

**Highlights of Consolidated Results for the Nine Months and the Third Quarter of Fiscal Year ending March 31, 2020**

	Millions of yen (except for per share amounts)		
	Nine months ended December 31, 2018	Nine months ended December 31, 2019	Change
	Y	Y	
Revenue	521,817	<b>484,883</b>	-7.1 %
Business segment profit	60,415	<b>54,492</b>	-9.8 %
Operating profit	61,672	<b>55,423</b>	-10.1 %
Profit before income taxes	62,032	<b>55,662</b>	-10.3 %
Profit for the period	46,760	<b>41,668</b>	-10.9 %
Profit for the period attributable to owners of the parent company	46,508	<b>41,566</b>	-10.6 %
Comprehensive income for the period	32,522	<b>35,478</b>	9.1 %
Basic earnings per share for the period (yen)	179.08	<b>160.01</b>	
Diluted earnings per share for the period (yen)	178.53	<b>159.51</b>	

(Note) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

	As of March 31, 2019	As of December 31, 2019	
	Y	Y	
Total assets	708,604	<b>713,617</b>	
Total equity	441,593	<b>460,826</b>	
Equity attributable to owners of the parent company	424,759	<b>444,170</b>	
Equity attributable to owners of the parent company ratio	59.9 %	<b>62.2 %</b>	
Equity attributable to owners of the parent company per share (yen)	1,635.22	<b>1,709.81</b>	

**Highlights of Consolidated Forecast for Fiscal Year ending March 31, 2020**

	Millions of yen (except for per share amounts)		
	Year ended March 31, 2019	[Forecast] Year ending March 31, 2020	Change
	Y	Y	
Revenue	683,972	642,000	-6.1 %
Business segment profit	71,973	60,000	-16.6 %
Operating profit	71,925	60,500	-15.9 %
Profit before income taxes	72,274	59,800	-17.3 %
Profit for the period	54,177	44,600	-17.7 %
Profit for the period attributable to owners of the parent company	53,902	44,500	-17.4 %
Basic earnings per share for the period (yen)	207.54	171.30	
Dividends per common share (yen)	60.00	60.00	

(Note 1) No change has been made to forecasted operating results from the most recent announcement.

(Note 2) No change has been made to forecasted dividends per common share from the most recent announcement.

(Note 3) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

Notes:

- The financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS).
- Amounts less than 1 million yen have been rounded down.
- Yen amounts for the nine months ended December 31, 2019 have been translated into U.S. dollars for convenience only, at a uniform rate of US\$1=110.00 yen, in the accompanying consolidated financial statements.
- Operating results for the nine months ended December 31, 2019 are based on the following currency exchange rates:  
Actual average rates for the nine months ended December 31, 2019: US\$=109.10 yen, EURO=121.46 yen  
Forecasts for the year ending March 31, 2020 are based on the following currency exchange rates:  
Assumed average rates for the year ending March 31, 2020: US\$=108.53 yen, EURO=120.62 yen
- Number of shares outstanding (including treasury stock): 262,220 thousands as of March 31, 2019, 262,220 thousands as of December 31, 2019  
Number of treasury stock outstanding: 2,463 thousands as of March 31, 2019, 2,442 thousands as of December 31, 2019  
Number of weighted average shares:  
259,712 thousands during the nine months ended December 31, 2018, 259,775 thousands during the nine months ended December 31, 2019
- Changes in Accounting Policies: The Brother Group adopted IFRS 16 "Leases" as of April 1, 2019.  
The Group applied this standard in compliance with the transition provisions, thereby recognizing the cumulative effects of adoption of this standard as an adjustment to the opening balance of retained earnings as at the beginning of the current fiscal year. Figures as of March 31, 2019 are not restated, complying with IAS 17 "Leases".

The above-mentioned forecasts are the results of estimations based on outlook for economic environment and predictions at the time of this announcement. The actual results of business performance may sometimes differ from these forecasts due to various factors.

