

Registered number: 01264184

NIFTYLIFT LIMITED

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2018



NIFTYLIFT LIMITED

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NIFTYLIFT LIMITED

COMPANY INFORMATION

DIRECTORS

F R Bowden
J P Keely
S M Beadle
S D Beckwith
S A Redding

COMPANY SECRETARY

S M Beadle

REGISTERED NUMBER

01264184

REGISTERED OFFICE

Chalkdell Drive
Shenley Wood
Milton Keynes
MK5 6GF

INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Exchange House
Central Business Exchange
Midsummer Boulevard
Central Milton Keynes
MK9 2DF

NIFTYLIFT LIMITED

GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2018

The directors present the Strategic Report of Niftylift Limited Group (the "Group") for the financial year ended 31 December 2018.

BUSINESS REVIEW

During the year the Group continued to invest in its new, purpose built production facility and Headquarters in Milton Keynes as well as its other two UK facilities. These investments have allowed the business to provide the capacity for the business to expand in the future. The continued strong performance of the business is a direct result of these investments.

PRINCIPAL RISKS AND UNCERTAINTIES AND FINANCIAL RISK MANAGEMENT

The Group uses various financial instruments including cash, finance leases and loans and items such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the Group's operations.

The existence of these financial instruments exposes the Group to a number of financial risks. The main risks arising from these financial instruments are market risk due to the currency risk, credit risk, interest rate risk and liquidity risk.

Market risk - currency risk

The Group is exposed to foreign currency risk as a significant proportion of its sales are made in foreign currencies including the Euro and the US Dollar. The Group limits its exposure by only offering limited terms to these markets as well as constantly monitoring the business environment in the relevant countries.

The Group is also exposed to translation risk on the consolidation of its US subsidiary.

Credit risk

The Group's principal financial assets are cash and trade debtors. The credit risk associated with cash is minimal and so the principal credit risk arises on trade debtors. The Group manages this risk through credit checks on new customers and the regular review of its debtors. It retains title to equipment sold until it has been paid for. The overall credit risk is limited as no customer accounts for more than 10% of the Group's sales.

Interest rate risk

The bank and loan facilities are variable in line with the bank interest rate but the Group's exposure to interest rate fluctuations is limited by the use of fixed rate finance leases.

Liquidity risk

The Group seeks to manage liquidity risk by ensuring that sufficient liquidity is available to meet forecast needs. Short-term flexibility is achieved through the use of an overdraft facility in the UK parent and cash reserves in the US subsidiary.

NIFTYLIFT LIMITED

GROUP STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

FINANCIAL KEY PERFORMANCE INDICATORS

The Group uses a variety of financial and non-financial measures to monitor performance versus plan and prior year. The principal measures are:

	2018	2017
Turnover growth	9.6%	23.0%
Gross margin	34.3%	37.5%
EBIT (£'000)	9,156	9,557

Sales increased in the year. The increase in sales were both in the UK and the export markets. Gross margins have decreased in the year. The non financial measures monitored by the Group are on-time delivery and quality performance to assess its effectiveness in satisfying its customers' needs.

In terms of financial position, net assets of the Company are £45,329,000 (2017: £38,652,000) and Group are £50,145,000 (2017: £42,972,000).

This report was approved by the board and signed on its behalf by:



F R Bowden
Director

Date: 25 Sept 2019

NIFTYLIFT LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2018

The directors present their annual report and the audited consolidated financial statements of Niftylift Limited (the "Company") and the audited consolidated financial statements of Niftylift Limited Group (the "Group") for the year ended 31 December 2018.

PRINCIPAL ACTIVITIES

The principal activity of the Group and Company is the development, production and marketing of the 'Niftylift' range of hydraulic access equipment.

RESULTS AND DIVIDENDS

The profit for the financial year amounted to £8,108,000 (2017: £7,933,000).

Dividends paid during the year total £1,200,000 (2017: £Nil). Subsequent to the year end the directors recommend the payment of a final dividend of £800,000 (2017: £1,200,000).

DIRECTORS

The directors who served during the year and up to the date of signing the financial statements were:

F R Bowden
J P Keely
S M Beadle
S D Beckwith
S A Redding

FUTURE DEVELOPMENTS

The Group continues to invest to increase both efficiencies and its manufacturing capacity. This will continue in the medium and long-term.

RESEARCH AND DEVELOPMENT ACTIVITIES

The Group continues to invest a significant amount of its available resources in research and development. This is consistent with its belief that it will help to ensure the medium and long-term profitability of the Group.

EMPLOYEE INVOLVEMENT

During the year, the policy of providing employees with information about the Group has been continued through communications in which employees have also been encouraged to present their suggestions and views. Performance reports are also regularly circulated to all staff.

