

Registered number: 01264184

NIFTYLIFT LIMITED

ANNUAL REPORT AND FINANCIAL STATEMENTS

FOR THE YEAR ENDED 31 DECEMBER 2019



NIFTYLIFT LIMITED

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NIFTYLIFT LIMITED

COMPANY INFORMATION

DIRECTORS

F R Bowden
J P Keely
S M Beadle
S D Beckwith
S A Redding

COMPANY SECRETARY

S M Beadle

REGISTERED NUMBER

01264184

REGISTERED OFFICE

Chalkdell Drive
Shenley Wood
Milton Keynes
MK5 6GF

INDEPENDENT AUDITORS

PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Exchange House
Central Business Exchange
Midsummer Boulevard
Milton Keynes
MK9 2DF

NIFTYLIFT LIMITED

GROUP STRATEGIC REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

The directors present the Strategic Report of Niftylift Limited (the "Company") and its subsidiaries (together the "Group") for the year ended 31 December 2019.

BUSINESS REVIEW

During the year the Group continued to invest in its new, purpose built production facility and Headquarters in Milton Keynes as well as its other two UK facilities. These investments have allowed the business to provide the capacity for the business to expand in the future. The continued strong performance of the business is a direct result of these investments.

In the USA business continued to perform well. At the end of 2018 Niftylift BV was incorporated in Holland in preparation for Brexit. During 2019 further work was done in BV to ensure the Group was well placed in readiness for Brexit at the end of 2020.

PRINCIPAL RISKS AND UNCERTAINTIES AND FINANCIAL RISK MANAGEMENT

The Group uses various financial instruments including cash, finance leases and loans and items such as trade debtors and trade creditors that arise directly from its operations. The main purpose of these financial instruments is to raise finance for the Group's operations.

The existence of these financial instruments exposes the Group to a number of financial risks. The main risks arising from these financial instruments are market risk due to the currency risk, credit risk, interest rate risk and liquidity risk.

Market risk - currency risk

The Group is exposed to foreign currency risk as a significant proportion of its sales are made in foreign currencies including the Euro and the US Dollar. The Group limits its exposure by only offering limited terms to these markets as well as constantly monitoring the business environment in the relevant countries.

The Group is also exposed to translation risk on the consolidation of its US subsidiary.

Credit risk

The Group's principal financial assets are cash and trade debtors. The credit risk associated with cash is minimal and so the principal credit risk arises on trade debtors. The Group manages this risk through credit checks on new customers and the regular review of its debtors. It retains title to equipment sold until it has been paid for. The overall credit risk is limited as no customer accounts for more than 10% of the Group's sales.

Interest rate risk

The bank and loan facilities are variable in line with the bank interest rate but the Group's exposure to interest rate fluctuations is limited by the use of fixed rate finance leases.

Liquidity risk

The Group seeks to manage liquidity risk by ensuring that sufficient liquidity is available to meet forecast needs. Short-term flexibility is achieved through the use of an overdraft facility in the UK parent and cash reserves in the US subsidiary.

NIFTYLIFT LIMITED

GROUP STRATEGIC REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2019

Covid-19

The Covid 19 outbreak has developed rapidly in 2020. Measures taken by various governments to contain the virus have affected economic activity. We have taken numerous measures to monitor and mitigate the effects of the Covid 19 virus. On our sites there are strict measures regarding entering the site (eg temperature checks, hand sanitization, mask wearing), social distancing on and around the site as well as rigorous hygiene and cleanliness measures to ensure the health and safety of employees and any visitors as well as ensuring we can continue to manufacture our products.

As a result of Covid 19 we had to cease production for over 2 months. On restarting production it was reconfigured to incorporate full social distancing measures and the required strict hygiene rules.

The initial shutdown led to the majority of staff needing to be furloughed and they gradually returned on a structured basis as production and other functions returned. Unfortunately due to the ongoing effect on demand there was a need to make some employees redundant.

For many of our customers we had to extend terms on their debt. By working with our suppliers and utilizing funding already in place we have now come through this with more liquidity than at the start of the pandemic.

FINANCIAL KEY PERFORMANCE INDICATORS

The Group uses a variety of financial and non-financial measures to monitor performance versus plan and prior year. The principal measures are:

	2019	2018
Turnover growth	9.6%	9.6%
Gross margin	35.5%	34.3%
EBIT (£'000)	8,373	9,156

Sales increased in the year. The increase in sales were both in the UK and the export markets. Gross margin has increased in the year. The non financial measures monitored by the Group are on-time delivery and quality performance to assess its effectiveness in satisfying its customers' needs.

In terms of financial position, net assets of the Company are £50,888,000 (2018: £45,329,000) and Group are £56,149,000 (2018: £50,145,000).

NIFTYLIFT LIMITED

**GROUP STRATEGIC REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019**

**STATEMENT BY THE DIRECTORS IN PERFORMANCE OF THEIR STATUTORY DUTIES IN
ACCORDANCE WITH S172(1) COMPANIES ACT 2006**

The board of directors of Niftylift Limited consider, both individually and together, that they have acted in a way they consider, in good faith, would be most likely to promote the success of the Company for the benefit of its members as a whole (having regard to the stakeholders and matters set out in s172(1)(a-f) of the Act) in the decisions taken during the year ended 31 December 2019.

Our plan and strategy for the year was based on giving a long-term beneficial impact to the company in accordance with the company's mission statement of continuing to have a sustainable and profitable business by providing good value, innovative, quality products. We continue to want to sell the Niftylift range of products on a global basis enhancing the product as appropriate to meet the demands of the relevant customer base.

Our employees are fundamental to the delivery of our Mission Statement. We aim to be a responsible employer in our approach to the pay and benefits employees receive. The health, safety and well being of our employees is fundamental in how the business is run and any relevant decisions that are made. We endeavour to involve our employees so that they feel part of the whole company. We encourage departments to mix and are look to train and advance employees who wish to increase their skill base.

The company is always mindful of the impact of its operations on the local community. It integrates into the local community and is very proud of its long-term association with Milton Keynes which it believes has been mutually beneficial. It continues to have ongoing discussions about the development of the company in the area. As part of the Company continuing to integrate with the local community it holds open days as well as donates to local charitable causes.

In the development of its products the company continually strives to enhance both their safety and environmental impact as well as providing its customers with the products it requires.

Relationships with both suppliers and customers are viewed as partnerships with a view to them being mutually beneficial. It is always our intention to conduct these in an ethical and professional manner. Over time we have built up many long-standing relationships with both customers and suppliers to the benefit of both parties.

As a Board of Directors (which includes the 2 major shareholders) our intention is to behave responsibly and ensure that management operates the business in a responsible manner. This incorporates operating the business within the high standards and good governance expected within our industry. Our intention is to deliver the mission statement whilst acting in an ethical and professional manner.

This report was approved by the board and signed on its behalf by:


F R Bowden
Director

Date: 15 January 2021

NIFTYLIFT LIMITED

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2019

The directors present their annual report and the audited financial statements of Niftylift Limited (the "Company") and the audited consolidated financial statements of Niftylift Limited Group (the "Group") for the year ended 31 December 2019.

PRINCIPAL ACTIVITIES

The principal activity of the Group and Company is the development, production and marketing of the 'Niftylift' range of hydraulic access equipment.