## Consolidated Statement of Financial Position

	Millions of yen		Thousands of U.S. dollars
	As of March 31, 2019	As of December 31, 2019	As of December 31, 2019
<b>Assets</b>			
Current assets			
Cash and cash equivalents	Y 131,152	Y 116,643	\$ 1,060,391
Trade and other receivables	101,498	103,207	938,245
Other financial assets	7,970	12,835	116,682
Inventories	128,517	127,105	1,155,500
Other current assets	15,633	16,598	150,891
Subtotal	384,772	376,390	3,421,727
Non-current assets classified as held for sale	157	116	1,055
Total current assets	384,930	376,506	3,422,782
Non-current assets			
Property, plant and equipment	115,997	104,966	954,236
Right-of-use assets	-	27,483	249,845
Investment property	6,040	7,930	72,091
Goodwill and intangible assets	146,203	143,340	1,303,091
Investments accounted for using the equity method	1,538	1,588	14,436
Other financial assets	32,799	30,589	278,082
Deferred tax assets	14,827	15,032	136,655
Other non-current assets	6,265	6,179	56,173
Total non-current assets	323,673	337,111	3,064,645
Total assets	Y 708,604	Y 713,617	\$ 6,487,427
<b>Equity and liabilities</b>			
Liabilities			
Current liabilities			
Trade and other payables	Y 62,216	Y 50,800	\$ 461,818
Bonds and borrowings	19,560	20,569	186,991
Other financial liabilities	2,382	8,977	81,609
Income taxes payable	8,071	3,701	33,645
Provisions	3,806	3,772	34,291
Contract liabilities	4,299	4,338	39,436
Other current liabilities	49,507	45,003	409,118
Total current liabilities	149,844	137,162	1,246,927
Non-current liabilities			
Bonds and borrowings	77,232	57,043	518,573
Other financial liabilities	9,666	29,255	265,955
Retirement benefits liabilities	17,585	17,817	161,973
Provisions	3,160	3,149	28,627
Deferred tax liabilities	6,456	5,993	54,482
Contract liabilities	890	1,216	11,055
Other non-current liabilities	2,174	1,152	10,473
Total non-current liabilities	117,166	115,628	1,051,164
Total liabilities	267,010	252,791	2,298,100
Equity			
Capital stock	19,209	19,209	174,627
Capital surplus	17,577	17,690	160,818
Retained earnings	462,244	488,544	4,441,309
Treasury stock	(2,694)	(2,672)	(24,291)
Other components of equity	(71,577)	(78,601)	(714,555)
Equity attributable to owners of the parent company	424,759	444,170	4,037,909
Non-controlling interests	16,833	16,655	151,409
Total equity	441,593	460,826	4,189,327
Total equity and liabilities	Y 708,604	Y 713,617	\$ 6,487,427

## Consolidated Statement of Income

	Millions of yen		Thousands of U.S. dollars
	Nine months ended December 31,	<b>Nine months ended December 31,</b>	<b>Nine months ended December 31,</b>
	2018	<b>2019</b>	<b>2019</b>
Revenue	Y 521,817	<b>Y 484,883</b>	\$ 4,408,027
Cost of sales	(299,308)	<b>(270,173)</b>	<b>(2,456,118)</b>
Gross profit	222,508	<b>214,709</b>	<b>1,951,900</b>
Selling, general and administrative expenses	(162,092)	<b>(160,217)</b>	<b>(1,456,518)</b>
Other income	3,712	<b>2,580</b>	23,455
Other expenses	(2,456)	<b>(1,649)</b>	<b>(14,991)</b>
Operating profit	61,672	<b>55,423</b>	<b>503,845</b>
Finance income	3,568	<b>2,038</b>	18,527
Finance expenses	(3,297)	<b>(1,902)</b>	<b>(17,291)</b>
Share of profit/(loss) of investments accounted for using the equity method	89	<b>104</b>	945
Profit before income taxes	62,032	<b>55,662</b>	<b>506,018</b>
Income tax expenses	(15,272)	<b>(13,994)</b>	<b>(127,218)</b>
Profit for the period	46,760	<b>41,668</b>	<b>378,800</b>
Profit for the period attributable to:			
Owners of the parent company	46,508	<b>41,566</b>	377,873
Non-controlling interests	251	<b>102</b>	927
Profit for the period	Y 46,760	<b>Y 41,668</b>	<b>\$ 378,800</b>
Earnings per share:	Yen	<b>Yen</b>	U.S. dollars
Basic earnings per share	Y 179.08	<b>Y 160.01</b>	\$ 1.45
Diluted earnings per share	178.53	<b>159.51</b>	1.45