DISABLED EMPLOYEES

The Group's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

QUALIFYING THIRD PARTY INDEMNITY PROVISIONS

The Group has taken out qualifying third party indemnity insurance in respect of the Directors and Officers of the group. This is in place up to and including the date of signing the financial statements.

NIFTYLIFT LIMITED

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2018

OVERSEAS BRANCH

The branch address is as follows:

Niftylift Ltd
Gewerbe viertel 10-11
04420 Markranstädt
Germany

MATTERS COVERED IN THE STRATEGIC REPORT

The business review, principal risks and uncertainties and financial key performance indicators of the Company are discussed in the Strategic Report on pages 2 and 3.

DIRECTORS' RESPONSIBILITIES STATEMENT

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the Group and Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Company and of the profit or loss of the Group and Company for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102 have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and Company will continue in business.

The directors are also responsible for safeguarding the assets of the Group and Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group and Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the Companies Act 2006.

Directors' confirmations

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the Group and Company's auditors are unaware, and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the Group and Company's auditors are aware of that information.

NIFTYLIFT LIMITED

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2018**

INDEPENDENT AUDITORS

Under section 487(2) of the Companies Act 2006, PricewaterhouseCoopers LLP will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the financial statements with the registrar, whichever is earlier.

This report was approved by the board and signed on its behalf by:



F R Bowden
Director

Date: 25 Sept 2019

Report on the audit of the financial statements

Opinion

In our opinion, Niftylift Limited's Group financial statements and Company financial statements (the "financial statements"):

- give a true and fair view of the state of the Group's and of the Company's affairs as at 31 December 2018 and of the Group's profit and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the Consolidated and Company Balance Sheets as at 31 December 2018; the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Cash Flows, and the Consolidated and Company Statements of Changes in Equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

ISAs (UK) require us to report to you when:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Group and Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

We have nothing to report in respect of the above matters.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Group's and Company's ability to continue as a going concern. For example, the terms on which the United Kingdom may withdraw from the European Union are not clear, and it is difficult to evaluate all of the potential implications on the Group's trade, customers, suppliers and the wider economy.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NIFTYLIFT LIMITED (CONTINUED)

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 31 December 2018 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the Group and Company and their environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Directors' Responsibilities Statement set out on page 5, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the Company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

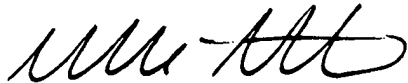
Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the Company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the Company financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Mark Foster (Senior Statutory Auditor)
for and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Milton Keynes

Date: 25 SEPTEMBER 2019

NIFTYLIFT LIMITED

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2018**

	Note	2018 £000	2017 £000
Turnover	5	117,430	107,173
Cost of sales		<u>(77,195)</u>	<u>(67,024)</u>
Gross profit		40,235	40,149
Administrative expenses		<u>(31,079)</u>	<u>(30,592)</u>
Operating profit	6	9,156	9,557
Interest receivable and similar income	10	164	322
Interest payable and similar expenses	11	<u>(297)</u>	<u>(268)</u>
Profit before taxation		9,023	9,611
Tax on profit	12	<u>(915)</u>	<u>(1,678)</u>
Profit for the financial year		8,108	7,933
Other comprehensive income:			
Difference on re-translation of foreign subsidiaries		<u>265</u>	<u>341</u>
Other comprehensive income for the financial year		265	341
Total comprehensive income for the financial year		8,373	8,274
Profit for the financial year attributable to:			
Owners of the parent Company		<u>8,108</u>	<u>7,933</u>
Total comprehensive income for the financial year attributable to:			
Owners of the parent Company		<u>8,373</u>	<u>8,274</u>

The notes on pages 16 to 34 form part of these financial statements.

NIFTYLIFT LIMITED
REGISTERED NUMBER:01264184

CONSOLIDATED BALANCE SHEET
AS AT 31 DECEMBER 2018

	Note	2018 £000	2017 £000
Fixed assets			
Tangible assets	13	16,930	17,001
Current assets			
Stocks	14	24,590	22,636
Debtors: amounts falling due after more than one year	15	3,394	2,149
Debtors: amounts falling due within one year	15	33,271	27,736
Cash at bank and in hand	16	4,279	2,751
		<u>65,534</u>	<u>55,272</u>
Creditors: amounts falling due within one year	17	(27,010)	(22,995)
Net current assets		<u>38,524</u>	<u>32,277</u>
Total assets less current liabilities		<u>55,454</u>	<u>49,278</u>
Creditors: amounts falling due after more than one year	18	(4,542)	(5,597)
Provisions for liabilities			
Deferred taxation	22	(767)	(709)
Net assets		<u>50,145</u>	<u>42,972</u>
Capital and reserves			
Called up share capital	23	-	-
Profit and loss account	24	50,145	42,972
Total shareholders' funds		<u>50,145</u>	<u>42,972</u>

The financial statements on pages 10 to 34 were approved and authorised for issue by the board and were signed on its behalf by:

F R Bowden
 Director



Date: 25 Sept 2019

The notes on pages 16 to 34 form part of these financial statements.

