

RANK 2024	RANK 2023	COMPANY/ HEADQUARTERS	RECURRING MONTHLY REVENUE, DEC. 31, 2023	RMR COMPARED WITH DEC. 31, 2022 (%)	SUBSCRIBERS	SALES REVENUE, RESI INSTALLS, 2023	SALES REVENUE, NON-RESI INSTALLS, 2023	GROSS REVENUE, 2023	FULL-TIME EMPLOYEES	NUMBER OF LOCATIONS
1	1	ADT Boca Raton, Fla.	\$353,000,000	-6% ↓	6,400,000	\$474,000,000	\$0	\$4,983,000,000	14,300	na
2	2	Securitas Technology Uniontown, Ohio	\$94,000,000	9% ↑	na	na	na	\$3,200,000,000	na	230
3	3	Brinks Home Dallas, Texas	\$40,000,000 ^e	5% ^e ↑	800,000 ^e	na	na	\$517,000,000 ^e	1,500	na
4		Everon Irving, Texas	\$35,274,247	6% ↑	na	\$0	\$781,700,000	\$1,364,700,000	6,663	108
5	5	Pavion Corp. Chantilly, Va.	\$20,300,000	34% ↑	na	\$0	\$758,018,000	\$758,018,000	2,270	71
6	4	Vector Security Warrendale, Pa.	\$19,286,000	0% =	344,000	\$13,014,000	\$122,356,000	\$412,382,000	1,618	58
7	6	Bay Alarm Company Concord, Calif.	\$15,871,093	8% ↑	144,312	\$3,131,573	\$44,914,316	\$246,648,432	1,133	16
8	9	Pye-Barker Fire & Safety Alpharetta, Ga.	\$15,390,572	64% ↑	398,000	\$3,000,000	\$111,000,000	\$1,016,558,000	5,831	200
9	7	Guardian Protection Warrendale, Pa.	\$12,141,131	9% ↑	251,925	\$23,980,005	\$12,909,614	\$188,882,195	714	14
10	8	CPI Security Systems Inc. Charlotte, N.C.	\$11,200,000	6% ↑	225,000	na	na	\$165,000,000	na	11
11	10	Kastle Systems International Falls Church, Va.	\$10,332,708	12% ↑	12,556	\$0	na	\$174,999,260	592	15
12		Stealth Monitoring Addison, Texas	\$10,090,270	22% ↑	3,356	na	\$21,883,850	\$142,967,195	1,766	10
13	11	Safe Home Security Inc. / Security Systems Inc. Middletown, Conn.	\$8,378,483	3% ↑	na	\$250,000	\$2,000,000	\$94,459,679	640	4
14	12	Guardian Alarm Company Southfield, Mich.	\$5,062,000	5% ↑	72,260	\$2,698,328	\$14,046,814	\$78,635,286	416	5
15	14	Zeus Fire and Security Paoli, Pa.	\$4,885,000	26% ↑	na	\$1,500,000	\$55,000,000	\$119,290,292	514	10
16	15	Per Mar Security Services Davenport, Iowa	\$4,316,897	11% ↑	46,090	\$1,471,000	\$65,000,000	\$131,000,000	593	25
17	16	Alarm Detection Systems Inc. Aurora, Ill.	\$3,811,488	7% ↑	35,093	\$986,639	\$11,135,620	\$60,155,900	307	3
18	17	SafeTouch Jacksonville, Fla.	\$2,954,226	3% ↑	62,059	na	na	\$42,018,872	197	5
19	20	American Alarm & Communi- cations Arlington, Mass.	\$2,366,927	14% ↑	26,443	\$2,761,957	\$26,602,450	\$65,845,580	321	8
20	19	AMP Smart LLC Lehi, Utah	\$2,193,456	-16% ↓	32,121	na	na	\$105,524,826	na	2
21	21	SSD Alarm Anaheim, Calif.	\$1,946,263	6% ↑	na	na	na	\$37,392,240	na	9
22	22	EPS Security Grand Rapids, Mich.	\$1,921,788	6% ↑	22,836	\$1,850,000	\$13,000,000	\$39,344,295	238	5
23	23	Doyle Security Systems Inc. Rochester, N.Y.	\$1,787,000	5% ↑	44,682	\$1,599,872	\$10,110,470	\$35,331,834	189	8
24	24	EMC Security Suwanee, Ga.	\$1,605,059	13% ↑	65,401	\$4,214,788	\$11,002,817	\$32,736,961	103	1