## Consolidated Statement of Income

	Millions of yen		Thousands of U.S. dollars
	Three months ended December 31, 2018	<b>Three months ended December 31, 2019</b>	<b>Three months ended December 31, 2019</b>
	Y	Y	\$
Revenue	178,127	<b>166,395</b>	1,512,682
Cost of sales	(100,547)	<b>(94,230)</b>	(856,636)
Gross profit	77,579	<b>72,164</b>	656,036
Selling, general and administrative expenses	(55,526)	<b>(53,836)</b>	(489,418)
Other income	1,837	<b>1,384</b>	12,582
Other expenses	(249)	<b>(816)</b>	(7,418)
Operating profit	23,640	<b>18,896</b>	171,782
Finance income	1,376	<b>1,421</b>	12,918
Finance expenses	(1,436)	<b>(1,059)</b>	(9,627)
Share of profit/(loss) of investments accounted for using the equity method	46	<b>35</b>	318
Profit before income taxes	23,627	<b>19,294</b>	175,400
Income tax expenses	(5,560)	<b>(4,977)</b>	(45,245)
Profit for the period	18,066	<b>14,316</b>	130,145
Profit for the period attributable to:			
Owners of the parent company	17,954	<b>14,290</b>	129,909
Non-controlling interests	112	<b>26</b>	236
Profit for the period	Y 18,066	<b>Y 14,316</b>	\$ 130,145
Earnings per share:	Yen	<b>Yen</b>	U.S. dollars
Basic earnings per share	Y 69.13	<b>Y 55.01</b>	\$ 0.50
Diluted earnings per share	68.90	<b>54.83</b>	0.50

## Consolidated Statement of Comprehensive Income

	Millions of yen		Thousands of U.S. dollars
	Nine months ended December 31, 2018	<b>Nine months ended December 31, 2019</b>	<b>Nine months ended December 31, 2019</b>
	Y	Y	\$
Profit for the period	46,760	<b>41,668</b>	<b>378,800</b>
Other comprehensive income, net of income tax			
Items that will not be reclassified subsequently to profit or loss			
Gains/(Losses) on investments in equity instruments designated as FVTOCI	(3,483)	<b>849</b>	<b>7,718</b>
Total of items that will not be reclassified subsequently to profit or loss	(3,483)	<b>849</b>	<b>7,718</b>
Items that may be reclassified subsequently to profit or loss			
Exchange differences on translating foreign operations	(10,754)	<b>(7,039)</b>	<b>(63,991)</b>
Total of items that may be reclassified subsequently to profit or loss	(10,754)	<b>(7,039)</b>	<b>(63,991)</b>
Other comprehensive income for the period, net of income tax	(14,237)	<b>(6,190)</b>	<b>(56,273)</b>
Comprehensive income for the period	<u>32,522</u>	<u><b>35,478</b></u>	<u><b>322,527</b></u>
Comprehensive income for the period attributable to:			
Owners of the parent company	32,422	<b>35,378</b>	<b>321,618</b>
Non-controlling interests	100	<b>99</b>	<b>900</b>
Comprehensive income for the period	Y <u>32,522</u>	Y <u><b>35,478</b></u>	\$ <u><b>322,527</b></u>

## Consolidated Statement of Comprehensive Income

	Millions of yen		Thousands of U.S. dollars
	Three months ended December 31, 2018	<b>Three months ended December 31, 2019</b>	<b>Three months ended December 31, 2019</b>
Profit for the period	Y 18,066	<b>Y 14,316</b>	<b>\$ 130,145</b>
Other comprehensive income, net of income tax			
Items that will not be reclassified subsequently to profit or loss			
Gains/(Losses) on investments in equity instruments designated as FVTOCI	(3,078)	<b>562</b>	<b>5,109</b>
Total of items that will not be reclassified subsequently to profit or loss	<u>(3,078)</u>	<u><b>562</b></u>	<u><b>5,109</b></u>
Items that may be reclassified subsequently to profit or loss			
Exchange differences on translating foreign operations	(15,838)	<b>17,765</b>	<b>161,500</b>
Total of items that may be reclassified subsequently to profit or loss	<u>(15,838)</u>	<u><b>17,765</b></u>	<u><b>161,500</b></u>
Other comprehensive income for the period, net of income tax	<u>(18,917)</u>	<u><b>18,327</b></u>	<u><b>166,609</b></u>
Comprehensive income for the period	<u><u>(850)</u></u>	<u><u><b>32,644</b></u></u>	<u><u><b>296,764</b></u></u>
Comprehensive income for the period attributable to:			
Owners of the parent company	(782)	<b>32,577</b>	<b>296,155</b>
Non-controlling interests	<u>(68)</u>	<u><b>67</b></u>	<u><b>609</b></u>
Comprehensive income for the period	<u>Y (850)</u>	<u><b>Y 32,644</b></u>	<u><b>\$ 296,764</b></u>