NIFTYLIFT LIMITED
REGISTERED NUMBER:01264184

COMPANY BALANCE SHEET
AS AT 31 DECEMBER 2018

	Note	2018 £000	2017 £000
Fixed assets			
Tangible assets	13	16,842	16,889
Current assets			
Stocks	14	23,146	21,216
Debtors: amounts falling due after more than one year	15	3,394	1,724
Debtors: amounts falling due within one year	15	32,997	27,749
Cash at bank and in hand	16	1,532	330
		<u>61,069</u>	<u>51,019</u>
Creditors: amounts falling due within one year	17	(27,168)	(22,828)
Net current assets		<u>33,901</u>	<u>28,191</u>
Total assets less current liabilities		<u>50,743</u>	<u>45,080</u>
Creditors: amounts falling due after more than one year	18	(4,542)	(5,597)
Provisions for liabilities			
Deferred taxation	22	(872)	(831)
Net assets		<u>45,329</u>	<u>38,652</u>
Capital and reserves			
Called up share capital	23	-	-
Profit and loss account brought forward		38,652	31,464
Profit for the financial year		6,977	7,188
Other changes in the profit and loss account		(300)	-
Profit and loss account carried forward		<u>45,329</u>	<u>38,652</u>
Total shareholders' funds		<u>45,329</u>	<u>38,652</u>

The financial statements on pages 10 to 34 were approved and authorised for issue by the board and were signed on its behalf by:

F R Bowden
 Director



Date: 25 Sept 2019

The notes on pages 16 to 34 form part of these financial statements.

NIFTYLIFT LIMITED

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2018**

	Called up share capital £000	Profit and loss account £000	Total shareholders' funds £000
At 1 January 2017	-	34,698	34,698
Comprehensive income for the financial year			
Profit for the financial year	-	7,933	7,933
Difference on re-translation of foreign subsidiaries	-	341	341
Other comprehensive income for the financial year	-	341	341
Total comprehensive income for the financial year	-	8,274	8,274
At 31 December 2017 and 1 January 2018	-	42,972	42,972
Comprehensive income for the financial year			
Profit for the financial year	-	8,108	8,108
Difference on re-translation of foreign subsidiaries	-	265	265
Other comprehensive income for the financial year	-	265	265
Total comprehensive income for the financial year	-	8,373	8,373
Contributions by and distributions to owners			
Dividends: Equity capital	-	(1,200)	(1,200)
Total transactions with owners	-	(1,200)	(1,200)
At 31 December 2018	-	50,145	50,145

The notes on pages 16 to 34 form part of these financial statements.

NIFTYLIFT LIMITED

**COMPANY STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2018**

	Called up share capital £000	Profit and loss account £000	Total shareholders' funds £000
At 1 January 2017	-	31,464	31,464
Comprehensive income for the financial year			
Profit for the financial year	-	7,188	7,188
Total comprehensive income for the financial year	-	7,188	7,188
At 31 December 2017 and 1 January 2018	-	38,652	38,652
Comprehensive income for the financial year			
Profit for the financial year	-	6,977	6,977
Difference in re-translation of foreign subsidiaries	-	900	900
Total comprehensive income for the financial year	-	7,877	7,877
Contributions by and distributions to owners			
Dividends: Equity capital	-	(1,200)	(1,200)
Total transactions with owners	-	(1,200)	(1,200)
At 31 December 2018	-	45,329	45,329

The notes on pages 16 to 34 form part of these financial statements.

NIFTYLIFT LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2018**

	2018 £000	2017 £000
Cash flows from operating activities		
Profit for the financial year	8,108	7,933
Adjustments for:		
Depreciation of tangible assets	1,185	1,213
(Gain)/loss on disposal of tangible assets	(1)	8
Interest paid	297	268
Interest received	(164)	(322)
Taxation charge	990	1,678
Increase in stocks	(1,908)	(3,438)
Increase in debtors	(5,258)	(6,170)
Increase in creditors	3,661	4,108
Corporation tax paid	(1,356)	(488)
Fair value adjustment to derivatives	-	(2,102)
Net cash generated from operating activities	5,554	2,688
Cash flows from investing activities		
Purchase of tangible fixed assets	(1,277)	(1,119)
Sale of tangible fixed assets	192	23
Interest received	164	322
HP interest paid	(113)	(83)
Finance leases granted to customers	(2,552)	-
Receipts from finance lease receivables	1,412	606
Net cash generated from/(used in) investing activities	(2,174)	(251)
Cash flows from financing activities		
Repayment of loans	(700)	(700)
Other new loans	861	-
Repayment of other loans	-	(986)
Repayment of finance leases	(788)	(638)
Dividends paid	(1,200)	-
Interest paid	(184)	(185)
Net cash used in financing activities	(2,011)	(2,509)
Net increase/(decrease) in cash and cash equivalents	1,369	(72)
Cash and cash equivalents at beginning of financial year	2,751	3,029
Foreign exchange gains and losses	159	(206)
Cash and cash equivalents at the end of financial year	4,279	2,751
Cash and cash equivalents at the end of financial year comprise:		
Cash at bank and in hand	4,279	2,751