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No. 1 – Source is 2023 Earnings Presentation. Includes Solar Division. [ADT divested its commercial business in August 2023](#). SDM's 2017 Dealer of the Year. **No. 2** – Launched as Securitas Technology in March 2023 after completing its acquisition of STANLEY Security in July 2022. **No. 3** – Launched a [Virtual Tech Program](#) in January 2023. **No. 4** – [Acquired by GTCR from ADT and became a standalone organization named Everon in October 2023](#). Made a number of acquisitions since, including [Apex Integrated Security Solutions](#), [Portland Safe](#) and [Riverside Integrated Systems](#). Ranked for the first time on the SDM 100 under its new name. **No. 5** – Has acquired 20 companies since partnering with Wind Point Partners in June 2020. Notable recent acquisitions include [RFI Enterprises](#); [REECE Complete Security Solutions](#) in August 2023; and [Integrated Security & Communications in January 2024](#). **No. 6** – SDM's 2003 and 2015 Dealer of the Year. **No. 7** – SDM's 1998 Dealer of the Year. **No. 8** – Pye-Barker grew 17 percent organically and 37 percent through acquisition, acquiring 31 companies in 2023, including former SDM 100-ranked companies [Sonitrol of the Carolinas](#); [Acadiana Security Plus](#); [Sonitrol of SW Ohio](#) and [Amherst Alarm](#). **No. 9** – Acquired [Vintage Security in October 2023](#). SDM's 1999 and 2013 Dealer of the Year. **No. 10** – SDM's 2000 and 2019 Dealer of the Year. **No. 12** – Acquired Caliber Communications and Syncro Monitoring. Ranked on the SDM 100 for the first time. **No. 15** – Acquired [PASS Security in March 2023](#). Partnered with [Independent Alarm](#) in January 2023. **No. 16** – Acquired [Nightwatch Security in September 2023](#) and [Homeguard Security in March 2023](#). **No. 17** – SDM's 1984 Dealer of the Year. **No. 19** – Secured an increase in funding via a national bank specializing in the security industry. Acquired Malfy Alarm of Cape Cod in January 2023. **No. 20** – Integrated a large acquisition completed in December 2022. **No. 23** – Acquired [AMS Security Plus](#). SDM's 1997 Dealer of the Year.

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25	29	EyeQ Monitoring Atlanta, Ga.	\$1,397,640	26% ↑		na	na	na	\$16,331,871	na	2
26	26	Sonitrol Pacific Portland, Ore.	\$1,318,184	6% ↑		3,883	\$0	\$4,840,446	\$20,915,297	97	4
27	27	Security Equipment Inc. Omaha, Neb.	\$1,245,400	4% ↑		18,132	\$677,970	\$20,184,686	\$42,156,544	199	5
28	25	General Security Inc. Plainview, N.Y.	\$1,223,384	-4% ↓		na	na	na	\$28,732,979	156	10
29	28	Kimberlite-Sonitrol & Security First Alarm King Fresno, Calif.	\$1,166,942	2% ↑		9,406	\$74,500	\$3,417,453	\$19,548,635	113	9
30	39	Cook and Boardman Security Integration Winston Salem, N.C.	\$1,157,481	38% ↑		na	na	na	\$1,086,432,573	na	80
