneficially owning more than ten percent (10%) of any class of the issuer's equity securities. If any of the beneficial shareholders are corporate shareholders, provide the name and address of the person(s) owning or controlling such corporate shareholders and the resident agents of the corporate shareholders.

	Shares	Percentage
Name and Address	Beneficially Owned	of Class
Elkhorn Partners Limited		
Partnership, Alan S. Parsow-		
General Partner		
2222 Skyline Drive		
Elkhorn, NE 68022	1,809,700 (1)	50.00%

(1) Based on information provided to the Company in June 2018.

Includes shares owned individually by the partnership's general partner.

9) Third Party Providers

Please provide the name, address, telephone number, and email address of each of the following outside providers that advise your company on matters relating to operations, business development and disclosure:

Legal Counsel

Name: Irvin Brum

Firm: Ruskin Moscou Faltischek P.C.

Address 1: 1425 RXR Plaza

Address 2: East Tower, 15th Floor

Uniondale, NY 11556 Phone: 516-663-6610 Email: ibrum@rmfpc.com

Accountant or Auditor
Name: Michael Monahan
Firm: CohnReznick LLP

Address 1: 100 Jericho Quadrangle Address 2: Jericho, NY 11753

Phone: 516-336-5509

Email: michael.monahan@cohnreznick.com

Investor Relations Consultant-N/A

Other Advisor: Any other advisor(s) that assisted, advised, prepared or provided information with respect to this disclosure statement.-N/A

10) Issuer Certification

The issuer shall include certifications by the chief executive officer and chief financial officer of the issuer (or any other persons with different titles, but having the same responsibilities).

The certifications shall follow the format below:

- I, Mitchell Binder certify that:
- 1. I have reviewed this quarterly report of Orbit International Corp.;
- 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

August 14, 2018

$\frac{\text{/s/ Mitchell Binder}}{\text{CEO}}$

- I, David Goldman certify that:
- 1. I have reviewed this quarterly report of Orbit International Corp.;
- 2. Based on my knowledge, this disclosure statement does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this disclosure statement; and
- 3. Based on my knowledge, the financial statements, and other financial information included or incorporated by reference in this disclosure statement, fairly present in all material respects the financial condition, results of operations and cash flows of the issuer as of, and for, the periods presented in this disclosure statement.

August 14, 2018

/s/ David Goldman CFO

ORBIT INTERNATIONAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS

ASSETS	June 30, <u>2018</u> (unaudited)	December 31, <u>2017</u>
Current assets:		
Cash and cash equivalents	\$ 1,060,000	•
Investments in marketable securities	_	301,000
Accounts receivable (less allowance for	1 006 000	0 0 1 0 0 0 0
doubtful accounts of \$115,000)	1,936,000	3,248,000
Contract assets	1,753,000	-
Inventories	10,883,000	10,080,000
Other current assets	<u>875,000</u>	146,000
Total current assets	16,507,000	14,716,000
Property and equipment, net	291,000	183,000
Goodwill	868,000	868,000
Other assets	33,000	33,000
Deferred tax asset, net	1,123,000	550,000
TOTAL ASSETS	\$18,822,00 <u>0</u>	<u>\$16,350,000</u>
TOTAL ASSETS	<u>\$18,822,000</u>	\$16,350,0

The accompanying notes are an integral part of these condensed consolidated financial statements.

ORBIT INTERNATIONAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED BALANCE SHEETS (continued)

LIABILITIES AND STOCKHOLDERS' EQUITY	June 30, 2018 (unaudited)	December 31, <u>2017</u>
Current liabilities:		
Accounts payable	\$ 934,000 958,000 173,000	\$ 524,000 1,014,000 69,000
Total current liabilities	2,065,000	1,607,000
Line of credit	500,000	
Total liabilities	2,565,000	1,607,000
STOCKHOLDERS' EQUITY		
Common stock - \$.10 par value, 10,000,000 shares authorized, 3,620,000 and 4,582,000 shares issued at June 30, 2018 and December 31, 2017, respectively, and 3,620,000 shares outstanding at June 30, 2018 and December 31, 2017, respectively Additional paid-in capital	362,000 17,629,000 - - (1,734,000)	458,000 20,932,000 (3,419,000) 1,000 (3,229,000)
Total stockholders' equity	16,257,000	14,743,000
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	<u>\$18,822,000</u>	<u>\$16,350,000</u>

The accompanying notes are an integral part of these condensed consolidated financial statements.