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

1. GENERAL INFORMATION

Niftylift Limited (the "Company") and its subsidiaries (together the "Group") undertakes the development, production and marketing of 'Niftylift' range of hydraulic access equipment.

The Company is a private company limited by shares and is incorporated and domiciled in England. The address of its registered office is: Chalkdell Drive, Shenley Wood, Milton Keynes, MK5 6GF.

2. STATEMENT OF COMPLIANCE

These consolidated and separate financial statements have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102 ("FRS 102"), the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

3. ACCOUNTING POLICIES

3.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared on a going concern basis, under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial reporting Standard applicable in the UK and the Republic of Ireland and the Companies act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgement in applying the Group's accounting policies (see note 4).

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of Comprehensive Income in these financial statements.

The following principal accounting policies have been applied consistently throughout the year:

3.2 EXEMPTIONS FOR QUALIFYING ENTITIES UNDER FRS 102

The Company has taken advantage of the exemption, under FRS 102 paragraph 1.12(b), from preparing a Statement of Cash Flows, on the basis that it is a qualifying entity and includes the Company's cash flows in its own consolidated financial statements.

The Company has taken advantage of the exemption, under FRS 102 paragraph 33.7, from disclosing the total compensation of key management personnel, on the basis that it is a qualifying entity and includes the Company's key management compensation in its own consolidated financial statements.

3.3 BASIS OF CONSOLIDATION

The consolidated financial statements present the results of Group and its own subsidiaries (the "Group") as they formed a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Balance Sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated Statement of Comprehensive Income from the date on which control is obtained. They are deconsolidated from the date control ceases.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

3. ACCOUNTING POLICIES (CONTINUED)

3.4 RELATED PARTY TRANSACTIONS

The Company has taken advantage of the exemption, under FRS 102 paragraph 33.2, from disclosing transactions with members of the same group that are wholly owned.

3.5 TURNOVER

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Group and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before turnover is recognised:

Sale of goods

Turnover from the sale of goods is recognised when all of the following conditions are satisfied:

- the Group has transferred the significant risks and rewards of ownership to the buyer;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of turnover can be measured reliably;
- it is probable that the Group will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Equipment sold to customers under hire purchase agreements or finance lease type agreements are recognised as turnover at the inception of the agreement at the invoice value excluding finance charges. Finance charges are apportioned and credited to turnover over the term of the lease agreement.

3.6 TANGIBLE ASSETS

Tangible assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives.

Depreciation is provided on the following basis:

Freehold property	-	4% straight line
Leasehold property	-	10% straight line
Plant and machinery	-	20% reducing balance
Motor vehicles	-	25% reducing balance
Fixtures and fittings	-	30% reducing balance

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Consolidated Statement of Comprehensive Income.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

3. ACCOUNTING POLICIES (CONTINUED)

3.7 OPERATING LEASES

Rentals paid under operating leases are charged to the Consolidated Statement of Comprehensive Income on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

The Group has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard 01 January 2014 to continue to be charged over the period to the first market rent review rather than the term of the lease.

3.8 VALUATION OF INVESTMENTS

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted Group shares, whose market value can be reliably determined, are remeasured to market value at each balance sheet date. Gains and losses on remeasurement are recognised in the Consolidated Statement of Comprehensive Income for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

Investments in listed company shares are remeasured to market value at each Balance Sheet date. Gains and losses on remeasurement are recognised in profit or loss for the period.

3.9 STOCKS

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each Balance Sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the income statement.

3.10 CASH AND CASH EQUIVALENTS

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Consolidated Statement of Cash Flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

3. ACCOUNTING POLICIES (CONTINUED)

3.11 FINANCIAL INSTRUMENTS

The Group only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in non-puttable ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or financed at a rate of interest that is not a market rate or in the case of an out-right short-term loan not at market rate, the financial asset or liability is measured, initially, at the present value of the future cash flow discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Consolidated Statement of Comprehensive Income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

Financial assets and liabilities are offset and the net amount reported in the Balance Sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or income as appropriate. The Company does not currently apply hedge accounting for interest rate and foreign exchange derivatives.