RESULTS AND DIVIDENDS

The profit for the financial year amounted to £7,597,000 (2018: £8,108,000).

Dividends paid during the year total £800,000 (2018: £1,200,000). Subsequent to the year end the directors recommend the payment of a final dividend of £400,000 (2018: £800,000).

DIRECTORS

The directors who served during the year and up to the date of signing the financial statements were:

F R Bowden
J P Keely
S M Beadle
S D Beckwith
S A Redding

QUALIFYING THIRD PARTY INDEMNITY PROVISIONS

The Group has taken out qualifying third party indemnity insurance in respect of the Directors and Officers of the Group. This is in place up to and including the date of signing the financial statements.

GOING CONCERN

Since the Balance Sheet date, the Company has generated a positive operating cash flow and the Company has been profitable. The directors have prepared detailed income and cash flow forecasts and, on the basis of these, the directors consider that they have reasonable expectation to assume that the Company will be able to continue in operational existence for the foreseeable future.

Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

NIFTYLIFT LIMITED

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2019

SUBSEQUENT EVENTS

On 30 January 2020, the World Health Organisation announced Coronavirus as a global health emergency. The Covid 19 outbreak has developed rapidly in 2020. Measures taken by various governments to contain the virus have affected economic activity. We have taken numerous measures to monitor and mitigate the effects of the Covid 19 virus. On our sites there are strict measures regarding entering the site (eg temperature checks, hand sanitization, mask wearing), social distancing on and around the site as well as rigorous hygiene and cleanliness measures to ensure the health and safety of employees and any visitors as well as ensuring we can continue to manufacture our products.

As a result of Covid 19 we had to cease production for over 2 months. On restarting production it was reconfigured to incorporate full social distancing measures and the required strict hygiene rules. The initial shutdown led to the majority of staff needing to be furloughed and they gradually returned on a structured basis as production and other functions returned. Unfortunately due to the ongoing effect on demand there was a need to make some employees redundant. For many of our customers we had to extend terms on their debt. By working with our suppliers and utilizing funding already in place we have now come through this with more liquidity than at the start of the pandemic.

In January 2020 F R Bowden transferred 539 of his shares to FRB Developments Limited. The ultimate controlling party of FRB Developments Limited is also F R Bowden, and hence there has been no change in the control of the Group.

OVERSEAS BRANCH

The branch address is as follows:

Niftylift Ltd
Gewerbe viertel 10-11
04420 Markranstädt
Germany

FUTURE DEVELOPMENTS

The Group continues to invest to increase both efficiencies and its manufacturing capacity. This will continue in the medium and long-term.

RESEARCH AND DEVELOPMENT ACTIVITIES

The Group continues to invest a significant amount of its available resources in research and development. This is consistent with its belief that it will help to ensure the medium and long-term profitability of the Group.

EMPLOYEE INVOLVEMENT

During the year, the policy of providing employees with information about the Group has been continued through communications in which employees have also been encouraged to present their suggestions and views. Performance reports are also regularly circulated to all staff.

DISABLED EMPLOYEES

The Group's policy is to recruit disabled workers for those vacancies that they are able to fill. All necessary assistance with initial training courses is given. Once employed, a career plan is developed so as to ensure suitable opportunities for each disabled person. Arrangements are made, wherever possible, for retraining employees who become disabled, to enable them to perform work identified as appropriate to their aptitudes and abilities.

NIFTYLIFT LIMITED

DIRECTORS' REPORT (CONTINUED) FOR THE YEAR ENDED 31 DECEMBER 2019

MATTERS COVERED IN THE STRATEGIC REPORT

The business review, principal risks and uncertainties and financial key performance indicators of the Company are discussed in the Strategic Report on pages 2 and 3.

STATEMENT OF DIRECTORS' RESPONSIBILITIES IN RESPECT OF THE FINANCIAL STATEMENTS

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable law and regulation.

Company law requires the directors to prepare financial statements for each financial year. Under that law the directors have prepared the Group and Company financial statements in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law). Under company law the directors must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the Group and Company and of the profit or loss of the Group for that period. In preparing the financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- state whether applicable United Kingdom Accounting Standards, comprising FRS 102, have been followed, subject to any material departures disclosed and explained in the financial statements;
- make judgements and accounting estimates that are reasonable and prudent; and
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Group and Company will continue in business.

The directors are also responsible for safeguarding the assets of the Group and Company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The directors are responsible for keeping adequate accounting records that are sufficient to show and explain the Group and Company's transactions and disclose with reasonable accuracy at any time the financial position of the Group and Company and enable them to ensure that the financial statements comply with the Companies Act 2006.

DIRECTORS' CONFIRMATIONS

In the case of each director in office at the date the Directors' Report is approved:

- so far as the director is aware, there is no relevant audit information of which the Group and Company's auditors are unaware; and
- they have taken all the steps that they ought to have taken as a director in order to make themselves aware of any relevant audit information and to establish that the Group and Company's auditors are aware of that information.

INDEPENDENT AUDITORS

Under section 487(2) of the Companies Act 2006, PricewaterhouseCoopers LLP will be deemed to have been reappointed as auditors 28 days after these financial statements were sent to members or 28 days after the latest date prescribed for filing the financial statements with the registrar, whichever is earlier.

NIFTYLIFT LIMITED

**DIRECTORS' REPORT (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019**

This report was approved by the board and signed on its behalf by:



F R Bowden
Director

Date: 15 January 2021

NIFTYLIFT LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NIFTYLIFT LIMITED

Report on the audit of the financial statements

Opinion

In our opinion, Niftylift Limited's Group financial statements and Parent Company financial statements (the "financial statements"):

- give a true and fair view of the state of the Group's and of the Parent Company's affairs as at 31 December 2019 and of the Group's profit and cash flows for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice (United Kingdom Accounting Standards, comprising FRS 102 "The Financial Reporting Standard applicable in the UK and Republic of Ireland", and applicable law); and
- have been prepared in accordance with the requirements of the Companies Act 2006.

We have audited the financial statements, included within the Annual Report and Financial Statements (the "Annual Report"), which comprise: the Consolidated and Company Balance Sheets as at 31 December 2019; the Consolidated Statement of Comprehensive Income, the Consolidated Statement of Cash Flows, and the Consolidated and Company Statements of Changes in Equity for the year then ended; and the notes to the financial statements, which include a description of the significant accounting policies.

Basis for opinion

We conducted our audit in accordance with International Standards on Auditing (UK) ("ISAs (UK)") and applicable law. Our responsibilities under ISAs (UK) are further described in the Auditors' responsibilities for the audit of the financial statements section of our report. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Independence

We remained independent of the Group in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, which includes the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements.

Conclusions relating to going concern

We have nothing to report in respect of the following matters in relation to which ISAs (UK) require us to report to you where:

- the directors' use of the going concern basis of accounting in the preparation of the financial statements is not appropriate; or
- the directors have not disclosed in the financial statements any identified material uncertainties that may cast significant doubt about the Group and Company's ability to continue to adopt the going concern basis of accounting for a period of at least twelve months from the date when the financial statements are authorised for issue.

However, because not all future events or conditions can be predicted, this statement is not a guarantee as to the Group's and Parent Company's ability to continue as a going concern.