ORBIT INTERNATIONAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (unaudited)

	Six N	Months Ended June 30,		Months Ended une 30,
	2018	2017	2018	2017
Net sales	\$10,381,000	\$10,250,000	\$ 5,032,000	\$ 5,043,000
Cost of sales	6,452,000	6,361,000	3,255,000	3,168,000
Gross profit	3,929,000	3,889,000	1,777,000	1,875,000
Selling, general and administrative expenses Interest expense Investment and	3,306,000 5,000	3,316,000	1,589,000 5,000	1,645,000
other (income) expense, net	2,000	15,000		(4,000)
<pre>Income before income tax provision (benefit)</pre>	616,000	558,000	183,000	234,000
<pre>Income tax provision (benefit)</pre>	(549,000)	21,000	(561,000)	10,000
NET INCOME	1,165,000	537,000	744,000	224,000
Change in unrealized gains (losses) on marketable securitie net of income tax Comprehensive	(1,000)			3,000
Income	\$1,164,000	<u>\$ 560,000</u>	<u>\$ 744,000</u>	<u>\$ 227,000</u>
Net income per common share:				
Basic Diluted	\$ 0.32 \$ 0.32	\$ 0.13 \$ 0.13	\$ 0.21 \$ 0.21	\$ 0.06 \$ 0.06
Weighted average number of common shares outstanding:				
Basic Diluted	3,594,000 3,602,000	3,994,000 4,001,000	3,594,000 3,603,000	3,936,000

The accompanying notes are an integral part of these condensed consolidated financial statements.

ORBIT INTERNATIONAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

		Six Months Ended June 30,	
	2018	2017	
Cash flows from operating activities:			
Net income	\$ 1,165,000	\$ 537,000	
Adjustments to reconcile net income to net cash provided by operating activities:			
Stock based compensation expense Cumulative effect of adoption of ASC 606 Depreciation and amortization Loss on sale of marketable securities Bond amortization Deferred tax benefit	19,000 330,000 53,000 6,000 - (573,000)	25,000 - 65,000 22,000 (1,000)	
Changes in operating assets and liabilities:			
Accounts receivable. Contract assets. Inventories. Other current assets. Accounts payable. Accrued expenses. Income tax payable. Income tax receivable Customer advances. Other liabilities.	1,312,000 (1,753,000) (803,000) (729,000) 410,000 (56,000) - 104,000	124,000 - 48,000 88,000 244,000 (104,000) 5,000 18,000 64,000 7,000	
Net cash (used in) provided by operating activities	(515,000)	1,142,000	
Cash flows from investing activities:			
Purchases of property and equipment Purchases of marketable securities Sale of marketable securities	(161,000) - 295,000	(19,000) 116,000 (99,000)	
Net cash provided by (used in) investing activities	<u> 134,000</u>	(2,000)	

(continued)

ORBIT INTERNATIONAL CORP. AND SUBSIDIARIES CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited) (continued)

	Six Months Ended June 30,		
Cash flows from financing activities:	2018	2017	
Purchase of treasury stock		\$ (847,000)	
Net cash provided by (used in) financing activities	500,000	(847,000)	
NET INCREASE IN CASH AND CASH EQUIVALENTS	119,000	293,000	
Cash and cash equivalents - Beginning of period	941,000	2,076,000	
CASH AND CASH EQUIVALENTS - End of period	\$ 1,060,000	\$2,369,000	
Supplemental cash flow information:			
Cash paid for interest	\$ 3,000	<u>\$</u>	
Cash paid (refunds received) for income taxes	\$ 14,000	\$ (2,000)	

The accompanying notes are an integral part of these consolidated financial statements.

(NOTE 1) - Basis of Presentation and Summary of Significant Accounting Policies:

General

The interim financial information contained herein is unaudited. However, in the opinion of management, such information reflects all adjustments (consisting only of normal recurring accruals) necessary for a fair presentation of the results of operations for the periods being reported. Additionally, it should be noted that the accompanying consolidated financial statements do not purport to contain complete disclosures required for annual financial statements in accordance with accounting principles generally accepted in the United States of America.