3.12 DEBTORS

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

3.13 CREDITORS

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

3. ACCOUNTING POLICIES (CONTINUED)

3.14 FOREIGN CURRENCY TRANSLATION

Functional and presentation currency

The Company's functional and presentational currency is GBP.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Consolidated Statement of Comprehensive Income.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the Consolidated Statement of Comprehensive Income within 'interest receivable and similar income'. All other foreign exchange gains and losses are presented in the Consolidated Statement of Comprehensive Income within 'administrative expenses'.

On consolidation, the results of overseas operations are translated into Sterling at rates approximating to those ruling when the transactions took place. All assets and liabilities of overseas operations are translated at the rate ruling at the reporting date. Exchange differences arising on translating the opening net assets at opening rate and the results of overseas operations at actual rate are recognised in other comprehensive income.

3.15 INTEREST EXPENSE

Interest expenses are charged to the Consolidated Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

3.16 PENSIONS

DEFINED CONTRIBUTION PENSION PLAN

The Group operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payment obligations.

The contributions are recognised as an expense in the Consolidated Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the Group in independently administered funds.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

3. ACCOUNTING POLICIES (CONTINUED)

3.17 DIVIDENDS

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting. Dividends on shares recognised as liabilities are recognised as expenses and classified within interest payable.

3.18 INTEREST INCOME

Interest income is recognised in the Consolidated Statement of Comprehensive Income using the effective interest method.

3.19 BORROWING COSTS

All borrowing costs are recognised in the Consolidated Statement of Comprehensive Income in the year in which they are incurred.

3.20 CURRENT AND DEFERRED TAXATION

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Consolidated Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the Balance Sheet date in the countries where the Company and the Group operate and generate income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance Sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met; and
- Where they relate to timing differences in respect of interests in subsidiaries, associates, branches and joint ventures and the Group can control the reversal of the timing differences and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the Balance Sheet date.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

**4. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION
UNCERTAINTY**

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the Balance Sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

There are no key judgements in these financial statements. The key sources of estimation uncertainty are described below.

Useful economic lives of tangible assets

The annual depreciation charge for tangible assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are reassessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets.

Impairment of debtors

The Company makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including the current credit rating of the debtor, the ageing profile of debtors and historical experience.

Inventory Provisioning

The Company holds both new and used stock, as well as spare parts. As a result it is necessary to consider the recoverability of the cost of inventory and the associated provisioning required. When calculating the inventory provision, management considers the age and condition of the inventory, as well as applying assumptions around its anticipated salability.

5. TURNOVER

An analysis of turnover by class of business is as follows:

	2018 £000	2017 £000
Sale of goods	117,404	107,115
Service/maintenance income	26	58
	<u>117,430</u>	<u>107,173</u>

Analysis of turnover by country of destination:

	2018 £000	2017 £000
United Kingdom	23,632	23,926
Rest of the world	93,798	83,247
	<u>117,430</u>	<u>107,173</u>

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

6. OPERATING PROFIT

The operating profit is stated after charging:

	2018	2017
	£000	£000
Research & development charged as an expense	195	136
Depreciation of tangible assets	1,185	1,213
(Profit)/loss on disposal of fixed asset	(1)	8
Exchange differences	562	1,805
Operating lease rentals	283	260
Impairment of trade debtors	32	1
Impairment of inventory	493	458
	=====	=====

7. AUDITORS' REMUNERATION

	2018	2017
	£000	£000
Fees payable to the Group's auditors for the audit of the Group's annual financial statements	55	34
	=====	=====
Fees payable to the Group's auditors in respect of:		
Other services relating to taxation	29	25
All other services	4	4
	33	29
	=====	=====

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

8. EMPLOYEES

Staff costs, including directors' remuneration, were as follows:

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Wages and salaries	20,286	18,255	19,117	16,838
Social security costs	2,002	1,829	2,002	1,829
Other pension costs	368	297	368	297
	22,656	20,381	21,487	18,964

The average monthly number of employees, including the directors, during the year was as follows:

	2018 Number	2017 Number
General administration and support	96	106
Sales	34	16
Production	382	359
	512	481

9. DIRECTORS' REMUNERATION

	2018 £000	2017 £000
Aggregate directors' remuneration	2,489	2,625
Directors pension costs	17	16
	2,506	2,641

During the year retirement benefits were accruing to 3 directors (2017: 3) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £1,568,652 (2017: £1,661,675).

The value of the Company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £Nil (2017: £Nil).