Reporting on other information

The other information comprises all of the information in the Annual Report other than the financial statements and our auditors' report thereon. The directors are responsible for the other information. Our opinion on the financial statements does not cover the other information and, accordingly, we do not express an audit opinion or, except to the extent otherwise explicitly stated in this report, any form of assurance thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If we identify an apparent material inconsistency or material misstatement, we are required to perform procedures to conclude whether there is a material misstatement of the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report based on these responsibilities.

NIFTYLIFT LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NIFTYLIFT LIMITED (CONTINUED)

With respect to the Strategic Report and Directors' Report, we also considered whether the disclosures required by the UK Companies Act 2006 have been included.

Based on the responsibilities described above and our work undertaken in the course of the audit, ISAs (UK) require us also to report certain opinions and matters as described below.

Strategic Report and Directors' Report

In our opinion, based on the work undertaken in the course of the audit, the information given in the Strategic Report and Directors' Report for the year ended 31 December 2019 is consistent with the financial statements and has been prepared in accordance with applicable legal requirements.

In light of the knowledge and understanding of the Group and Company and their environment obtained in the course of the audit, we did not identify any material misstatements in the Strategic Report and Directors' Report.

Responsibilities for the financial statements and the audit

Responsibilities of the directors for the financial statements

As explained more fully in the Statement of directors' responsibilities in respect of the financial statements set out on page 7, the directors are responsible for the preparation of the financial statements in accordance with the applicable framework and for being satisfied that they give a true and fair view. The directors are also responsible for such internal control as they determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the directors are responsible for assessing the Group's and the Parent Company's ability to continue as a going concern, disclosing as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Group or the Parent Company or to cease operations, or have no realistic alternative but to do so.

Auditors' responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

A further description of our responsibilities for the audit of the financial statements is located on the FRC's website at: www.frc.org.uk/auditorsresponsibilities. This description forms part of our auditors' report.

Use of this report

This report, including the opinions, has been prepared for and only for the Parent Company's members as a body in accordance with Chapter 3 of Part 16 of the Companies Act 2006 and for no other purpose. We do not, in giving these opinions, accept or assume responsibility for any other purpose or to any other person to whom this report is shown or into whose hands it may come save where expressly agreed by our prior consent in writing.

NIFTYLIFT LIMITED

INDEPENDENT AUDITORS' REPORT TO THE MEMBERS OF NIFTYLIFT LIMITED (CONTINUED)

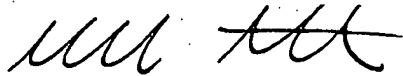
Other required reporting

Companies Act 2006 exception reporting

Under the Companies Act 2006 we are required to report to you if, in our opinion:

- we have not received all the information and explanations we require for our audit; or
- adequate accounting records have not been kept by the Parent Company, or returns adequate for our audit have not been received from branches not visited by us; or
- certain disclosures of directors' remuneration specified by law are not made; or
- the Parent Company financial statements are not in agreement with the accounting records and returns.

We have no exceptions to report arising from this responsibility.



Mark Foster (Senior Statutory Auditor)
for and on behalf of PricewaterhouseCoopers LLP
Chartered Accountants and Statutory Auditors
Milton Keynes
Date: 15 January 2021

NIFTYLIFT LIMITED

**CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Note	2019 £000	2018 £000
Turnover	5	128,723	117,430
Cost of sales		(83,048)	(77,195)
Gross profit		45,675	40,235
Administrative expenses		(37,302)	(31,079)
Operating profit	6	8,373	9,156
Interest receivable and similar income	10	216	164
Interest payable and similar expenses	11	(364)	(297)
Profit before taxation		8,225	9,023
Tax on profit	12	(628)	(915)
Profit for the financial year		7,597	8,108
Other comprehensive (expense)/income:			
Difference on re-translation of foreign subsidiaries		(793)	265
Other comprehensive (expense)/income for the financial year		(793)	265
Total comprehensive income for the financial year		6,804	8,373
Profit for the financial year attributable to:			
Owners of the parent Company		7,597	8,108
Total comprehensive income for the financial year attributable to:		6,804	8,373
Owners of the parent Company		6,804	8,373


The notes on pages 19 to 39 form part of these financial statements.

NIFTYLIFT LIMITED
REGISTERED NUMBER:01264184

CONSOLIDATED BALANCE SHEET
AS AT 31 DECEMBER 2019

	Note	2019 £000	2018 £000
Fixed assets			
Tangible assets	13	20,725	16,930
Current assets			
Stocks	14	28,349	24,590
Debtors: amounts falling due after more than one year	15	3,441	3,394
Debtors: amounts falling due within one year	15	33,155	33,271
Cash at bank and in hand	16	2,227	4,279
		<u>67,172</u>	<u>65,534</u>
Creditors: amounts falling due within one year	17	(29,712)	(27,010)
Net current assets		<u>37,460</u>	<u>38,524</u>
Total assets less current liabilities		<u>58,185</u>	<u>55,454</u>
Creditors: amounts falling due after more than one year	18	(1,152)	(4,542)
Provisions for liabilities			
Deferred taxation	22	(884)	(767)
Net assets		<u>56,149</u>	<u>50,145</u>
Capital and reserves			
Called up share capital	23	-	-
Profit and loss account	24	56,149	50,145
Total shareholders' funds		<u>56,149</u>	<u>50,145</u>

The financial statements on pages 12 to 39 were approved and authorised for issue by the board and were signed on its behalf by:


F R Bowden
 Director

Date: 15 January 2021

The notes on pages 19 to 39 form part of these financial statements.

NIFTYLIFT LIMITED
REGISTERED NUMBER:01264184

COMPANY BALANCE SHEET
AS AT 31 DECEMBER 2019

	Note	2019 £000	2018 £000
Fixed assets			
Tangible assets	13	18,893	16,842
Current assets			
Stocks	14	27,123	23,146
Debtors: amounts falling due after more than one year	15	3,441	3,394
Debtors: amounts falling due within one year	15	33,382	32,997
Cash at bank and in hand	16	-	1,532
		<u>63,946</u>	<u>61,069</u>
Creditors: amounts falling due within one year	17	(29,907)	(27,168)
Net current assets		<u>34,039</u>	<u>33,901</u>
Total assets less current liabilities		<u>52,932</u>	<u>50,743</u>
Creditors: amounts falling due after more than one year	18	(1,063)	(4,542)
Provisions for liabilities			
Deferred taxation	22	(981)	(872)
Net assets		<u>50,888</u>	<u>45,329</u>
Capital and reserves			
Called up share capital	23	-	-
Profit and loss account brought forward		45,329	38,652
Profit for the year		6,321	6,977
Other changes in the profit and loss account		(762)	(300)
Profit and loss account carried forward	24	<u>50,888</u>	<u>45,329</u>
Total shareholders' funds		<u>50,888</u>	<u>45,329</u>

The financial statements on pages 12 to 39 were approved and authorised for issue by the board and were signed on its behalf by:



F R Bowden
 Director

Date: 15 January 2021

The notes on pages 19 to 39 form part of these financial statements.