The results of operations for the six months ended June 30, 2018 are not necessarily indicative of the results of operations that can be expected for the year ending December 31, 2018.

The December 31, 2017 balance sheet has been derived from the audited consolidated financial statements at that date but does not include all disclosures required by GAAP. These condensed consolidated statements should be read in conjunction with the Company's audited consolidated financial statements for the year ended December 31, 2017 contained in the Company's 2017 Annual Report filed with the OTC Pink Marketplace on March 30, 2018.

Cash Equivalents

The Company considers all highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The Company maintains cash in bank deposit accounts, which, at times, exceed federally insured limits. The Company has not experienced any losses on these accounts.

Marketable Securities

The Company's investments are classified as available-for-sale securities and are stated at fair value, based on quoted market prices, with the unrealized gains and losses, net of income tax, reported in accumulated other comprehensive income (loss). Realized gains and losses are included in investment income. Any decline in value judged to be other-than-temporary on available-for-sale securities are included in earnings to the extent they relate to a credit loss. A credit loss is the difference between the present value of cash flows expected to be collected from the security and the amortized cost basis. The amount of any impairment related to other factors will be recognized in comprehensive income (loss). The cost of securities is based on the specific-identification method. Interest and dividends on such securities are included in investment income.

Allowance for Doubtful Accounts

Accounts receivable are reported at their outstanding unpaid principal balances reduced by an allowance for doubtful accounts. The Company estimates doubtful accounts based on historical bad debts, factors related to specific customers' ability to pay and current economic trends.

(NOTE 1) - Basis of Presentation and Summary of Significant Accounting Policies (continued):

The Company writes off accounts receivable against the allowance when a balance is determined to be uncollectible.

Inventories

Inventories, which consist of raw materials, work-in-process, and finished goods, are recorded at the lower of cost (average cost method) or net realizable value. Inventories are shown net of any reserves relating to any potential slow moving or obsolete inventory.

Other Current Assets

The Company reported a total of \$875,000 in other current assets at June 30, 2018. This amount includes \$774,000 of vendor advances relating to the OPG's Common Aircraft Armament Test Sets (CAATS) contract with the U.S. Navy.

Property and Equipment

Property and equipment is recorded at cost. Depreciation and amortization of the respective assets are computed using the straight-line method over their estimated useful lives ranging from 3 to 10 years. Leasehold improvements are amortized using the straight-line method over the remaining term of the lease or the estimated useful life of the improvement, whichever is less.

Long-Lived Assets

When impairment indicators are present, the Company reviews the carrying value of its long-lived assets in determining the ultimate recoverability of their unamortized values using future undiscounted cash flow analyses. In the event the future undiscounted cash flows of the long-lived asset are less than the carrying value, the Company will record an impairment charge for the difference between the carrying value and the fair value of the long-lived asset.

Goodwill

The Company records goodwill as the excess of purchase price over the fair value of identifiable net assets acquired. In accordance with Accounting Standards Codification ("ASC") 350, goodwill is not amortized but instead tested for impairment on at least an annual basis. The Company, where appropriate, will utilize Accounting Standards Update ("ASU") 2011-08 which allows the Company to not perform the two-step goodwill impairment test if it determines that it is not more likely than not that the fair value of the reporting unit is less than the carrying amount based on a qualitative assessment of the reporting unit. The Company's annual goodwill impairment test is performed in the fourth quarter each year or sooner when

(NOTE 1) - Basis of Presentation and Summary of Significant Accounting Policies (continued):

impairment indicators are present. If the goodwill is deemed to be impaired, the difference between the carrying amount reflected in the financial statements and the estimated fair value is recognized as an expense in the period in which the impairment occurs. In determining the recoverability of goodwill, assumptions are made regarding estimated future cash flows and other factors to determine the fair value of the assets.

Income Taxes

The Company recognizes deferred tax assets and liabilities in accordance with ASC 740 based on the expected future tax consequences of events that have been included in the financial statements or tax returns. Under this method, deferred tax assets and liabilities are determined based on the difference between the financial statement and tax basis of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to reverse. Valuation allowances have been established to reduce deferred tax assets to the amount expected to be realized. The Company evaluates uncertain tax positions and accounts for such items in accordance with ASC 740-10. The Company is subject to federal income taxes and files a consolidated U.S. federal income tax return. In addition to the federal tax return, the Company files income tax returns in various state jurisdictions on both an unconsolidated and consolidated basis depending on the respective state. The Company is subject to routine income tax audits in various jurisdictions and tax returns remain open to examination by such taxing authorities in accordance with their respective statutes.