NIFTYLIFT LIMITED**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018****10. INTEREST RECEIVABLE AND SIMILAR INCOME**

	2018	2017
	£000	£000
Interest receivable from finance charges	164	322

11. INTEREST PAYABLE AND SIMILAR EXPENSES

	2018	2017
	£000	£000
Bank interest payable	184	185
Finance leases and hire purchase contracts	113	83

12. TAX ON PROFIT

	2018	2017
	£000	£000
Corporation tax		
Current tax on profits for the year	548	711
Adjustments in respect of prior years	4	680
Foreign tax relief/ other relief	(98)	(45)
	454	1,346
Foreign tax		
Foreign tax on income for the year	359	268
Foreign tax in respect of prior years	44	43
	403	311
Total current tax	857	1,657
Deferred tax		
Origination and reversal of timing differences	36	17
Changes to tax rates	10	(15)
Adjustments in respect of prior years	12	19
Total deferred tax	58	21
Total tax	915	1,678

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

12. TAX ON PROFIT (CONTINUED)

FACTORS AFFECTING TAX CHARGE FOR THE YEAR

The tax assessed for the year is lower than (2017: lower than) the standard rate of corporation tax in the UK of 19.00% (2017: 19.25%). The differences are explained below:

	2018	2017
	£000	£000
Profit before taxation	9,023	9,611
Profit before taxation multiplied by standard rate of corporation tax in the UK of 19.00% (2017: 19.25%)	1,714	1,850
EFFECTS OF:		
Expenses not deductible for tax purposes	117	139
Effect of overseas tax rates	66	(24)
Adjustments to tax charge in respect of prior years	60	742
Adjustment in research and development tax credit leading to a decrease in the tax charge	(620)	(570)
Patent box regime	(432)	(485)
Tax rate changes	10	26
TOTAL TAX CHARGE FOR THE FINANCIAL YEAR	915	1,678

FACTORS THAT MAY AFFECT FUTURE TAX CHARGES

Changes to the UK corporation tax rates were substantively enacted as part of Finance Bill 2016 (on 7 September 2016). These include reductions to the main rate to reduce the rate to 17% from 1 April 2020. Deferred taxes at the Balance Sheet date have been measured using these enacted tax rates and reflected in these financial statements.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

13. TANGIBLE ASSETS

Group

	Freehold & leasehold property £000	Plant and machinery £000	Motor vehicles £000	Fixtures and fittings £000	Total £000
Cost					
At 1 January 2018 (as previously stated)	17,382	4,479	768	144	22,773
Reclassification	(1,024)	1,024	-	-	-
At 1 January 2018 (as restated)	16,358	5,503	768	144	22,773
Additions	278	809	183	3	1,273
Disposals	-	(849)	(90)	(7)	(946)
At 31 December 2018	<u>16,636</u>	<u>5,463</u>	<u>861</u>	<u>140</u>	<u>23,100</u>
Accumulated depreciation					
At 1 January 2018 (as previously stated)	2,870	2,435	373	94	5,772
Reclassification	(317)	317	-	-	-
At 1 January 2018 (as restated)	2,553	2,752	373	94	5,772
Charge for the year	556	491	122	16	1,185
Disposals	-	(703)	(78)	(6)	(787)
At 31 December 2018	<u>3,109</u>	<u>2,540</u>	<u>417</u>	<u>104</u>	<u>6,170</u>
Net book value					
At 31 December 2018	<u>13,527</u>	<u>2,923</u>	<u>444</u>	<u>36</u>	<u>16,930</u>
At 31 December 2017 (as restated)	<u>13,805</u>	<u>2,751</u>	<u>395</u>	<u>50</u>	<u>17,001</u>

Included within the net book value of £16,930,000 (2017: £17,029,000) is £171,000 (2017: £448,000) relating to assets held under finance leases and hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £38,000 (2017: £100,000).

The directors have corrected a prior period error in the presentation of certain fixed assets. This resulted in the reclassification of certain cost and accumulated depreciation amounts as shown above. There is no impact on the total net book value of tangible fixed assets. However there was a reclassification of £707,000 net book value from Freehold & leasehold property to Plant and machinery.

At the prior opening balance sheet date, 1 January 2017, there is no impact on the total net book value, however there was a reclassification of £842,000 net book value from Freehold & leasehold property to Plant and machinery.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