NIFTYLIFT LIMITED

**CONSOLIDATED STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Called up share capital £000	Profit and loss account £000	Total shareholders' funds £000
At 1 January 2018	-	42,972	42,972
Comprehensive income for the financial year			
Profit for the financial year	-	8,108	8,108
Difference on re-translation of foreign subsidiaries	-	265	265
Other comprehensive income for the financial year	-	265	265
Total comprehensive income for the financial year	-	8,373	8,373
Contributions by and distributions to owners			
Dividends: Equity capital	-	(1,200)	(1,200)
Total transactions with owners	-	(1,200)	(1,200)
At 31 December 2018 and 1 January 2019	-	50,145	50,145
Comprehensive income for the financial year			
Profit for the financial year	-	7,597	7,597
Difference on re-translation of foreign subsidiaries	-	(793)	(793)
Other comprehensive expense for the financial year	-	(793)	(793)
Total comprehensive income for the financial year	-	6,804	6,804
Contributions by and distributions to owners			
Dividends: Equity capital	-	(800)	(800)
Total transactions with owners	-	(800)	(800)
At 31 December 2019	-	56,149	56,149

The notes on pages 19 to 39 form part of these financial statements.

NIFTYLIFT LIMITED

**COMPANY STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2019**

	Called up share capital £000	Profit and loss account £000	Total shareholders' funds £000
At 1 January 2018	-	38,652	38,652
Comprehensive income for the financial year			
Profit for the financial year	-	6,977	6,977
Difference in re-translation of foreign subsidiaries	-	900	900
Other comprehensive income for the financial year	-	900	900
Total comprehensive income for the financial year	-	7,877	7,877
Contributions by and distributions to owners			
Dividends: Equity capital	-	(1,200)	(1,200)
Total transactions with owners	-	(1,200)	(1,200)
At 31 December 2018 and 1 January 2019	-	45,329	45,329
Comprehensive income for the financial year			
Profit for the financial year	-	6,321	6,321
Difference in re-translation of foreign subsidiaries	-	38	38
Other comprehensive income for the financial year	-	38	38
Total comprehensive income for the financial year	-	6,359	6,359
Contributions by and distributions to owners			
Dividends: Equity capital	-	(800)	(800)
Total transactions with owners	-	(800)	(800)
At 31 December 2019	-	50,888	50,888

The notes on pages 19 to 39 form part of these financial statements.

NIFTYLIFT LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2019**

	2019 £000	2018 £000
Cash flows from operating activities		
Profit for the financial year	7,597	8,108
Adjustments for:		
Depreciation of tangible assets	1,276	1,185
Profit on disposal of tangible assets	(7)	(1)
Interest paid	364	297
Interest received	(216)	(164)
Taxation charge	628	990
Increase in stocks	(4,399)	(1,908)
Decrease/(increase) in debtors	963	(5,258)
Increase in creditors	336	3,661
Corporation tax paid	(1,018)	(1,356)
Net cash generated from operating activities	5,524	5,554
Cash flows from investing activities		
Purchase of tangible assets	(5,151)	(1,277)
Sale of tangible assets	87	192
Interest received	216	164
HP interest paid	(206)	(113)
Finance leases granted to customers	(3,381)	(2,552)
Payments/receipts from finance lease receivables	2,768	1,412
Net cash used in investing activities	(5,667)	(2,174)
Cash flows from financing activities		
Repayment of loans	(1,002)	(700)
Other new loans	-	861
Inception/repayment of finance leases	154	(788)
Dividends paid	(800)	(1,200)
Interest paid	(158)	(184)
Net cash used in financing activities	(1,806)	(2,011)
Net (decrease)/increase in cash and cash equivalents	(1,949)	1,369
Cash and cash equivalents at beginning of financial year	4,279	2,751
Foreign exchange gains and losses	(103)	159
Cash and cash equivalents at the end of financial year	2,227	4,279

NIFTYLIFT LIMITED

**CONSOLIDATED STATEMENT OF CASH FLOWS (CONTINUED)
FOR THE YEAR ENDED 31 DECEMBER 2019**

	2019	2018
	£000	£000
Cash and cash equivalents at the end of financial year comprise:		
Cash at bank and in hand	<u>2,227</u>	<u>4,279</u>

The notes on pages 19 to 39 form part of these financial statements.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

1. GENERAL INFORMATION

Niftylift Limited (the "Company") and its subsidiaries (together the "Group") undertakes the development, production and marketing of 'Niftylift' range of hydraulic access equipment.

The Company is a private company limited by shares and is incorporated and domiciled in England. The address of its registered office is: Chalkdell Drive, Shenley Wood, Milton Keynes, United Kingdom, MK5 6GF.

2. STATEMENT OF COMPLIANCE

These consolidated and separate financial statements have been prepared in compliance with United Kingdom Accounting Standards, including Financial Reporting Standard 102 ("FRS 102"), the Financial Reporting Standard applicable in the United Kingdom and the Republic of Ireland and the Companies Act 2006.

3. ACCOUNTING POLICIES

3.1 BASIS OF PREPARATION OF FINANCIAL STATEMENTS

The financial statements have been prepared on a going concern basis, under the historical cost convention and in accordance with Financial Reporting Standard 102, the Financial reporting Standard applicable in the UK and the Republic of Ireland and the Companies act 2006.

The preparation of financial statements in compliance with FRS 102 requires the use of certain critical accounting estimates. It also requires Group management to exercise judgement in applying the Group's accounting policies (see note 4).

The Company has taken advantage of the exemption allowed under section 408 of the Companies Act 2006 and has not presented its own Statement of Comprehensive Income in these financial statements.

The following principal accounting policies have been applied consistently throughout the year:

3.2 EXEMPTIONS FOR QUALIFYING ENTITIES UNDER FRS 102

The Company has taken advantage of the exemption, under FRS 102 paragraph 1.12(b), from preparing a Statement of Cash Flows, on the basis that it is a qualifying entity and includes the Company's cash flows in its own consolidated financial statements.

The Company has taken advantage of the exemption, under FRS 102 paragraph 33.7, from disclosing the total compensation of key management personnel, on the basis that it is a qualifying entity and includes the Company's key management compensation in its own consolidated financial statements.

3.3 BASIS OF CONSOLIDATION

The consolidated financial statements present the results of Group and its own subsidiaries (the "Group") as they formed a single entity. Intercompany transactions and balances between group companies are therefore eliminated in full.

The consolidated financial statements incorporate the results of business combinations using the purchase method. In the Balance Sheet, the acquiree's identifiable assets, liabilities and contingent liabilities are initially recognised at their fair values at the acquisition date. The results of acquired operations are included in the Consolidated Statement of Comprehensive Income from the date on which control is obtained. They are deconsolidated from the date control ceases.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

3. ACCOUNTING POLICIES (CONTINUED)

3.4 RELATED PARTY TRANSACTIONS

The Company has taken advantage of the exemption, under FRS 102 paragraph 33.2, from disclosing transactions with members of the same group that are wholly owned.

3.5 GOING CONCERN

Since the Balance Sheet date, the Company has generated a positive operating cash flow and the Company has been profitable. The directors have prepared detailed income and cash flow forecasts and, on the basis of these, the directors consider that they have reasonable a reasonable expectation to assume that the Company will be able to continue in operational existence for the foreseeable future.

Thus they continue to adopt the going concern basis of accounting in preparing the annual financial statements.