Revenue, Cost Recognition and Contract Assets

On January 1, 2018, the Company began accounting for its revenue in accordance with ASC Topic 606, Revenue from Contracts with Customers. The core principle of this Topic is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

When adopting the new guidance, the Company elected to use the modified retrospective (cumulative effect) transition method which was applied only to contracts that were not completed at the date of initial application. The Company recorded an increase to opening retained earnings of \$330,000 for the cumulative effect of adopting the new guidance which also resulted in an increase to contract assets of \$1,255,000 and a decrease to inventory of \$925,000.

The Company recognizes revenue when control transfers to its customer. The Company has determined that control transfers to its customers over time when a contract contains an enforceable right to payment for performance completed to date, such as a termination for convenience provision, and when the manufactured product has no alternative use. The Company has determined

$(\underbrace{\text{NOTE 1}})$ - $\underline{\text{Basis of Presentation and Summary of Significant Accounting Policies}}$

that it has no alternative use for its product when it reaches the finished good/top assembly stage. Before that point, the product is considered inventory. The Company recognizes revenue over time using an output method based on units shipped with an adjustment to revenue and ending inventory for any product where control has deemed to transfer to the customer. The adjustment to revenue is based on the stand alone selling price of the unit multiplied by the equivalent number of units in ending inventory. The adjustment to ending inventory and cost of sales is based on the estimated material, direct labor and overhead costs associated with the units in ending inventory. The Company recognizes revenue at a point in time (when shipped) for all other contracts that either do not contain an enforceable right to payment for performance completed to date or where the top assembly/finished good has alternative use.

A performance obligation is a promise in a contract to transfer a distinct good or service to the customer. A contract's transaction price is allocated to each distinct performance obligation and recognized as revenue as of a point in time or over time. The Company's remaining performance obligations, which it refers to as its backlog, was \$25,929,000 at June 30, 2018. The period of performance for its backlog is estimated to be approximately \$13,527,000 in 2018, \$11,652,000 in 2019, \$475,000 in 2020 and \$275,000 in 2021.

Under the modified retrospective method, the Company is required to disclose the impact to financial statement elements had it continued to follow accounting policies under the previous revenue recognition guidance. The table below shows the comparison between current and previous revenue recognition guidance on impacted financial statement line items:

Financial	Current	Previous	Current	Previous
Statement Line	Guidance, Six	Guidance, Six	Guidance,	Guidance,
Item	months ending- 6/30/18	months ending- 6/30/18	Three months ending-6/30/18	Three months ending-6/30/18
Sales	\$10,381,000	\$ 9,883,000	\$ 5,032,000	\$ 5,055,000
Cost of sales	\$ 6,452,000	\$ 6,230,000	\$ 3,255,000	\$ 3,324,000
Gross Profit	\$ 3,929,000	\$ 3,653,000	\$ 1,777,000	\$ 1,731,000
Net Income	\$ 1,165,000	\$ 889,000	\$ 744,000	\$ 698,000
Contract Assets	\$ 1,753,000	\$ 0	\$ 1,753,000	\$ 0
Inventory	\$10,883,000	\$12,030,000	\$10,883,000	\$12,030,000

(NOTE 1) - Basis of Presentation and Summary of Significant Accounting Policies (continued):

The differences in the financial statement line items referenced above are principally due to the recognition of revenue on product in the finished good/top assembly stage at June 30, 2018. Under previous guidance, revenue would not have been recognized on this product until it was shipped.

The Company's contract assets account represents revenue that it has recognized but has not yet shipped or billed its customer for. This account will be reversed, and accounts receivable will be increased when the Company ships its product and invoices its customer. The Company's payment terms with its customers are typically net 30 days. All contracts are for products made to customer specifications with no right of return. All units are shipped with a one-year warranty.