13. TANGIBLE ASSETS (CONTINUED)

Company

	Freehold & leasehold property £000	Plant and machinery £000	Motor vehicles £000	Fixtures and fittings £000	Total £000
Cost					
At 1 January 2018 (as previously stated)	17,384	4,474	565	63	22,486
Reclassification	(1,026)	1,026	-	-	-
At 1 January 2018 (as restated)	16,358	5,500	565	63	22,486
Additions	268	809	183	3	1,263
Disposals	-	(846)	(63)	-	(909)
At 31 December 2018	16,626	5,463	685	66	22,840
Accumulated depreciation					
At 1 January 2018 (as previously stated)	2,864	2,432	261	40	5,597
Reclassification	(317)	317	-	-	-
At 1 January 2018 (as restated)	2,547	2,749	261	40	5,597
Charge for the year	554	491	90	7	1,142
Disposals	-	(700)	(41)	-	(741)
At 31 December 2018	3,101	2,540	310	47	5,998
Net book value					
At 31 December 2018	13,525	2,923	375	19	16,842
At 31 December 2017 (as restated)	13,811	2,751	304	23	16,889

Included within the net book value of £16,842,000 (2017: £16,883,000) is £171,000 (2017: £448,000) relating to assets held under finance leases and hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £38,000 (2017: £100,000).

The directors have corrected a prior period error in the presentation of certain fixed assets. This resulted in the reclassification of certain cost and accumulated depreciation amounts as shown above. There is no impact on the total net book value of tangible fixed assets. However there was a reclassification of £709,000 net book value from Freehold & leasehold property to Plant and machinery.

At the prior opening balance sheet date, 1 January 2017, there is no impact on the total net book value, however there was a reclassification of £842,000 net book value from Freehold & leasehold property to Plant and machinery.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

14. STOCKS

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Raw materials and consumables	9,847	8,620	9,877	8,609
Work in progress	5,504	5,122	5,504	5,122
Finished goods and goods for resale	9,239	8,894	7,765	7,485
	<u>24,590</u>	<u>22,636</u>	<u>23,146</u>	<u>21,216</u>

The difference between purchase price or production cost of stocks and their replacement cost is not material.

Stock recognised in cost of sales during the year as an expense was £79,972,000 (2017: £75,538,000).

15. DEBTORS

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Amounts falling due after more than one year				
Net investment in finance leases	<u>3,394</u>	<u>2,149</u>	<u>3,394</u>	<u>1,724</u>
Amounts falling due within one year				
Trade debtors	29,226	23,840	22,305	19,636
Amounts owed by Group undertakings	-	-	7,511	4,654
Other debtors	1,641	1,405	1,599	1,405
Net investment in finance leases	1,883	1,941	1,086	1,556
Prepayments and accrued income	521	550	496	498
	<u>33,271</u>	<u>27,736</u>	<u>32,997</u>	<u>27,749</u>

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

16. CASH AT BANK AND IN HAND

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Cash at bank and in hand	<u>4,279</u>	<u>2,751</u>	<u>1,532</u>	<u>330</u>

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

17. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Bank loans and overdrafts	700	700	700	700
Other loans	1,264	285	1,264	285
Trade creditors	11,926	10,259	11,869	10,211
Amounts owed to Group undertakings	-	-	421	-
Corporation tax	80	397	8	395
Other creditors	8,569	6,478	8,569	6,478
Other taxation and social security	620	549	618	551
Net obligations under finance leases and hire purchase agreements	689	1,240	689	1,240
Accruals and deferred income	3,162	3,087	3,030	2,968
	<u>27,010</u>	<u>22,995</u>	<u>27,168</u>	<u>22,828</u>

Other loans include £1,146,000 (2017: £56,000) in respect of directors' current accounts and £118,000 (2017: £229,000) in respect of one loan from the directors' pension fund. The directors' current accounts are unsecured and interest is charged on the balance at 3% above base rate and is repayable on demand. The loan from the directors' pension fund is secured against the Fingle Drive buildings and 2 other Company properties, interest is charged on the balance at 3% above base rate and the loan is repayable in monthly instalments until June 2019.

The bank loan is secured against the Company's property and assets. Interest is payable at a rate of LIBOR plus 1.6%, and the final repayment date is in December 2021.

Amounts owed by group undertakings are unsecured, interest free and repayable on demand.

18. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Bank loans and overdrafts	3,514	4,214	3,514	4,214
Other loans	-	118	-	118
Net obligations under finance leases and hire purchase agreements	1,028	1,265	1,028	1,265
	<u>4,542</u>	<u>5,597</u>	<u>4,542</u>	<u>5,597</u>

The bank loan is secured against the Company's property and assets. Interest is payable at a rate of LIBOR plus 1.6%, and the final repayment date is in December 2021.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

19. LOANS

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Amounts falling due within one year				
Bank loans	700	700	700	700
Other loans	1,264	285	1,264	285
	<u>1,964</u>	<u>985</u>	<u>1,964</u>	<u>985</u>
Amounts falling due 1-2 years				
Bank loans	3,514	4,214	3,514	4,214
Other loans	-	118	-	118
	<u>3,514</u>	<u>4,332</u>	<u>3,514</u>	<u>4,332</u>
	<u><u>5,478</u></u>	<u><u>5,317</u></u>	<u><u>5,478</u></u>	<u><u>5,317</u></u>