3.6 TURNOVER

Turnover is recognised to the extent that it is probable that the economic benefits will flow to the Group and the turnover can be reliably measured. Turnover is measured as the fair value of the consideration received or receivable, excluding discounts, rebates, value added tax and other sales taxes. The following criteria must also be met before turnover is recognised:

Sale of goods

Turnover from the sale of goods is recognised when all of the following conditions are satisfied:

- the Group has transferred the significant risks and rewards of ownership to the buyer;
- the Group retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold;
- the amount of turnover can be measured reliably;
- it is probable that the Group will receive the consideration due under the transaction; and
- the costs incurred or to be incurred in respect of the transaction can be measured reliably.

Equipment sold to customers under hire purchase agreements or finance lease type agreements are recognised as turnover at the inception of the agreement at the invoice value excluding finance charges. Finance charges are apportioned and credited to turnover over the term of the lease agreement.

3.7 TANGIBLE ASSETS

Tangible assets under the cost model are stated at historical cost less accumulated depreciation and any accumulated impairment losses. Historical cost includes expenditure that is directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

3. ACCOUNTING POLICIES (CONTINUED)

3.7 TANGIBLE ASSETS (CONTINUED)

Depreciation is charged so as to allocate the cost of assets less their residual value over their estimated useful lives.

Depreciation is provided on the following basis:

Freehold property	-	4% straight line
Leasehold property	-	10% straight line
Plant and machinery	-	20% reducing balance
Motor vehicles	-	25% reducing balance
Fixtures and fittings	-	30% reducing balance

The assets' residual values, useful lives and depreciation methods are reviewed, and adjusted prospectively if appropriate, or if there is an indication of a significant change since the last reporting date.

Gains and losses on disposals are determined by comparing the proceeds with the carrying amount and are recognised in the Consolidated Statement of Comprehensive Income.

3.8 OPERATING LEASES

Rentals paid under operating leases are charged to the Consolidated Statement of Comprehensive Income on a straight line basis over the lease term.

Benefits received and receivable as an incentive to sign an operating lease are recognised on a straight line basis over the lease term, unless another systematic basis is representative of the time pattern of the lessee's benefit from the use of the leased asset.

The Group has taken advantage of the optional exemption available on transition to FRS 102 which allows lease incentives on leases entered into before the date of transition to the standard 01 January 2014 to continue to be charged over the period to the first market rent review rather than the term of the lease.

3.9 INVESTMENTS

Investments in subsidiaries are measured at cost less accumulated impairment.

Investments in unlisted Group shares, whose market value can be reliably determined, are remeasured to market value at each Balance Sheet date. Gains and losses on remeasurement are recognised in the Consolidated Statement of Comprehensive Income for the period. Where market value cannot be reliably determined, such investments are stated at historic cost less impairment.

Investments in listed company shares are remeasured to market value at each Balance Sheet date. Gains and losses on remeasurement are recognised in profit or loss for the period.

3.10 STOCKS

Stocks are stated at the lower of cost and net realisable value, being the estimated selling price less costs to complete and sell. Cost is based on the cost of purchase on a first in, first out basis. Work in progress and finished goods include labour and attributable overheads.

At each Balance Sheet date, stocks are assessed for impairment. If stock is impaired, the carrying amount is reduced to its selling price less costs to complete and sell. The impairment loss is recognised immediately in the income statement.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

3. ACCOUNTING POLICIES (CONTINUED)

3.11 CASH AND CASH EQUIVALENTS

Cash is represented by cash in hand and deposits with financial institutions repayable without penalty on notice of not more than 24 hours. Cash equivalents are highly liquid investments that mature in no more than three months from the date of acquisition and that are readily convertible to known amounts of cash with insignificant risk of change in value.

In the Consolidated Statement of Cash Flows, cash and cash equivalents are shown net of bank overdrafts that are repayable on demand and form an integral part of the Group's cash management.

3.12 FINANCIAL INSTRUMENTS

The Company has applied Section 11 and 12 in respect of recognition and measurement of financial statements.

The Group only enters into basic financial instrument transactions that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties, loans to related parties and investments in ordinary shares.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measured at present value of the future cash flows and subsequently at amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors, are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received. However, if the arrangements of a short-term instrument constitute a financing transaction, like the payment of a trade debt deferred beyond normal business terms or in case of an out-right short-term loan that is not at market rate, the financial asset or liability is measured, initially at the present value of future cash flows discounted at a market rate of interest for a similar debt instrument and subsequently at amortised cost.

Financial assets that are measured at cost and amortised cost are assessed at the end of each reporting period for objective evidence of impairment. If objective evidence of impairment is found, an impairment loss is recognised in the Consolidated Statement of Comprehensive Income.

For financial assets measured at amortised cost, the impairment loss is measured as the difference between an asset's carrying amount and the present value of estimated cash flows discounted at the asset's original effective interest rate. If a financial asset has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate determined under the contract.

Financial assets and liabilities are offset and the net amount reported in the Balance Sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

Derivatives, including interest rate swaps and forward foreign exchange contracts, are not basic financial instruments. Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently re-measured at their fair value. Changes in the fair value of derivatives are recognised in profit or loss in finance costs or income as appropriate. The Company does not currently apply hedge accounting for interest rate and foreign exchange derivatives.

3.13 DEBTORS

Short term debtors are measured at transaction price, less any impairment. Loans receivable are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method, less any impairment.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

3. ACCOUNTING POLICIES (CONTINUED)

3.14 CREDITORS

Short term creditors are measured at the transaction price. Other financial liabilities, including bank loans, are measured initially at fair value, net of transaction costs, and are measured subsequently at amortised cost using the effective interest method.

3.15 FOREIGN CURRENCY TRANSLATION

Functional and presentation currency

The Company's functional and presentational currency is GBP.

Transactions and balances

Foreign currency transactions are translated into the functional currency using the spot exchange rates at the dates of the transactions.

At each period end foreign currency monetary items are translated using the closing rate. Non-monetary items measured at historical cost are translated using the exchange rate at the date of the transaction and non-monetary items measured at fair value are measured using the exchange rate when fair value was determined.

Foreign exchange gains and losses resulting from the settlement of transactions and from the translation at period-end exchange rates of monetary assets and liabilities denominated in foreign currencies are recognised in the Consolidated Statement of Comprehensive Income.

Foreign exchange gains and losses that relate to borrowings and cash and cash equivalents are presented in the Consolidated Statement of Comprehensive Income within 'interest receivable and similar income'. All other foreign exchange gains and losses are presented in the Consolidated Statement of Comprehensive Income within 'administrative expenses'.

On consolidation, the results of overseas operations are translated into Sterling at rates approximating to those ruling when the transactions took place. All assets and liabilities of overseas operations are translated at the rate ruling at the reporting date. Exchange differences arising on translating the opening net assets at opening rate and the results of overseas operations at actual rate are recognised in other comprehensive income.

3.16 BORROWING COSTS

All borrowing costs are recognised in the Consolidated Statement of Comprehensive Income in the year in which they are incurred.