The following table summarizes the Company's contract assets balances:

Contact Assets-January 1, 2018	\$1,255,000
Contract Assets-June 30, 2018	\$1,753,000
Change	\$ 498,000

The change from January 1, 2018 to June 30, 2018 was primarily the result of an increase in revenue recognized on finished good/top assembly inventory at June 30, 2018.

Deferred Rent

The Company's leases have escalation clauses which are recognized on a straight-line basis over the life of the lease. The amounts are recorded in accrued expenses in the accompanying financial statements.

Comprehensive Income (Loss)

Comprehensive income (loss) consists of net income (loss) and unrealized gains and losses on marketable securities, net of tax. The Company has elected to present the components of net income (loss), the components of other comprehensive income (loss) and total comprehensive income (loss) as a single continuous statement.

Advertising

The Company elects to expense advertising as incurred.

(Note 2) - Stock-Based Compensation:

The Company had stock-based employee compensation plans, which provided for the granting of nonqualified and incentive stock options, as well as restricted stock awards and stock appreciation rights to officers, employees and key persons. The plans granted options at the market value of the Company's stock on the date of such grant and all options expired ten years after grant. The terms and vesting schedules for stock-based awards vary by type of grant and generally the awards vest based upon time-based conditions. Stock option exercises were funded through the issuance of the Company's common stock. Stock-based compensation expense was \$19,000 and \$10,000 for the six and three months ended June 30, 2018, respectively, and was \$25,000 and \$11,000, respectively, for the comparable 2017 periods.

The Company's stock-based employee compensation plans allowed for the issuance of restricted stock awards that may not be sold or otherwise transferred until certain restrictions have lapsed. The unearned stock-based compensation related to restricted stock granted is being amortized to compensation expense over the vesting period, which is seven years. The stock-based expense for these awards was determined based on the market price of the Company's stock at the date of grant applied to the total number of shares that were anticipated to vest. As of June 30, 2018, the Company had unearned compensation of \$63,000 associated with all of the Company's restricted stock awards, which will be expensed over approximately the next two years. The unvested portion of restricted stock awards at June 30, 2018 and 2017 were approximately 26,000 and 48,000 shares, respectively.

There are currently no stock-based compensation plans in effect that provide for the granting of stock option or restricted shares.

The following table summarizes the Company's nonvested restricted stock activity for the six months ended June 30, 2018:

	Number of Shares	Weighted-Average Grant-Date Fair Value
Nonvested restricted stock at January 1, 2018	26,000	\$3.23
Granted	_	-
Vested	_	-
Forfeited		
Nonvested restricted stock at June 30, 2018	26,000	<u>\$3.23</u>

(NOTE 3) - Debt:

On November 8, 2012, the Company entered into a credit agreement ("Credit Agreement") with a commercial lender pursuant to which the Company established a committed line of credit of up to \$6,000,000. This line of credit was used to pay off, in full, all of the Company's obligations to its former primary lender and to provide for its general working capital needs. In March 2015, the Credit Agreement was amended whereby the line of credit was reduced to \$4,000,000 from \$6,000,000. In January 2018, the Company's Credit Agreement was further amended whereby the expiration date on its credit facility was extended to August 1, 2020.

Payment of interest on the line of credit is due at a rate per annum as follows: either (i) variable at the lender's prime lending rate (5.00% at June 30, 2018) and/or (ii) 2% over LIBOR for 30, 60 and 90 day LIBOR maturities, at the Company's sole discretion. The line of credit is collateralized by a first priority security interest in all of the Company's tangible and intangible assets. Outstanding borrowings under the line of credit were \$500,000 at June 30, 2018 with an interest rate of 4.103% representing 2% plus the one-month LIBOR rate. The Company had \$3,500,000 of availability under its line of credit at June 30, 2018.

The Credit Agreement contains customary affirmative and negative covenants and certain financial covenants. Additionally, available borrowings under the line of credit are subject to a borrowing base of eligible accounts receivable and inventory. All outstanding borrowings under the line of credit are accelerated and become immediately due and payable (and the line of credit terminates) in the event of a default, as defined, under the Credit Agreement. The Company was in compliance with the financial covenants contained in its Credit Agreement at June 30, 2018.