31		Elite ISI Los Angeles, Calif.	\$1,150,000	12% ↑		476	\$0	\$0	\$16,600,000	74	2
32	30	Sonitrol New England Rocky Hill, Conn.	\$1,133,870	3% ↑		32,354	\$1,683,137	\$8,866,043	\$26,320,527	91	5
33	31	Sonitrol of Sacramento & Or- ange County, Cybex Security Solutions Roseville, Calif.	\$1,129,544	5% ↑		2,703	\$1,000	\$7,253,933	\$21,263,019	66	2
34	32	Bates Security Lexington, Ky.	\$1,095,334	8% ↑		15,157	\$889,039	\$8,133,834	\$24,545,219	117	5
35	36	Post Alarm Systems Arcadia, Calif.	\$912,849	16% ↑		19,383	\$1,641,209	\$2,395,271	\$15,847,582	155	2
36	34	Custom Security Systems Inc. Baton Rouge, La.	\$875,562	5% ↑		24,838	\$2,467,243	\$3,387,790	\$17,474,191	90	1
37	37	Peak Alarm Co. Inc. Salt Lake City, Utah	\$831,089	7% ↑		17,237	\$2,400,000	\$5,900,000	\$34,667,371	344	6
38	38	All Guard Alarm Systems Inc. Livermore, Calif.	\$765,429	3% ↑		12,563	\$23,090	\$1,811,887	\$12,343,997	65	2
39	47	Minuteman Security Technol- ogies Inc. Andover, Mass.	\$739,143	33% ↑		5,878	\$0	\$71,143,674	\$84,744,661	470	18
40	40	Habitec Security Holland, Ohio	\$734,900	5% ↑		12,705	\$400,000	\$3,856,000	\$14,742,730	86	3
41	46	Atronic Alarms Inc. Lenexa, Kan.	\$725,002	23% ↑		13,403	\$3,702,634	\$5,026,782	\$19,748,921	100	4
42	41	Redwire LLC Tallahassee, Fla.	\$711,826	3% ↑		5,877	\$95,000	\$3,971,000	\$13,411,641	54	6
43	42	Sonitrol Great Lakes Grand Blanc, Mich.	\$697,062	5% ↑		na	\$93,500	\$6,400,000	\$16,402,781	74	2
44	45	Scarsdale Security Systems Inc. Scarsdale, N.Y.	\$664,506	9% ↑		12,274	\$733,000	\$12,230,000	\$25,127,909	114	2
45	51	Acom Protection Services Inc. Columbus, Ga.	\$660,021	28% ↑		na	na	na	\$14,598,593	na	6
46	54	Valley Alarm Long Beach, Calif.	\$620,597	36% ↑		14,408	\$83,000	\$2,865,000	\$8,847,610	53	3
47	48	Beacon Protection Totowa, N.J.	\$616,076	8% ↑		10,400	\$127,306	\$2,467,725	\$9,658,630	41	2
48	49	Gillmore Security Systems Inc. Cleveland, Ohio	\$604,442	7% ↑		na	na	na	\$11,408,110	55	1
49	50	DFW Security Ft. Worth, Texas	\$587,520	7% ↑		13,861	\$2,194,955	\$8,779,821	\$20,751,892	65	1
50	52	Prosecur Security Integration Herndon, Va.	\$492,220	-5% ↓		506	\$0	\$26,556,954	\$63,651,650	133	126

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No. 29 –SDM's 2020 Dealer of the Year. **No. 30** – Acquired [Lanmor Services in March 2024](#). **No. 31** – Ranked on the SDM 100 for the first time. **No. 33** – Significant operational and management restructure. **No. 34** – Completed rebranding of three branches to Bates Security. SDM's 2018 Dealer of the Year. **No. 37** – [SDM's 2023 Dealer of the Year](#). **No. 39** – Acquired [Strategic Security Solutions \(S3\) in March 2024](#). Completed a major project at Boston University that won SDM's 2024 Project of the Year. **No. 41** – SDM's 2004 Dealer of the Year. **No. 46** – Completed a large acquisition that increased RMR by 35 percent.