3.17 INTEREST EXPENSE

Interest expenses are charged to the Consolidated Statement of Comprehensive Income over the term of the debt using the effective interest method so that the amount charged is at a constant rate on the carrying amount. Issue costs are initially recognised as a reduction in the proceeds of the associated capital instrument.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

3. ACCOUNTING POLICIES (CONTINUED)

3.18 PENSIONS

DEFINED CONTRIBUTION PENSION PLAN

The Group operates a defined contribution plan for its employees. A defined contribution plan is a pension plan under which the Group pays fixed contributions into a separate entity. Once the contributions have been paid the Group has no further payment obligations.

The contributions are recognised as an expense in the Consolidated Statement of Comprehensive Income when they fall due. Amounts not paid are shown in accruals as a liability in the Balance Sheet. The assets of the plan are held separately from the Group in independently administered funds.

3.19 DIVIDENDS

Equity dividends are recognised when they become legally payable. Interim equity dividends are recognised when paid. Final equity dividends are recognised when approved by the shareholders at an annual general meeting. Dividends on shares recognised as liabilities are recognised as expenses and classified within interest payable.

3.20 LEASED ASSETS: THE GROUP AS LESSOR

Where assets leased to a third party give rights approximating to ownership (finance lease), the lessor recognises as a receivable an amount equal to the net investment in the lease i.e. the minimum lease payments receivable under the lease discounted at the interest rate implicit in the lease. This receivable is reduced as the lessee makes capital payments over the term of the lease.

A finance lease gives rise to two types of income: profit or loss equivalent to the profit or loss resulting from outright sale of the asset being leased, at normal selling prices, reflecting any applicable discounts, and finance income over the lease term.

3.21 LEASED ASSETS: THE GROUP AS LESSEE

Assets obtained under hire purchase contracts and finance leases are capitalised as tangible fixed assets. Assets acquired by finance lease are depreciated over the shorter of the lease term and their useful lives. Assets acquired by hire purchase are depreciated over their useful lives. Finance leases are those where substantially all of the benefits and risks of ownership are assumed by the company. Obligations under such agreements are included in creditors net of the finance charge allocated to future periods. The finance element of the rental payment is charged to profit or loss so as to produce a constant periodic rate of charge on the net obligation outstanding in each period.

3.22 INTEREST INCOME

Interest income is recognised in the Consolidated Statement of Comprehensive Income using the effective interest method.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

3. ACCOUNTING POLICIES (CONTINUED)

3.23 CURRENT AND DEFERRED TAXATION

The tax expense for the year comprises current and deferred tax. Tax is recognised in the Consolidated Statement of Comprehensive Income, except that a charge attributable to an item of income and expense recognised as other comprehensive income or to an item recognised directly in equity is also recognised in other comprehensive income or directly in equity respectively.

The current income tax charge is calculated on the basis of tax rates and laws that have been enacted or substantively enacted by the Balance Sheet date in the countries where the Company and the Group operate and generate income.

Deferred tax balances are recognised in respect of all timing differences that have originated but not reversed by the Balance Sheet date, except that:

- The recognition of deferred tax assets is limited to the extent that it is probable that they will be recovered against the reversal of deferred tax liabilities or other future taxable profits;
- Any deferred tax balances are reversed if and when all conditions for retaining associated tax allowances have been met; and
- Where they relate to timing differences in respect of interests in subsidiaries, associates, branches and joint ventures and the Group can control the reversal of the timing differences and such reversal is not considered probable in the foreseeable future.

Deferred tax balances are not recognised in respect of permanent differences except in respect of business combinations, when deferred tax is recognised on the differences between the fair values of assets acquired and the future tax deductions available for them and the differences between the fair values of liabilities acquired and the amount that will be assessed for tax. Deferred tax is determined using tax rates and laws that have been enacted or substantively enacted by the Balance Sheet date.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

4. JUDGEMENTS IN APPLYING ACCOUNTING POLICIES AND KEY SOURCES OF ESTIMATION UNCERTAINTY

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the amounts reported for assets and liabilities as at the Balance Sheet date and the amounts reported for revenues and expenses during the year. However, the nature of estimation means that actual outcomes could differ from those estimates.

There are no key judgements in these financial statements. The key sources of estimation uncertainty are described below.

Useful economic lives of tangible assets

The annual depreciation charge for tangible assets is sensitive to changes in the estimated useful economic lives and residual values of the assets. The useful economic lives and residual values are reassessed annually. They are amended when necessary to reflect current estimates, based on technological advancement, future investments, economic utilisation and the physical condition of the assets.

Impairment of debtors

The Company makes an estimate of the recoverable value of trade and other debtors. When assessing impairment of trade and other debtors, management considers factors including the current credit rating of the debtor, the ageing profile of debtors and historical experience.

Inventory provisioning

The Company holds both new and used stock, as well as spare parts. As a result it is necessary to consider the recoverability of the cost of inventory and the associated provisioning required. When calculating the inventory provision, management considers the age and condition of the inventory, as well as applying assumptions around its anticipated salability.

5. TURNOVER

An analysis of turnover by class of business is as follows:

	2019 £000	2018 £000
Sale of goods	128,723	117,404
Service/maintenance income	-	26
	<u>128,723</u>	<u>117,430</u>

Analysis of turnover by country of destination:

	2019 £000	2018 £000
United Kingdom	28,735	23,632
Rest of the World	99,988	93,798
	<u>128,723</u>	<u>117,430</u>

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

6. OPERATING PROFIT

The operating profit is stated after charging/(crediting):

	2019	2018
	£000	£000
Research & development charged as an expense	333	195
Depreciation of tangible assets	1,276	1,185
Profit on disposal of fixed asset	7	(1)
Exchange differences	(630)	562
Operating lease rentals	73	283
Impairment of trade debtors	64	32
Impairment of inventory	(24)	493
	=====	=====

7. AUDITORS' REMUNERATION

	2019	2018
	£000	£000
Fees payable to the Group's auditors for the audit of the Group's annual financial statements	60	55
	=====	=====
Fees payable to the Group's auditors in respect of:		
Other services relating to taxation	41	29
All other services	29	4
	70	33
	=====	=====

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

8. EMPLOYEES

Staff costs, including directors' remuneration, were as follows:

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Wages and salaries	22,667	20,286	21,243	19,117
Social security costs	2,725	2,002	2,725	2,002
Other pension costs	649	368	649	368
	<u>26,041</u>	<u>22,656</u>	<u>24,617</u>	<u>21,487</u>

The average monthly number of employees, including the directors, during the year was as follows:

	2019 Number	2018 Number
General administration and support	143	96
Sales	36	34
Production	420	382
	<u>599</u>	<u>512</u>

9. DIRECTORS' REMUNERATION

	2019 £000	2018 £000
Aggregate directors' remuneration	1,415	2,489
Directors pension costs	20	17
	<u>1,435</u>	<u>2,506</u>

During the year retirement benefits were accruing to 3 directors (2018: 3) in respect of defined contribution pension schemes.

The highest paid director received remuneration of £526,876 (2018: £1,568,652).

The value of the Company's contributions paid to a defined contribution pension scheme in respect of the highest paid director amounted to £Nil (2018: £Nil).