(NOTE 4) - Net Income Per Common Share:

The following table sets forth the computation of basic and diluted net income per common share:

Income per common share:				
	Six Mont	hs Ended	Three Mont	hs Ended
	June	30,	June	30,
	2018	2017	2018	2017
Denominator:				
Denominator for basic net				
Income per share -				
weighted-average common shares 3,	594,000	3,994,000	3,594,000	3,936,000
Effect of dilutive securities:				
Nonvested restricted stock to employees	8,000	7,000	9,000	8,000.
Denominator for diluted net				
Income per share -				
weighted-average common				
shares and assumed conversion 3 ,	602,000	4,001,000	<u>3,603,000</u>	3,944,000

(NOTE 4) - Net Income Per Common Share (continued):

The numerator for basic and diluted net income per share for the six and three month periods ended June 30, 2018 and 2017 is the net income for each period.

Approximately 26,000 and 48,000 shares of common stock were outstanding at June 30, 2018 and 2017, respectively, but were not included in the computation of basic income per share. These shares were excluded because they represent the unvested portion of restricted stock awards.

(NOTE 5) - Cost of Sales:

For interim periods, the Company estimates certain components of its inventory and related gross profit.

(NOTE 6) - Inventories:

Inventories are comprised of the following:

	June 30, <u>2018</u>	December 31, <u>2017</u>
Raw Materials	\$ 7,120,000 3,424,000 339,000 \$10,883,000	\$ 5,671,000 4,001,000 408,000 \$10,080,000

(NOTE 7) - Marketable Securities:

The following is a summary of the Company's available-for-sale marketable securities at June 30, 2018 and December 31, 2017:

	Amortized	Fair	Unrealized Holding
June 30, 2018	Cost	<u>Value</u>	Loss
Corporate Bonds	\$ –	\$ -	\$ -
December 31, 2017 Corporate Bonds	<u>\$ 302,000</u>	\$ 301,000	\$ (1,000)

(NOTE 8) - Fair Value of Financial Instruments:

ASC 820, Fair Value Measurements and Disclosures, establishes a framework for measuring fair value in GAAP and expands disclosure about fair value measurements. This statement enables the reader of the financial statements to assess the inputs used to develop those measurements by establishing a hierarchy for ranking the quality and reliability of the information used to determine fair values. The statement requires that assets and liabilities carried at fair value will be classified and disclosed in one of the following three categories:

(NOTE 8) - Fair Value of Financial Instruments (continued):

Level 1: Quoted market prices in active markets for identical assets or liabilities.

Level 2: Observable market-based inputs or unobservable inputs that are corroborated by market data.

Level 3: Unobservable inputs that are not corroborated by market data.

In determining the appropriate levels, the Company performs a detailed analysis of the assets and liabilities that are subject to ASC 820.

The table below presents the balances, as of June 30, 2018 and December 31, 2017, of assets measured at fair value on a recurring basis by level within the hierarchy.

June 30, 2018	<u>Total</u>	Level 1	Level 2	Level 3
Corporate Bonds	\$ -	\$ -	\$ -	\$ -
December 31, 2017	<u>Total</u>	Level 1	Level 2	Level 3
Corporate Bonds	\$ 301,000	\$ 301,000	<u>\$ -</u>	\$ -

The Company's only asset or liability that is measured at fair value on a recurring basis is marketable securities, based on quoted market prices in active markets and therefore classified as level 1 within the fair value hierarchy. The carrying value of cash and cash equivalents, accounts receivable, and accounts payable reasonably approximate their fair value due to their relatively short maturities. The fair value estimates presented herein were based on market or other information available to management. The use of different assumptions and/or estimation methodologies could have a significant effect on the estimated fair value amounts.

(NOTE 9) - Business Segments:

The Company conducts its operations through two business segments, the Electronics Segment (or "Electronics Group") and the Power Units Segment (or "Power Group"). The Electronics Group is comprised of the Company's Orbit Instrument, Tulip Development Laboratory ("TDL") and Integrated Combat System ("ICS") Divisions. Through its Orbit Instrument and TDL Divisions, the Company is engaged in the design, manufacture and sale of customized electronic components and subsystems. ICS, located in Louisville, Kentucky, performs systems integration for gun weapons systems and fire control interface and cable and harness assembly. The Power Group is comprised of Behlman and is engaged in the design and manufacture of high quality commercial power units, AC power, frequency converters, uninterruptible power supplies, armament systems and commercial-off-the-shelf ("COTS") power solutions.