## Consolidated Statement of Changes in Equity

Nine months ended December 31, 2018

	Millions of yen									
	Equity attributable to owners of the parent company						Other components of equity			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non-controlling interests	Total equity
Balance as of March 31, 2018	19,209	17,517	427,842	(2,800)	(66,255)	-	(66,255)	395,514	16,980	412,494
Cumulative effect of adoption of the new accounting standards	-	-	(393)	-	-	-	-	(393)	-	(393)
Balance as of April 1, 2018	19,209	17,517	427,449	(2,800)	(66,255)	-	(66,255)	395,120	16,980	412,101
Profit for the period	-	-	46,508	-	-	-	-	46,508	251	46,760
Other comprehensive income	-	-	-	-	(10,740)	(3,345)	(14,086)	(14,086)	(151)	(14,237)
Total comprehensive income for the period	-	-	46,508	-	(10,740)	(3,345)	(14,086)	32,422	100	32,522
Acquisition of treasury stock	-	-	-	(8)	-	-	-	(8)	-	(8)
Disposal of treasury stock	-	(48)	(27)	76	-	-	-	0	-	0
Dividends paid	-	-	(15,603)	-	-	-	-	(15,603)	(269)	(15,872)
Share-based payment transaction	-	137	-	-	-	-	-	137	-	137
Reclassification to retained earnings	-	-	(3,345)	-	-	3,345	3,345	-	-	-
Total transactions with owners	-	88	(18,976)	67	-	3,345	3,345	(15,474)	(269)	(15,743)
Balance as of December 31, 2018	19,209	17,606	454,981	(2,733)	(76,996)	-	(76,996)	412,068	16,811	428,880

Nine months ended December 31, 2019

	Millions of yen									
	Equity attributable to owners of the parent company						Other components of equity			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non-controlling interests	Total equity
Balance as of March 31, 2019	19,209	17,577	462,244	(2,694)	(71,577)	-	(71,577)	424,759	16,833	441,593
Cumulative effect of adoption of the new accounting standards	-	-	(494)	-	-	-	-	(494)	(8)	(503)
Balance as of April 1, 2019	19,209	17,577	461,749	(2,694)	(71,577)	-	(71,577)	424,264	16,825	441,090
Profit for the period	-	-	41,566	-	-	-	-	41,566	102	41,668
Other comprehensive income	-	-	-	-	(7,023)	835	(6,187)	(6,187)	(2)	(6,190)
Total comprehensive income for the period	-	-	41,566	-	(7,023)	835	(6,187)	35,378	99	35,478
Acquisition of treasury stock	-	-	-	(8)	-	-	-	(8)	-	(8)
Disposal of treasury stock	-	(18)	-	30	-	-	-	12	-	12
Dividends paid	-	-	(15,607)	-	-	-	-	(15,607)	(269)	(15,876)
Share-based payment transaction	-	131	-	-	-	-	-	131	-	131
Reclassification to retained earnings	-	-	835	-	-	(835)	(835)	-	-	-
Total transactions with owners	-	112	(14,771)	22	-	(835)	(835)	(15,472)	(269)	(15,741)
Balance as of December 31, 2019	19,209	17,690	488,544	(2,672)	(78,601)	-	(78,601)	444,170	16,655	460,826