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51	55	Washington Alarm Inc. Seattle, Wash.	\$475,426	7% ↑	5,996	na	na	\$10,278,026	51	2
52	53	Electronix Systems Central Station Alarms Inc. Huntington Station, N.Y.	\$473,821	3% ↑	17,600	\$292,561	\$2,757,773	\$10,329,005	86	1
53	66	Owen Security Solutions Inc. Calhoun, Ga.	\$468,229	24% ↑	8,492	\$747,947	\$2,442,458	\$8,888,303	51	3
54	56	Fortress Security Grapevine, Texas	\$460,318	5% ↑	na	na	na	\$11,339,728	54	3
55	61	Fleenor Security Systems Johnson City, Tenn.	\$444,005	11% ↑	9,655	\$1,247,784	\$6,862,662	\$15,432,867	101	2
56	69	Secure Pacific Corporation Portland, Ore.	\$438,131	20% ↑	5,171	\$27,000	\$411,131	\$8,815,989	39	5
57	62	Titan Alarm Inc. Phoenix, Ariz.	\$437,649	12% ↑	4,333	\$140,222	\$5,167,878	\$12,083,474	63	1
58	60	Advanced Security Systems Eureka, Calif.	\$433,474	8% ↑	8,523	na	na	\$10,640,938	na	3
59	57	NCA Nashville, Tenn.	\$429,800	1% ↑	23,414	\$1,002,483	\$64,039	\$6,584,937	21	1
60	58	Sentry Alarm Systems Monterey, Calif.	\$429,623	3% ↑	7,681	\$322,780	\$2,799,106	\$8,822,528	54	5
61	59	Hoffman Electronic Security Atwater, Calif.	\$423,355	4% ↑	na	na	na	\$6,634,530	na	2
62	63	Allstate Security Inc. Amarillo, Texas	\$392,138	1% ↑	13,186	\$63,688	\$1,485,606	\$6,378,606	90	1
63		Guardian Hawk Security Lantana, Fla.	\$381,011	7% ↑	6,155	na	na	\$7,896,814	40	1
64	70	LOUD Security Systems Inc. Kennesaw, Ga.	\$365,530	5% ↑	10,556	\$475,938	\$1,293,241	\$7,153,007	51	1
65	64	Crime Prevention Security Systems LLC Gainesville, Fla.	\$363,842	-6% ↓	9,156	\$2,952,078	\$2,415,336	\$10,283,840	55	3
66	73	Moon Security Services Inc. Pasco, Wash.	\$350,860	6% ↑	5,666	\$750,000	\$7,200,000	\$15,145,230	79	4
67	74	Custom Alarm Rochester, Minn.	\$339,976	6% ↑	4,072	\$364,515	\$11,208,010	\$15,383,203	72	1
68		Advanced Electronic Solutions College Point, N.Y.	\$335,000	12% ↑	803	\$0	\$22,000,000	\$26,500,000	na	3
69	75	Frase Protection Memphis, Tenn.	\$330,895	5% ↑	4,938	\$559,584	\$451,053	\$5,328,439	90	1
70	72	Security Systems of America Pittsburgh, Pa.	\$312,688	-2% ↓	10,585	\$171,900	\$1,500,953	\$6,528,309	49	2
71		IP Systems Inc. Valley View, Ohio	\$267,189	10% ↑	124	\$0	\$10,145,769	\$13,444,245	22	1
72	76	Dehart Alarm Systems Inc. Sarasota, Fla.	\$264,412	1% ↑	8,457	\$363,169	\$499,090	\$4,820,000	28	2
73	78	Sonitrol of Evansville Inc. Evansville, Ind.	\$258,137	5% ↑	3,271	\$64,012	\$2,069,721	\$5,371,988	42	1
74	77	Sound Inc. Naperville, Ill.	\$256,250	0% =	3,266	na	na	\$30,000,000	112	1
75	84	Security Alarm Corporation Salem, Ill.	\$243,648	12% ↑	4,889	\$434,066	\$4,660,246	\$9,343,067	40	2
76	82	Global Security & Communi- cation Inc. Vancouver, Wash.	\$240,000	7% ↑	5,200	\$112,000	\$600,000	\$5,000,000	32	2
77	81	JSC Systems Inc. Jacksonville, Fla.	\$231,723	1% ↑	2,091	\$0	na	\$37,269,707	na	7

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No. 54 – Broke all its prior revenue records for installation, service and recurring services. **No. 55** – Increased top-line revenue by 25 percent year over year and started the renovation project for its office building in Johnson City, Tenn. **No. 57** – Significantly cut expenses and still increased in revenue, and increased profits by almost \$1 million. **No. 58** – SDM's 2021 Dealer of the Year. **No. 62** – Grew company service agreements and gained more RMR off of video surveillance and access revenue. **No. 63** – Ranked on the SDM 100 for the first time. **No. 64** – Successfully folded new video services and proactive video monitoring into its line of services and began to push heavily into the video integrated market. **No. 67** – SDM's 1995 and 2022 Dealer of the Year. **No. 71** – Ranked on the SDM 100 for the first time. **No. 72** – Increased commercial sales and commercial integrated sales. **No. 73** – Record revenue and RMR.