(NOTE 9) - Business Segments (continued):

The Company's reportable segments are business units that offer different products with each segment utilizing its own direct labor personnel. The Company's reportable segments are each managed separately as they manufacture and distribute distinct products with different production processes. Management evaluates performance of the Company's reportable segments based on each segment's revenue and profitability.

The following is the Company's business segment information for the six and three month periods ended June 30, 2018 and 2017:

	Six Months Ended June 30,		Three Months Ended June 30,		
	2018	2017	2018	2017	
Net sales:					
Electronics Group					
Domestic	\$ 6,295,000	\$ 5,881,000	\$ 2,724,000	\$ 2,777,000	
Foreign	318,000	544,000	168,000	304,000	
Total Electronics	6,613,000	6,425,000	2,892,000	3,081,000	
Power Group					
Domestic	3,266,000	3,037,000	1,888,000	1,335,000	
Foreign	502,000	832,000	252,000	671,000	
Total Power Group	3,768,000	3,869,000	2,140,000	2,006,000	
Intersegment Sales		(44,000)		(44,000)	
Total	\$10,381,000	\$10,250,000	\$ 5,032,000	\$ 5,043,000	
Income before income					
tax provision (benefit):					
Electronics Group	\$ 1,555,000	\$ 1,226,000	\$ 522,000	\$ 493,000	
Power Group	(577,000)	(246,000)	(194,000)	(56,000)	
General corporate					
expenses not allocated	(355,000)	(386,000)	(140,000)	(186,000)	
Interest expense	(5,000)	_	(5,000)	_	
Investment and other income					
(expense), net	(2,000)	(15,000)	_	4,000	
Intersegment profit		(21,000)		(21,000)	
Income before income					
tax provision (benefit)	\$ 616 , 000	\$ 558 , 000	\$ 183,000	\$ 234 , 000	

(NOTE 10) - Goodwill:

As of June 30, 2018 and December 31, 2017, the Company's goodwill consists of the following:

Gross					Net
Carrying	Accu	umulated	Accı	umulated	Carrying
Value	Amor	tization	Imp	airment	Value
\$868,000	\$	_	\$		\$ 868,000

(NOTE 11) - Income Taxes:

For the six and three months ended June 30, 2018, the Company recorded an income tax benefit of approximately \$(549,000) and \$(561,000), respectively, relating to a \$573,000 deferred tax benefit which was partially offset by state income and minimum tax expense. The \$573,000 deferred tax benefit relates to the Company's decision to reduce the entire valuation allowance placed on its Alternative Minimum Tax ("AMT") credit. This reduction was a result of the Tax Cuts and Jobs Act of 2017 which eliminated the corporate AMT credit but allows for refunds of credits not utilized. The Company estimates that the \$573,000 of unused AMT credit will be refunded to the Company in 2019 and 2020 when it expects to file its 2018 and 2019 tax returns. For the six and three months ended June 30, 2017, Company recorded income tax expense of approximately \$21,000 and \$10,000, respectively, relating to state income and minimum tax expense.

(NOTE 12) - Equity:

In May 2017, the Company's Board of Directors authorized management to enter into a 10b5-1 Plan (the "2017 Plan"). The 2017 Plan allowed the Company to purchase up to \$400,000 of its common stock from July 1, 2017 through June 30, 2018. In August 2017, the Company's Board of Directors amended the 2017 Plan whereby the dollar value of common stock that management was authorized to purchase under this plan increased to \$728,000. From July 1, 2017 to May 14, 2018, the Company purchased a total of 144,938 shares of common stock under the 2017 Plan, as amended, for total cash consideration of approximately \$626,000 at an average price of \$4.32 per share. During the same period, the Company also purchased 204,383 shares of its common stock outside of the 2017 plan for cash consideration of approximately \$872,000 at an average price of \$4.27 per share.

In May 2018, the Company's Board of Directors authorized management to enter into a new 10b5-1 Plan (the "2018 Plan"), effective July 1, 2018. The 2018 Plan allows the Company to purchase up to \$600,000 of its common stock from July 1, 2018 through June 30, 2019.

The Company retired all of its treasury stock (962,558 shares) in May 2018.