Nine months ended December 31, 2019

	Thousands of U.S. dollars									
	Equity attributable to owners of the parent company						Other components of equity			
	Capital stock	Capital surplus	Retained earnings	Treasury stock	Exchange differences on translating foreign operations	Gains/(Losses) on investments in equity instruments designated as FVTOCI	Total	Total	Non-controlling interests	Total equity
Balance as of March 31, 2019	174,627	159,791	4,202,218	(24,491)	(650,700)	-	(650,700)	3,861,445	153,027	4,014,482
Cumulative effect of adoption of the new accounting standards	-	-	(4,491)	-	-	-	-	(4,491)	(73)	(4,573)
Balance as of April 1, 2019	174,627	159,791	4,197,718	(24,491)	(650,700)	-	(650,700)	3,856,945	152,955	4,009,909
Profit for the period	-	-	377,873	-	-	-	-	377,873	927	378,800
Other comprehensive income	-	-	-	-	(63,845)	7,591	(56,245)	(56,245)	(18)	(56,273)
Total comprehensive income for the period	-	-	377,873	-	(63,845)	7,591	(56,245)	321,618	900	322,527
Acquisition of treasury stock	-	-	-	(73)	-	-	-	(73)	-	(73)
Disposal of treasury stock	-	(164)	-	273	-	-	-	109	-	109
Dividends paid	-	-	(141,882)	-	-	-	-	(141,882)	(2,445)	(144,327)
Share-based payment transaction	-	1,191	-	-	-	-	-	1,191	-	1,191
Reclassification to retained earnings	-	-	7,591	-	-	(7,591)	(7,591)	-	-	-
Total transactions with owners	-	1,018	(134,282)	200	-	(7,591)	(7,591)	(140,655)	(2,445)	(143,100)
Balance as of December 31, 2019	174,627	160,818	4,441,309	(24,291)	(714,555)	-	(714,555)	4,037,909	151,409	4,189,327

## Consolidated Statement of Cash Flows

	Millions of yen		Thousands of
			U.S. dollars
	Nine months ended December 31, 2018	Nine months ended December 31, 2019	Nine months ended December 31, 2019
<b>Cash flows from operating activities</b>			
Profit before income taxes	Y 62,032	Y 55,662	\$ 506,018
Depreciation and amortization	25,181	30,334	275,764
Finance expenses/(income)	(271)	(135)	(1,227)
Share of loss/(profit) of investments accounted for using the equity method	(89)	(104)	(945)
Losses/(gains) on sale and disposal of fixed assets	525	(60)	(545)
Decrease/(increase) in trade and other receivables	(3,283)	(2,701)	(24,555)
Decrease/(increase) in inventories	(15,337)	192	1,745
Increase/(decrease) in trade and other payables	(5,893)	(8,857)	(80,518)
Decrease/(increase) in retirement benefit assets	225	41	373
Increase/(decrease) in retirement benefit liabilities	15	412	3,745
Other	(3,626)	(2,841)	(25,827)
Subtotal	59,480	71,943	654,027
Interest received	757	763	6,936
Dividends received	366	349	3,173
Interest paid	(384)	(950)	(8,636)
Income taxes paid	(14,732)	(18,896)	(171,782)
Net cash provided by operating activities	Y 45,488	Y 53,210	\$ 483,727
<b>Cash flows from investing activities</b>			
Purchases of property, plant and equipment	(13,636)	(12,715)	(115,591)
Proceeds from sales of property, plant and equipment	335	1,313	11,936
Purchases of intangible assets	(5,278)	(6,536)	(59,418)
Purchases of investments in equity instruments	(470)	(702)	(6,382)
Proceeds from sales of investments in equity instruments	58	826	7,509
Purchase of investments in debt instruments	(2,831)	(5,887)	(53,518)
Proceeds from sales or redemption of investments in debt instruments	6,822	5,211	47,373
Payments for acquisition of business	-	(2,030)	(18,455)
Other	(550)	(916)	(8,327)
Net cash provided by (used in) investing activities	Y (15,551)	Y (21,437)	\$ (194,882)
<b>Cash flows from financing activities</b>			
Repayment of short-term borrowings	(1,122)	(7)	(64)
Proceeds from long-term borrowings	-	200	1,818
Repayment of long-term borrowings	(294)	(20,197)	(183,609)
Redemption of bonds	(20,070)	-	-
Repayment of lease obligations	(1,217)	(6,496)	(59,055)
Dividends paid	(15,603)	(15,607)	(141,882)
Dividends paid to non-controlling interests	(269)	(269)	(2,445)
Other	(5)	(6)	(55)
Net cash provided by (used in) financing activities	Y (38,582)	Y (42,384)	\$ (385,309)
Effect of exchange rate changes on cash and cash equivalents	(2,058)	(3,897)	(35,427)
Net increase/(decrease) in cash and cash equivalents	(10,703)	(14,508)	(131,891)
Cash and cash equivalents at the beginning of the period	121,384	131,152	1,192,291
Cash and cash equivalents at the end of the period	Y 110,680	Y 116,643	\$ 1,060,391