10. INTEREST RECEIVABLE AND SIMILAR INCOME

	2019 £000	2018 £000
Interest receivable from finance charges	216	164

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

11. INTEREST PAYABLE AND SIMILAR EXPENSES

	2019	2018
	£000	£000
Bank interest payable	158	184
Finance leases and hire purchase contracts	206	113
	364	297

12. TAX ON PROFIT

	2019	2018
	£000	£000
Corporation tax		
Current tax on profits for the year	118	548
Adjustments in respect of prior years	35	4
Foreign tax relief/ other relief	(14)	(98)
	139	454
Foreign tax		
Foreign tax on income for the year	376	359
Foreign tax in respect of prior years	(4)	44
	372	403
Total current tax	511	857
Deferred tax		
Origination and reversal of timing differences	139	36
Changes to tax rates	(14)	10
Adjustments in respect of prior years	(8)	12
Total deferred tax	117	58
Total tax	628	915

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

12. TAX ON PROFIT (CONTINUED)

FACTORS AFFECTING TAX CHARGE FOR THE YEAR

The tax assessed for the year is lower than (2018: lower than) the standard rate of corporation tax in the UK of 19.00% (2018: 19.00%). The differences are explained below:

	2019 £000	2018 £000
Profit before taxation	8,225	9,023
Profit before taxation multiplied by standard rate of corporation tax in the UK of 19.00% (2018: 19.00%)	1,563	1,714
EFFECTS OF:		
Expenses not deductible for tax purposes	154	117
Deferred tax not provided	23	-
Effect of overseas tax rates	4	66
Adjustments to tax charge in respect of prior years	23	60
Adjustment in research and development tax credit leading to a decrease in the tax charge	(777)	(620)
Patent box regime	(379)	(432)
Tax rate changes	17	10
TOTAL TAX CHARGE FOR THE FINANCIAL YEAR	628	915

FACTORS THAT MAY AFFECT FUTURE TAX CHARGES

Changes to the UK corporation tax rates were substantively enacted as part of Finance Bill 2016 (on 7 September 2016). These include reductions to the main rate to reduce the rate to 17% from 1 April 2020. Accordingly, the relevant deferred tax balances have been measured at 17%. Subsequent to year end, a reversal of these plans and maintenance of the current 19% rate was announced in the UK Budget and this was enacted on 17 March 2020. However, the Company does not expect this change to have a material financial impact on the deferred tax balances presented.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

13. TANGIBLE ASSETS

Group

	Freehold & leasehold property £000	Plant and machinery £000	Motor vehicles £000	Fixtures and fittings £000	Total £000
Cost					
At 1 January 2019	16,636	5,463	861	140	23,100
Additions	3,011	1,783	340	17	5,151
Disposals	-	(19)	(162)	-	(181)
At 31 December 2019	<u>19,647</u>	<u>7,227</u>	<u>1,039</u>	<u>157</u>	<u>28,070</u>
Accumulated depreciation					
At 1 January 2019	3,109	2,540	417	104	6,170
Charge for the year	575	550	140	11	1,276
Disposals	-	(12)	(89)	-	(101)
At 31 December 2019	<u>3,684</u>	<u>3,078</u>	<u>468</u>	<u>115</u>	<u>7,345</u>
Net book value					
At 31 December 2019	<u>15,963</u>	<u>4,149</u>	<u>571</u>	<u>42</u>	<u>20,725</u>
At 31 December 2018	<u>13,527</u>	<u>2,923</u>	<u>444</u>	<u>36</u>	<u>16,930</u>

Included within the net book value of £20,725,000 (2018: £16,930,000) is £140,000 (2018: £171,000) relating to assets held under finance leases and hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £31,000 (2018: £38,000).

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

13. TANGIBLE ASSETS (CONTINUED)

Company

	Freehold & leasehold property £000	Plant and machinery £000	Motor vehicles £000	Fixtures and fittings £000	Total £000
Cost					
At 1 January 2019	16,626	5,463	685	66	22,840
Additions	1,429	1,783	91	7	3,310
Disposals	-	(19)	(65)	-	(84)
At 31 December 2019	<u>18,055</u>	<u>7,227</u>	<u>711</u>	<u>73</u>	<u>26,066</u>
Accumulated depreciation					
At 1 January 2019	3,101	2,540	310	47	5,998
Charge for the year	572	548	83	5	1,208
Disposals	-	(12)	(21)	-	(33)
At 31 December 2019	<u>3,673</u>	<u>3,076</u>	<u>372</u>	<u>52</u>	<u>7,173</u>
Net book value					
At 31 December 2019	<u>14,382</u>	<u>4,151</u>	<u>339</u>	<u>21</u>	<u>18,893</u>
At 31 December 2018	<u>13,525</u>	<u>2,923</u>	<u>375</u>	<u>19</u>	<u>16,842</u>

Included within the net book value of £18,893,000 (2018: £16,842,000) is £140,000 (2018: £171,000) relating to assets held under finance leases and hire purchase agreements. The depreciation charged to the financial statements in the year in respect of such assets amounted to £31,000 (2018: £38,000).

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

14. STOCKS

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Raw materials and consumables	9,300	9,847	9,300	9,877
Work in progress	6,575	5,504	6,575	5,504
Finished goods and goods for resale	12,474	9,239	11,248	7,765
	<u>28,349</u>	<u>24,590</u>	<u>27,123</u>	<u>23,146</u>

The difference between purchase price or production cost of stocks and their replacement cost is not material.

Stock recognised in cost of sales during the year as an expense was £87,353,648 (2018: £79,972,000).

The inventories are stated after provisions for impairment of £3,082,000 (2018: £3,091,000).

15. DEBTORS

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Amounts falling due after more than one year				
Net investment in finance leases	3,441	3,394	3,441	3,394
	<u>3,441</u>	<u>3,394</u>	<u>3,441</u>	<u>3,394</u>
	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Amounts falling due within one year				
Trade debtors	28,281	29,226	23,078	22,305
Amounts owed by Group undertakings	-	-	6,940	7,511
Other debtors	1,311	1,641	1,316	1,599
Net investment in finance leases	2,464	1,883	1,016	1,086
Corporation tax	419	-	419	-
Prepayments and accrued income	680	521	613	496
	<u>33,155</u>	<u>33,271</u>	<u>33,382</u>	<u>32,997</u>

Amounts owed to group undertakings are unsecured, interest free and repayable on demand.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

16. CASH AT BANK AND IN HAND

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Cash at bank and in hand	2,227	4,279	-	1,532

17. CREDITORS: AMOUNTS FALLING DUE WITHIN ONE YEAR

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Bank loans and overdrafts	3,514	700	3,895	700
Other loans	962	1,264	962	1,264
Trade creditors	13,274	11,926	13,245	11,869
Amounts owed to group undertakings	-	-	-	421
Corporation tax	-	80	-	8
Other creditors	9,232	8,569	9,232	8,569
Taxation and social security	738	620	738	618
Net obligations under finance leases and hire purchase agreements	627	689	627	689
Accruals and deferred income	1,365	3,162	1,208	3,030
	29,712	27,010	29,907	27,168

Other loans include £962,005 (2018: £1,146,150) in respect of directors' current accounts and £Nil (2018: £117,769) in respect of one loan from the directors' pension fund. The directors' current accounts are unsecured and interest is charged on the balance at 3% above base rate and is repayable on demand. The loan from the directors' pension fund has been repaid during the year.