20. HIRE PURCHASE AND FINANCE LEASES

Minimum lease payments under hire purchase fall due as follows:

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Within one year	689	1,265	689	1,265
Between 1-5 years	1,028	1,173	1,028	1,173
	<u>1,717</u>	<u>2,438</u>	<u>1,717</u>	<u>2,438</u>
	<u><u>1,717</u></u>	<u><u>2,438</u></u>	<u><u>1,717</u></u>	<u><u>2,438</u></u>

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018**

21. FINANCIAL INSTRUMENTS

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Financial assets				
Derivative financial instruments measured at fair value through profit or loss held as part of a trading portfolio	-	159	-	159
Financial assets that are debt instruments measured at amortised cost	29,226	23,840	29,816	24,290
	29,226	23,999	29,816	24,449
Financial liabilities				
Derivative financial instruments measured at fair value through profit or loss held as part of a trading portfolio	(989)	-	(989)	-
Financial liabilities measured at amortised cost	(28,145)	(25,141)	(28,377)	(24,974)
	(29,134)	(25,141)	(29,366)	(24,974)

Financial assets that are debt instruments measured at amortised cost comprise trade debtors, amounts owed by Group undertakings and other debtors.

Derivative financial liabilities measured at fair value through profit or loss comprise forward contracts held in foreign currencies which are maturing in Niftylift's next financial year.

Financial liabilities measured at amortised cost comprise loans, trade creditors, amounts owed to Group undertakings, other creditors and accruals.

22. DEFERRED TAXATION

Group

	2018 £000	2017 £000
At beginning of year	(709)	(687)
Credited to profit or loss	(46)	(3)
Adjustments in respect of prior years	(12)	(19)
AT END OF YEAR	(767)	(709)

NIFTYLIFT LIMITED**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2018****22. DEFERRED TAXATION (CONTINUED)****Company**

	2018	2017
	£000	£000
At beginning of year	(831)	(795)
Charged to profit or loss	(30)	(17)
Adjustments in respect of prior years	(11)	(19)
AT END OF YEAR	(872)	(831)

The provision for deferred taxation is made up as follows:

	Group	Group	Company	Company
	2018	2017	2018	2017
	£000	£000	£000	£000
Accelerated capital allowances	(882)	(835)	(873)	(835)
Short term timing differences	115	126	1	4
	(767)	(709)	(872)	(831)

23. CALLED UP SHARE CAPITAL

	2018	2017
	£000	£000
ALLOTTED, CALLED UP AND FULLY PAID		
1,060 (2017: 1,060) Ordinary shares of £0.10 (2017: £0.10) each	-	-

24. RESERVES**Profit and loss account**

The profit and loss account represents the accumulated profits, losses and distributions of the Company and Group.

25. PENSION COMMITMENTS

The Company operates a defined contribution money purchase pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension charge of £368,000 (2017: £297,000) represents contributions payable by the Company to the fund.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2018

26. COMMITMENTS UNDER OPERATING LEASES

At 31 December, the Group and the Company had future minimum lease payments under non-cancellable operating leases as follows:

	Group 2018 £000	Group 2017 £000	Company 2018 £000	Company 2017 £000
Not later than 1 year	56	7	56	7
Later than 1 year and not later than 5 years	57	44	57	44
	113	51	113	51

27. RELATED PARTY TRANSACTIONS

At 31 December 2018 Niftylift Limited owed the following to related parties:

F R Bowden (Director) £1,146,150 (2017: £57,000).

Interest is payable on this amount at 3% above base rate.

The Group also has a loan from a small self administered pension scheme. The directors, F R Bowden and J P Keely are members of the scheme. The amount outstanding at the year end was £117,769 (2017: £347,000). This amount is included within 'Other loans'. Interest is payable on this amount at 3% above base rate.

The Company owns 100% of the ordinary share capital of Niftylift Inc which is incorporated in the United States and acts as the US distributor for Niftylift Limited. The Company is exempt from disclosing transactions with its wholly owned subsidiary in accordance with FRS 102 paragraph 33.2.

A family member of a Director was employed by the Group during the year and was paid a salary appropriate for the tasks and responsibilities of the role performed. The position of the family member employed during the year was MEng Graduate Design Engineer.

28. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The ultimate controlling related party is the chairman, F R Bowden, by virtue of his majority shareholding in the Company.

29. SUBSIDIARY UNDERTAKING

The following was a subsidiary undertaking of the Company:

Name	Registered office	Principal activity	Class of shares	Holding
Niftylift Inc.	1525 county road 136, Greer, SC 29651, USA	US distributor for Niftylift Limited	Ordinary	100%