## Segment Information

Nine months ended December 31, 2018

	Reportable segments						Total	Reconciliations	Consolidated
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others			
Millions of yen									
Revenue									
Customers	307,346	35,488	81,779	35,673	52,558	8,969	521,817	-	521,817
Intersegment	-	-	-	-	-	9,213	9,213	(9,213)	-
Total	<u>307,346</u>	<u>35,488</u>	<u>81,779</u>	<u>35,673</u>	<u>52,558</u>	<u>18,183</u>	<u>531,031</u>	<u>(9,213)</u>	<u>521,817</u>
Business segment profit	43,358	3,358	8,775	1,264	3,089	697	60,544	(128)	60,415
Other income and expenses	576	16	178	(59)	320	224	1,256	-	1,256
Operating profit	<u>43,934</u>	<u>3,374</u>	<u>8,954</u>	<u>1,204</u>	<u>3,409</u>	<u>922</u>	<u>61,800</u>	<u>(128)</u>	<u>61,672</u>
Finance income and expenses									271
Share of profit/(loss) of investments accounted for using the equity method									89
Profit before income taxes									<u>62,032</u>

Nine months ended December 31, 2019

	Reportable segments						Total	Reconciliations	Consolidated
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others			
Millions of yen									
Revenue									
Customers	297,166	31,486	57,927	37,669	50,755	9,876	484,883	-	484,883
Intersegment	-	-	-	-	479	7,652	8,132	(8,132)	-
Total	<u>297,166</u>	<u>31,486</u>	<u>57,927</u>	<u>37,669</u>	<u>51,235</u>	<u>17,529</u>	<u>493,015</u>	<u>(8,132)</u>	<u>484,883</u>
Business segment profit	45,788	2,372	1,633	1,943	2,692	277	54,707	(215)	54,492
Other income and expenses	385	102	7	1	(35)	468	930	-	930
Operating profit	<u>46,174</u>	<u>2,474</u>	<u>1,640</u>	<u>1,945</u>	<u>2,657</u>	<u>745</u>	<u>55,638</u>	<u>(215)</u>	<u>55,423</u>
Finance income and expenses									135
Share of profit/(loss) of investments accounted for using the equity method									104
Profit before income taxes									<u>55,662</u>

Nine months ended December 31, 2019

	Reportable segments						Total	Reconciliations	Consolidated
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others			
Thousand of U.S. dollars									
Revenue									
Customers	2,701,509	286,236	526,609	342,445	461,409	89,782	4,408,027	-	4,408,027
Intersegment	-	-	-	-	4,355	69,564	73,927	(73,927)	-
Total	<u>2,701,509</u>	<u>286,236</u>	<u>526,609</u>	<u>342,445</u>	<u>465,773</u>	<u>159,355</u>	<u>4,481,955</u>	<u>(73,927)</u>	<u>4,408,027</u>
Business segment profit	416,255	21,564	14,845	17,664	24,473	2,518	497,336	(1,955)	495,382
Other income and expenses	3,500	927	64	9	(318)	4,255	8,455	-	8,455
Operating profit	<u>419,764</u>	<u>22,491</u>	<u>14,909</u>	<u>17,682</u>	<u>24,155</u>	<u>6,773</u>	<u>505,800</u>	<u>(1,955)</u>	<u>503,845</u>
Finance income and expenses									1,227
Share of profit/(loss) of investments accounted for using the equity method									945
Profit before income taxes									<u>506,018</u>

### Notes:

1) Main products in each business segment are as follows:

Printing & Solutions	Printers, All-in-Ones, Labeling Systems, Label Printers, Scanners, etc.
Personal & Home	Home Sewing Machines, Home Cutting Machines, etc.
Machinery	Industrial Sewing Machines, Garment Printers, Machine Tools, Reducers, Gears, etc.
Network & Contents	Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc.
Domino	Cording & Marking Equipment, Digital Printing Equipment, etc.
Others	Real Estate, etc.

2) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.

## Segment Information

Three months ended December 31, 2018

	Millions of yen								
	Reportable segments						Total	Reconciliations	Consolidated
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others			
Revenue									
Customers	108,741	14,073	22,461	12,391	17,841	2,619	178,127	-	178,127
Intersegment	-	-	-	-	-	3,233	3,233	(3,233)	-
Total	<u>108,741</u>	<u>14,073</u>	<u>22,461</u>	<u>12,391</u>	<u>17,841</u>	<u>5,852</u>	<u>181,361</u>	<u>(3,233)</u>	<u>178,127</u>
Business segment profit	16,592	2,343	1,694	656	643	185	22,116	(63)	22,052
Other income and expenses	1,093	106	16	13	277	79	1,587	-	1,587
Operating profit	<u>17,686</u>	<u>2,450</u>	<u>1,710</u>	<u>670</u>	<u>921</u>	<u>265</u>	<u>23,704</u>	<u>(63)</u>	<u>23,640</u>
Finance income and expenses									(59)
Share of profit/(loss) of investments accounted for using the equity method									46
Profit before income taxes									<u>23,627</u>

Three months ended December 31, 2019

	Millions of yen								
	Reportable segments						Total	Reconciliations	Consolidated
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others			
Revenue									
Customers	103,919	11,605	18,613	12,482	17,240	2,533	166,395	-	166,395
Intersegment	-	-	-	-	133	2,344	2,477	(2,477)	-
Total	<u>103,919</u>	<u>11,605</u>	<u>18,613</u>	<u>12,482</u>	<u>17,373</u>	<u>4,877</u>	<u>168,873</u>	<u>(2,477)</u>	<u>166,395</u>
Business segment profit (loss)	14,558	1,438	777	842	769	(46)	18,339	(11)	18,327
Other income and expenses	507	166	(26)	(44)	(86)	52	568	-	568
Operating profit	<u>15,065</u>	<u>1,604</u>	<u>750</u>	<u>798</u>	<u>682</u>	<u>6</u>	<u>18,908</u>	<u>(11)</u>	<u>18,896</u>
Finance income and expenses									361
Share of profit/(loss) of investments accounted for using the equity method									35
Profit before income taxes									<u>19,294</u>

Three months ended December 31, 2019

	Thousand of U.S. dollars								
	Reportable segments						Total	Reconciliations	Consolidated
	Printing & Solutions	Personal & Home	Machinery	Network & Contents	Domino	Others			
Revenue									
Customers	944,718	105,500	169,209	113,473	156,727	23,027	1,512,682	-	1,512,682
Intersegment	-	-	-	-	1,209	21,309	22,518	(22,518)	-
Total	<u>944,718</u>	<u>105,500</u>	<u>169,209</u>	<u>113,473</u>	<u>157,936</u>	<u>44,336</u>	<u>1,535,209</u>	<u>(22,518)</u>	<u>1,512,682</u>
Business segment profit (loss)	132,345	13,073	7,064	7,655	6,991	(418)	166,718	(100)	166,609
Other income and expenses	4,609	1,509	(236)	(400)	(782)	473	5,164	-	5,164
Operating profit	<u>136,955</u>	<u>14,582</u>	<u>6,818</u>	<u>7,255</u>	<u>6,200</u>	<u>55</u>	<u>171,891</u>	<u>(100)</u>	<u>171,782</u>
Finance income and expenses									3,282
Share of profit/(loss) of investments accounted for using the equity method									318
Profit before income taxes									<u>175,400</u>

Notes:

1) Main products in each business segment are as follows:

Printing & Solutions	Printers, All-in-Ones, Labeling Systems, Label Printers, Scanners, etc.
Personal & Home	Home Sewing Machines, Home Cutting Machines, etc.
Machinery	Industrial Sewing Machines, Garment Printers, Machine Tools, Reducers, Gears, etc.
Network & Contents	Online Karaoke Systems, Management of Karaoke Clubs, Content Services, etc.
Domino	Cording & Marking Equipment, Digital Printing Equipment, etc.
Others	Real Estate, etc.

2) Business segment profit is calculated by subtracting cost of sales and selling, general and administrative expenses from revenue.