The bank loan is secured against the Company's property and assets. Interest is payable at a rate of LIBOR plus 1.6%, and the final repayment date is in December 2021.

During the current financial year the Company breached a capital expenditure covenant in relation to the bank loan. A waiver was subsequently received from the bank after the Balance Sheet date. As a consequence the bank loan has been classified as a current liability.

Amounts owed by group undertakings are unsecured, interest free and repayable on demand.

Included within other creditors are invoice discounting liabilities of £8,895,000 (2018: £8,394,000).

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

18. CREDITORS: AMOUNTS FALLING DUE AFTER MORE THAN ONE YEAR

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Bank loans and overdrafts	-	3,514	-	3,514
Net obligations under finance leases and hire purchase agreements	1,152	1,028	1,063	1,028
	1,152	4,542	1,063	4,542

The bank loan is secured against the Company's property and assets. Interest is payable at a rate of LIBOR plus 1.6%, and the final repayment date is in December 2021.

During the current financial year the Company breached a capital expenditure covenant in relation to the bank loan. A waiver was subsequently received from the bank after the Balance Sheet date. As a consequence the bank loan has been classified as a current liability.

19. LOANS

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Amounts falling due within one year				
Bank loans	3,514	700	3,895	700
Other loans	962	1,264	962	1,264
	4,476	1,964	4,857	1,964
Amounts falling due 1-2 years				
Bank loans	-	3,514	-	3,514
	4,476	5,478	4,857	5,478

20. HIRE PURCHASE AND FINANCE LEASES

Minimum lease payments under hire purchase fall due as follows:

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Within one year	627	689	627	689
Between 1-5 years	1,152	1,028	1,063	1,028
	1,779	1,717	1,690	1,717

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

21. FINANCIAL INSTRUMENTS

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
FINANCIAL ASSETS				
Derivative financial instruments measured at fair value through profit or loss held as part of a trading portfolio	684	-	684	-
Financial assets that are debt instruments measured at amortised cost	30,272	31,388	31,947	31,911
	30,956	31,388	32,631	31,911
FINANCIAL LIABILITIES				
Derivative financial instruments measured at fair value through profit or loss held as part of a trading portfolio	-	(989)	-	(989)
Financial liabilities measured at amortised cost	(28,347)	(29,755)	(28,542)	(29,564)
	(28,347)	(30,744)	(28,542)	(30,553)

Financial assets that are debt instruments measured at amortised cost comprise trade debtors, amounts owed by Group undertakings and other debtors.

Derivative financial liabilities measured at fair value through profit or loss comprise forward contracts held in foreign currencies which are maturing in Niftylift's next financial year.

Financial liabilities measured at amortised cost comprise loans, trade creditors, amounts owed to Group undertakings, other creditors and accruals.

NIFTYLIFT LIMITED

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2019**

22. DEFERRED TAXATION

Group

	2019 £000
At beginning of year	(767)
Credited to profit or loss	(125)
Adjustments in respect of prior years	8
At end of year	(884)

Company

	2019 £000
At beginning of year	(872)
Credited to profit or loss	(117)
Adjustments in respect of prior years	8
At end of year	(981)

The provision for deferred taxation is made up as follows:

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Accelerated capital allowances	(988)	(882)	(988)	(873)
Short term timing differences	104	115	7	1
	(884)	(767)	(981)	(872)

23. CALLED UP SHARE CAPITAL

	2019 £000	2018 £000
ALLOTTED, CALLED UP AND FULLY PAID		
1,056 (2018: 1,056) Ordinary shares of £0.10 (2018: £0.10) each	-	-

24. RESERVES

Profit and loss account

The profit and loss account represents the accumulated profits, losses and distributions of the Company and Group.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

25. PENSION COMMITMENTS

The Company operates a defined contribution money purchase pension scheme. The assets of the scheme are held separately from those of the Company in an independently administered fund. The pension charge of £649,000 (2018: £368,000) represents contributions payable by the Company to the fund.

26. COMMITMENTS UNDER OPERATING LEASES

At 31 December, the Group and the Company had future minimum lease payments under non-cancellable operating leases as follows:

	Group 2019 £000	Group 2018 £000	Company 2019 £000	Company 2018 £000
Not later than 1 year	1	56	1	56
Later than 1 year and not later than 5 years	90	57	90	57
	<u>91</u>	<u>113</u>	<u>91</u>	<u>113</u>

27. RELATED PARTY TRANSACTIONS

At 31 December 2019 Niftylift Limited owed the following to related parties:

F R Bowden (Director) £962,005 (2018: £1,146,150).

Interest is payable on this amount at 3% above base rate.

The Group also has a loan from a small self administered pension scheme. The directors, F R Bowden and J P Keely are members of the scheme. The amount outstanding at the year end was £Nil (2018: £117,769). This amount is included within 'Other loans'. Interest is payable on this amount at 3% above base rate.

The Company owns 100% of the ordinary share capital of Niftylift Inc which is incorporated in the United States and acts as the US distributor for Niftylift Limited. The Company is exempt from disclosing transactions with its wholly owned subsidiary in accordance with FRS 102 paragraph 33.2.

A family member of a Director was employed by the Group during the year and was paid a salary appropriate for the tasks and responsibilities of the role performed. The position of the family member employed during the year was MEng Graduate Design Engineer.

28. ULTIMATE PARENT UNDERTAKING AND CONTROLLING PARTY

The ultimate controlling related party is the chairman, F R Bowden, by virtue of his majority shareholding in the Company.

NIFTYLIFT LIMITED

NOTES TO THE FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2019

29. SUBSEQUENT EVENTS

On 30 January 2020, the World Health Organisation announced Coronavirus as a global health emergency. The Covid 19 outbreak has developed rapidly in 2020. Measures taken by various governments to contain the virus have affected economic activity. We have taken numerous measures to monitor and mitigate the effects of the Covid 19 virus. On our sites there are strict measures regarding entering the site (eg temperature checks, hand sanitization, mask wearing), social distancing on and around the site as well as rigorous hygiene and cleanliness measures to ensure the health and safety of employees and any visitors as well as ensuring we can continue to manufacture our products.

As a result of Covid 19 we had to cease production for over 2 months. On restarting production it was reconfigured to incorporate full social distancing measures and the required strict hygiene rules. The initial shutdown led to the majority of staff needing to be furloughed and they gradually returned on a structured basis as production and other functions returned. Unfortunately due to the ongoing effect on demand there was a need to make some employees redundant. For many of our customers we had to extend terms on their debt. By working with our suppliers and utilizing funding already in place we have now come through this with more liquidity than at the start of the pandemic.

In January 2020 F R Bowden transferred 539 of his shares to FRB Developments Limited. The ultimate controlling party of FRB Developments Limited is also F R Bowden, and hence there has been no change in the control of the Group.

30. SUBSIDIARY UNDERTAKINGS

The following were subsidiary undertakings of the Company:

Name	Registered office	Principal activity	Class of shares	Holding
Niftylift Inc.	1525 county road 136, Greer, SC 29651, USA	US distributor for Niftylift Limited	Ordinary	100%
Niftylift BV	Industriestraat 12, 6135 KH Sittard, Netherlands	Support Niftylift products in Europe	Ordinary	100%

Both the subsidiaries are included in these consolidated financial statements.