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78		ArcEye Property Defense Memphis, Tenn.	\$225,053	132%	⬆️	616	\$36,500	\$674,500	\$2,730,312	14	3
79	80	Vortex 1 Security Jupiter, Fla.	\$219,349	5%	⬆️	5,331	\$400,000	\$717,000	\$4,222,472	24	2
80	83	KMT Systems Inc. McDonough, Ga.	\$212,007	-5%	⬇️	na	\$2,554,766	\$1,457,035	\$7,112,115	33	2
81	85	Sonitrol Security of Delaware Valley Wilmington, Del.	\$200,305	5%	⬆️	na	\$0	\$3,932,123	\$6,742,539	22	1
82		Integrated Protection Services (IPS) Cincinnati, Ohio	\$181,226	20%	⬆️	579	\$0	\$25,525,800	\$32,813,121	115	3
83	88	The Ollivier Corporation Los Angeles, Calif.	\$178,729	11%	⬆️	312	\$0	\$7,026,111	\$10,086,687	39	1
84	87	Security Pros LLC Sellersburg, Ind.	\$178,009	7%	⬆️	251	\$0	\$3,387,150	\$5,808,158	27	2
85		Southeastern Security Professionals LLC Norcross, Ga.	\$165,497	9%	⬆️	456	\$0	\$16,577,945	\$18,563,905	42	1
86	89	Dallas Security Systems Inc. & DSS Fire Inc. Dallas, Texas	\$161,862	6%	⬆️	2,882	\$18,500	\$10,593,091	\$22,946,422	119	2
87	92	Audio Sentry Corporation Fraser, Mich.	\$137,742	4%	⬆️	2,507	\$203,656	\$2,823,281	\$5,238,701	34	3
88	93	American Alarm Corp. Roswell, Ga.	\$133,205	3%	⬆️	4,906	\$225,000	\$435,000	\$3,424,151	10	1
89	95	Atlantic Security & Fire West Long Branch, N.J.	\$130,199	7%	⬆️	2,595	\$223,609	\$415,275	\$2,434,485	11	1
90	94	Sentry Communications & Security Hicksville, N.Y.	\$125,000	25%	⬆️	5,440	\$10,000	na	\$9,950,000	na	4
91	98	Enterprise Security, Inc. Yorba Linda, Calif.	\$124,060	15%	⬆️	1,280	\$10,000	\$17,500,000	\$25,204,788	104	3
92	96	LVC Companies Inc. Edina, Minn.	\$121,438	1%	⬆️	1,330	\$0	\$47,300,000	\$67,318,388	259	8
93		Haig Service Corporation Green Brook, N.J.	\$120,852	14%	⬆️	na	\$50,000	\$2,500,000	\$7,158,506	32	3
94	97	ACE-HTI Kernersville, N.C.	\$118,168	3%	⬆️	3,277	\$400,000	\$1,200,000	\$4,486,757	21	1
95	99	JM Resources Inc. King of Prussia, Pa.	\$106,780	6%	⬆️	2,422	\$3,384,000	\$212,000	\$4,878,987	11	1
96		Securiteam Tampa, Fla.	\$99,584	64%	⬆️	171	\$0	\$4,213,510	\$4,213,510	23	1
97		A+ Technology & Security Solutions Inc. Bay Shore, N.Y.	\$87,416	56%	⬆️	320	\$0	\$10,473,660	\$16,114,418	101	2
98		2 Krew Security & Surveillance Kittanning, Pa.	\$81,204	32%	⬆️	2,249	na	na	\$5,115,807	32	1
99		Northeast Security Solutions, Inc. West Springfield, Mass.	\$74,846	1%	⬆️	2,275	\$256,431	\$1,493,572	\$2,602,395	18	1
100		D/A Central Inc. Oak Park, Mich.	\$66,240	15%	⬆️	259	na	\$9,000,000	\$9,120,595	44	3

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No. 78 – Landed two very large accounts, one being a national account with dozens of locations throughout the U.S. Ranked on the SDM 100 for the first time. **No. 82** – Ranked on the SDM 100 for the first time. **No. 83** – Sold over \$60,000 in monthly RMR. **No. 85** – Ranked on the SDM 100 for the first time. **No. 86** – Implemented of a new CRM platform. **No. 92** – Continued to significantly grow national division. **No. 93** – 53 percent top line growth organically. **No. 96** – Completed two multi-million dollar projects simultaneously. Ranked on the SDM 100 for the first time. **No. 98** – Ranked on the SDM 100 for the first time. **No. 99** – Acquired another company in late Q4 2022 and brought that company into its existing infrastructure in 2023. Ranked on the SDM 100 for the first time. **No. 100** – Ranked on the SDM 100 for the first time.